



April 17, 2023

Philippine Stock Exchange

6/F PSE Tower

5th Avenue corner 28th Street

Bonifacio Global City, Taguig City

Attention: Ms. Alexandra D. Tom Wong
OIC, Disclosure Department

Philippine Dealing and Exchange Corporation

29th Floor, BDO Equitable Tower

8751 Paseo de Roxas, Makati City 1226

Attention: Atty. Marie Rose M. Magallen-Lirio
Head, Issuer Compliance and Disclosures Dept.

Gentlemen:

In compliance with the Exchange's Rule on Minimum Public Ownership, please find attached our Public Ownership Report for the quarter-ended March 2023.

We trust that you will find the report in order.

Thank you.

Very truly yours,

A handwritten signature in blue ink, appearing to read 'Solomon M. Hermosura'.

Solomon M. Hermosura

Corporate Secretary

AYALA LAND, INC.
Computation of Public Ownership as of March 31, 2023

	A	B	Total
Number of Issued Shares			15,706,946,537
Less: Number of Treasury Shares (if any)			696,835,106

Number of Issued and Outstanding Shares **15,010,111,431**

Less:

	% to total I/O Shares	A	B	Total
Directors				
Jaime Augusto Zobel de Ayala				
Direct	0.0001 %			13,140
Indirect (thru PCD)	0.0003 %			50,516
Mariana Beatriz E. Zobel de Ayala				
Direct	0.0000 %			1
Antonino T. Aquino				
Direct	0.0636 %			9,539,533
Indirect (thru ESOWN)	0.0717 %			10,765,693
Sherisa P. Nuesa				
Direct	0.0009 %			128,737
Indirect (thru PCD)	0.0258 %			3,869,772
Arturo G. Corpuz				
Indirect (thru ESOWN)	0.0124 %			1,864,397
Direct	0.0265 %			3,979,314
Cesar V. Purisima				
Direct	0.0000 %			1
Bernard Vincent O. Dy				
Indirect (thru ESOWN)	0.0891 %			13,368,621
Indirect (thru PCD)	0.0392 %			5,887,006
Direct	0.0000 %			10
Rex Ma. A. Mendoza				
Direct	0.0000 %			1
Indirect (thru PCD)	0.0001 %			18,620
Indirect (thru a Corporation)	0.0261 %			3,914,200
Rizalina G. Mantaring				
Direct	0.0000 %			1
Indirect (thru PCD)	0.0003 %			39,400
Sub-total	0.3560 %			53,438,963

Officers

Jaime Augusto Zobel de Ayala* (same as above)				
Bernard Vincent O. Dy (same as above)				
Anna Ma. Margarita B. Dy				
Direct	0.0000 %			3,510
Indirect (thru ESOWN)	0.0390 %			5,850,733
Indirect (thru PCD)	0.0137 %			2,055,367
Dante M. Abando				
Indirect (thru ESOWN)	0.0329 %			4,938,744
Direct	0.0126 %			1,898,225
Indirect (thru immediate family member)	0.0000 %			2,000
Augusto D. Bengzon				
Indirect (thru ESOWN)	0.0233 %			3,502,104
Indirect (thru PCD)	0.0038 %			575,595

