



January 15, 2024

Philippine Stock Exchange

6/F PSE Tower

5th Avenue corner 28th Street

Bonifacio Global City, Taguig City

Attention: Ms. Alexandra D. Tom Wong
Head, Disclosure Department

Philippine Dealing and Exchange Corporation

29th Floor, BDO Equitable Tower

8751 Paseo de Roxas, Makati City 1226

Attention: Atty. Marie Rose M. Magallen-Lirio
Head, Issuer Compliance and Disclosures Dept.

Gentlemen:

In compliance with the Exchange's Rule on Minimum Public Ownership, please find attached our Public Ownership Report for the quarter-ended December 2023.

We trust that you will find the report in order.

Thank you.

Very truly yours,

A handwritten signature in blue ink, appearing to read 'Solomon M. Hermosura'.

Solomon M. Hermosura

Corporate Secretary

AYALA LAND, INC.
Computation of Public Ownership as of December 31, 2023

	<u>A</u>	<u>B</u>	<u>Total</u>
Number of Issued Shares			15,721,525,627
Less: Number of Treasury Shares (if any)			<u>779,349,914</u>

Number of Issued and Outstanding Shares **14,942,175,713**

Less:

	<u>% to total I/O Shares</u>	<u>A</u>	<u>B</u>	<u>Total</u>
Directors				
Jaime Augusto Zobel de Ayala				
Direct	0.0001 %			13,140
Indirect (thru PCD)	0.0003 %			50,516
Mariana Beatriz E. Zobel de Ayala				
Direct	0.0000 %			1
Indirect (thru immediate family member)	0.0026 %			385,000
Cezar P. Consing				
Direct	0.0000 %			1
Daniel Gabriel M. Montecillo				
Direct	0.0000 %			1
Arturo G. Corpuz				
Indirect (thru ESOWN)	0.0113 %			1,686,177
Indirect (thru PCD)	0.0012 %			178,220
Direct	0.0266 %			3,979,314
Cesar V. Purisima				
Direct	0.0000 %			1
Anna Ma. Margarita B. Dy				
Direct	0.0000 %			3,510
Indirect (thru ESOWN)	0.0438 %			6,544,736
Indirect (thru PCD)	0.0135 %			2,013,367
Rex Ma. A. Mendoza				
Direct	0.0000 %			1
Indirect (thru PCD)	0.0001 %			18,620
Indirect (thru a Corporation)	0.0262 %			3,914,200
Surendra M. Menon				
Direct	0.0000 %			1
Indirect (thru PCD)	0.0001 %			20,000
Sub-total	0.1259 %			<u>18,806,806</u>

Officers

Jaime Augusto Zobel de Ayala* (same as above)			
Cezar P. Consing* (same as above)			
Anna Ma. Margarita B. Dy (same as above)			
Dante M. Abando			
Indirect (thru ESOWN)	0.0344 %		5,139,072
Direct	0.0141 %		2,103,444
Augusto D. Bengzon			
Indirect (thru ESOWN)	0.0247 %		3,684,153
Indirect (thru PCD)	0.0046 %		680,264
Jose Emmanuel H. Jalandoni			
Indirect (thru ESOWN)	0.0224 %		3,339,738
Indirect (thru PCD)	0.0353 %		5,275,816