Jose Emmanuel H. Jalandoni		
Indirect (thru ESOWN)	0.0444 %	6,657,783
Direct	0.0130 %	1,957,771
Aniceto V. Bisnar, Jr.		
Indirect (thru ESOWN)	0.0116 %	1,742,209
Indirect (thru PCD)	0.0000 %	860
Rodelito J. Ocampo		
Indirect (thru ESOWN)	0.0139 %	2,089,181
Indirect (thru PCD)	0.0037 %	560,571
Joseph Carmichael Z. Jugo		
Indirect (thru ESOWN)	0.0076 %	1,133,615
Indirect (thru PCD)	0.0000 %	3,640
Robert S. Lao		
Indirect (thru ESOWN)	0.0183 %	2,750,414
Christopher B. Maglanoc		
Indirect (thru ESOWN)	0.0090 %	1,356,467
Indirect (thru PCD)	0.0003 %	50,000
Direct	0.0000 %	94
Romeo T. Menpin		
Indirect (thru ESOWN)	0.0047 %	704,510
Indirect (thru PCD)	0.0003 %	39,000
Carol T. Mills		
Indirect (thru ESOWN)	0.0065 %	978,605
Jennylle S. Tupaz		
Indirect (thru ESOWN)	0.0087 %	1,301,592
Indirect (thru PCD)	0.0004 %	54,959
Lyle A. Abadia		
Direct	0.0000 %	475
Indirect (thru ESOWN)	0.0081 %	1,222,440
Dindo R. Fernando		
Indirect (thru ESOWN)	0.0076 %	1,146,592
Javier D. Hernandez		
Indirect (thru ESOWN)	0.0052 %	777,644
Indirect (thru PCD)	0.0000 %	247
Amelia Ann T. Alipao		
Indirect (thru ESOWN)	0.0039 %	588,569
Indirect (thru PCD)	0.0088 %	1,322,121
Ma. Divina Y. Lopez		
Indirect (thru ESOWN)	0.0043 %	639,776
Darwin L. Salipsip		
Indirect (thru ESOWN)	0.0062 %	924,326
Ferdie M. Mangali		
Indirect (thru ESOWN)	0.0076 %	1,135,009
Michael F. Magpusao		
Indirect (thru ESOWN)	0.0038 %	571,687
Rufino Hermann S. Gutierrez		
Indirect (thru ESOWN)	0.0041 %	620,875
Indirect (thru PCD)	0.0017 %	256,600
Laurent P. Lamasuta		
Indirect (thru ESOWN)	0.0164 %	2,454,849
Indirect (thru PCD)	0.0098 %	1,463,841
Ma. Luisa D. Chiong		
Direct	0.0000 %	3,456
Indirect (thru ESOWN)	0.0061 %	917,653

June Vee M. Navarro		
Indirect (thru ESOWN)	0.0036 %	542,208
Indirect (thru PCD)	0.0000 %	62
Annabeth R. Bernardo		
Indirect (thru ESOWN)	0.0006 %	93,031
Indirect (thru PCD)	0.0000 %	300
Raquel S. Cruz		
Indirect (thru ESOWN)	0.0037 %	549,620
Indirect (thru PCD)	0.0001 %	18,519
Richard T. Yap		
Indirect (thru ESOWN)	0.0040 %	607,580
Indirect (thru PCD)	0.0003 %	44,401
Direct	0.0000 %	5,247
Stephanie J. Lingad		
Indirect (thru ESOWN)	0.0061 %	909,767
Maphilindo S. Tandoc		
Indirect (thru ESOWN)	0.0025 %	368,528
Alfonso Javier D. Reyes		
Indirect (thru ESOWN)	0.0036 %	537,864
Indirect (thru PCD)	0.0000 %	95
Jose C. Platero, Jr.		
Indirect (thru ESOWN)	0.0027 %	412,121
Ma. Clavel G. Tongco		
Indirect (thru ESOWN)	0.0028 %	416,234
Direct	0.0009 %	140,653
May P. Rodriguez		
Indirect (thru ESOWN)	0.0017 %	258,927
Roscoe M. Pineda	0.0000 %	0
Mary Grace Santos-Ontiveros		
Indirect (thru PCD)	0.0000 %	500
Solomon M. Hermosura		
Direct	0.0000 %	871
Sub-total	0.3941 %	59,160,237
Principal Stockholders		
Ayala Corporation		
Direct	47.66 %	7,153,664,287
Indirect (thru PCD)	3.12 %	468,672,400
Indirect (assigned to directors)	0.00 %	3
Sub-total	50.78 %	7,622,336,690
Others		
Mermac, Inc.		
Indirect (thru PCD)	0.0132 %	1,982,289
Government	- %	-
Banks	- %	-
Employees		
ESOWN Subscriptions	0.3366 %	50,531,058
Lock-Up Shares	- %	-
Sub-total	0.3499 %	52,513,347
TOTAL	51.88 %	7,787,449,237
Total Number of Shares Owned by the Public		7,222,662,194

*Non-executive directors, but added in the list as required by the Exchange.

PUBLIC OWNERSHIP PERCENTAGE
Total Number of Shares Owned by the Public

$\frac{7,222,662,194}{15,010,111,431}$ shares = **48.12%**
shares

No. of Issued Common Shares = 15,706,946,537

Number of Outstanding Common Shares = 15,010,111,431

Number of Treasury Shares (Common) = 696,835,106

Number of Listed Common Shares = 14,554,342,880

Number of Foreign-Owned Shares
Common Shares = 3,916,382,699

Voting Preferred Shares = 54,891,473

Foreign Ownership Level (%) = 14.47%

Foreign Ownership Limit (%) = 40%