Aniceto V. Bisnar, Jr.		
Indirect (thru ESOWN)	0.0126 %	1,882,595
Indirect (thru PCD)	0.0000 %	860
Rodelito J. Ocampo		
Indirect (thru ESOWN)	0.0148 %	2,218,616
Indirect (thru PCD)	0.0038 %	560,571
Joseph Carmichael Z. Jugo		
Indirect (thru ESOWN)	0.0089 %	1,324,514
Indirect (thru PCD)	0.0000 %	3,640
Robert S. Lao		
Indirect (thru ESOWN)	0.0214 %	3,190,469
Christopher B. Maglanoc		
Indirect (thru ESOWN)	0.0091 %	1,356,467
Indirect (thru PCD)	0.0003 %	50,000
Direct	0.0000 %	94
Romeo T. Menpin		
Indirect (thru ESOWN)	0.0058 %	873,791
Indirect (thru PCD)	0.0003 %	39,000
Carol T. Mills		
Indirect (thru ESOWN)	0.0078 %	1,167,656
Jennylle S. Tupaz		
Indirect (thru ESOWN)	0.0092 %	1,379,475
Indirect (thru PCD)	0.0013 %	193,929
Lyle A. Abadia		
Direct	0.0000 %	475
Indirect (thru ESOWN)	0.0082 %	1,222,440
Dindo R. Fernando		
Indirect (thru ESOWN)	0.0089 %	1,331,726
Javier D. Hernandez		
Indirect (thru ESOWN)	0.0065 %	970,768
Indirect (thru PCD)	0.0000 %	2,047
Darwin L. Salipsip		
Indirect (thru ESOWN)	0.0073 %	1,086,992
Ferdie M. Mangali		
Indirect (thru ESOWN)	0.0088 %	1,309,927
Michael F. Magpusao		
Indirect (thru ESOWN)	0.0038 %	571,687
Rufino Hermann S. Gutierrez		
Indirect (thru ESOWN)	0.0046 %	692,924
Indirect (thru PCD)	0.0017 %	256,600
Laurent P. Lamasuta		
Indirect (thru ESOWN)	0.0190 %	2,842,298
Indirect (thru PCD)	0.0098 %	1,463,841
Ma. Luisa D. Chiong		
Direct	0.0000 %	3,456
Indirect (thru ESOWN)	0.0073 %	1,088,403
Annabeth R. Bernardo		
Indirect (thru ESOWN)	0.0010 %	148,183
Indirect (thru PCD)	0.0000 %	300
Raquel S. Cruz		
Indirect (thru ESOWN)	0.0047 %	702,509
Indirect (thru PCD)	0.0001 %	18,519
Richard T. Yap		
Indirect (thru ESOWN)	0.0050 %	753,073
Indirect (thru PCD)	0.0003 %	44,401
Direct	0.0000 %	5,247

Stephanie J. Lingad		
Indirect (thru ESOWN)	0.0057 %	849,864
Indirect (thru PCD)	0.0014 %	202,595
Maphilindo S. Tandoc		
Indirect (thru ESOWN)	0.0030 %	448,418
Alfonso Javier D. Reyes		
Indirect (thru ESOWN)	0.0050 %	744,746
Indirect (thru PCD)	0.0000 %	95
Jose C. Platero, Jr.		
Indirect (thru ESOWN)	0.0034 %	505,351
Ma. Clavel G. Tongco		
Indirect (thru ESOWN)	0.0028 %	416,234
Direct	0.0009 %	140,653
Roscoe M. Pineda	0.0000 %	0
Mary Grace Santos-Ontiveros		
Indirect (thru PCD)	0.0000 %	500
Isabel D. Sagun	0.0000 %	0
Jeremy U. Sy	0.0000 %	0
Pauline Clarisse K. Feria		
Indirect (thru immediate family member)	0.0007 %	105,000
Enrique B. Manuel, Jr.		
Indirect (thru PCD)	0.0027 %	403,386
Indirect (thru ESOWN)	0.0033 %	498,060
Solomon M. Hermosura		
Direct	0.0000 %	871
Ma. Florence Therese dG. Martirez-Cruz		
Indirect (thru ESOWN)	0.0008 %	121,190
Indirect (thru immediate family member)	0.0000 %	1,300
Sub-total	0.3575 %	53,418,243
Principal Stockholders		
Ayala Corporation		
Direct	47.88 %	7,153,664,287
Indirect (thru PCD)	3.14 %	468,672,400
Sub-total	51.01 %	7,622,336,687 **
Others		
Mermac, Inc.		
Direct	0.0133 %	1,982,289
Government	- %	-
Banks	- %	-
Employees		-
ESOWN Subscriptions	0.5385 %	80,457,336
Lock-Up Shares	- %	-
Sub-total	0.5517 %	82,439,625
TOTAL	52.05 %	7,777,001,361
Total Number of Shares Owned by the Public		7,165,174,352

*Non-executive directors, but added in the list as required by the Exchange.

**Exclusive of three shares assigned to the incumbent directors.

PUBLIC OWNERSHIP PERCENTAGE
Total Number of Shares Owned by the Public

$$\frac{7,165,174,352}{14,942,175,713} \text{ shares} = \frac{\text{shares}}{\text{shares}} = \underline{\underline{47.95\%}}$$

No. of Issued Common Shares	=	15,721,525,627
Number of Outstanding Common Shares	=	14,942,175,713
Number of Treasury Shares (Common)	=	779,349,914
Number of Listed Common Shares	=	14,557,434,293
Number of Foreign-Owned Shares		
Common Shares	=	4,216,858,574
Voting Preferred Shares	=	54,891,473
Foreign Ownership Level (%)	=	15.60%
Foreign Ownership Limit (%)	=	40%