



January 16, 2023

Philippine Stock Exchange

6/F PSE Tower
5th Avenue corner 28th Street
Bonifacio Global City, Taguig City

Attention: Ms. Alexandra D. Tom Wong
OIC, Disclosure Department

Philippine Dealing and Exchange Corporation

29th Floor, BDO Equitable Tower
8751 Paseo de Roxas, Makati City 1226

Attention: Atty. Marie Rose M. Magallen-Lirio
Head, Issuer Compliance and Disclosures Dept.

Gentlemen:

In compliance with the Exchange's Rule on Minimum Public Ownership, please find attached our Public Ownership Report for the quarter-ended December 2022.

We trust that you will find the report in order.

Thank you.

Very truly yours,

A handwritten signature in dark ink, appearing to read 'Solomon M. Hermosura', written in a cursive style.

Solomon M. Hermosura
Corporate Secretary

AYALA LAND, INC.

Computation of Public Ownership as of December 31, 2022

	<u>A</u>	<u>B</u>	<u>Total</u>
Number of Issued Shares			15,706,946,537
Less: Number of Treasury Shares (if any)			<u>642,283,806</u>

Number of Issued and Outstanding Shares **15,064,662,731**

Less:

	<u>% to total I/O Shares</u>	<u>A</u>	<u>B</u>	<u>Total</u>
Directors				
Jaime Augusto Zobel de Ayala				
Direct	0.0001 %			13,140
Indirect (thru PCD)	0.0003 %			50,516
Mariana Beatriz E. Zobel de Ayala				
Direct	0.0000 %			1
Antonino T. Aquino				
Direct	0.0285 %			4,297,165
Indirect (thru ESOWN)	0.1063 %			16,008,061
Sherisa P. Nuesa				
Direct	0.0009 %			128,737
Indirect (thru PCD)	0.0257 %			3,869,772
Arturo G. Corpuz				
Indirect (thru ESOWN)	0.0262 %			3,943,756
Direct	0.0099 %			1,488,509
Indirect (thru PCD)	0.0027 %			411,446
Cesar V. Purisima				
Direct	0.0000 %			1
Bernard Vincent O. Dy				
Indirect (thru ESOWN)	0.0887 %			13,368,621
Indirect (thru PCD)	0.0391 %			5,887,006
Direct	0.0000 %			10
Rex Ma. A. Mendoza				
Direct	0.0000 %			1
Indirect (thru PCD)	0.0001 %			18,620
Indirect (thru a Corporation)	0.0260 %			3,914,200
Rizalina G. Mantaring				
Direct	0.0000 %			1
Indirect (thru PCD)	0.0003 %			39,400
Sub-total	<u>0.3547</u> %			<u>53,438,963</u>

Officers

Jaime Augusto Zobel de Ayala* (same as above)				
Bernard Vincent O. Dy (same as above)				
Anna Ma. Margarita B. Dy				
Direct	0.0000 %			3,510
Indirect (thru ESOWN)	0.0388 %			5,850,733
Indirect (thru PCD)	0.0144 %			2,165,467
Dante M. Abando				
Indirect (thru ESOWN)	0.0328 %			4,938,744
Direct	0.0126 %			1,898,225
Indirect (thru immediate family member)	0.0000 %			2,000

Augusto D. Bengzon		
Indirect (thru ESOWN)	0.0232 %	3,502,104
Indirect (thru PCD)	0.0038 %	575,595
Jose Emmanuel H. Jalandoni		
Indirect (thru ESOWN)	0.0442 %	6,657,783
Direct	0.0130 %	1,957,771
Aniceto V. Bisnar, Jr.		
Indirect (thru ESOWN)	0.0116 %	1,742,209
Indirect (thru PCD)	0.0000 %	860
Rodelito J. Ocampo		
Indirect (thru ESOWN)	0.0174 %	2,619,331
Indirect (thru PCD)	0.0004 %	66,012
Direct	0.0011 %	164,409
Joseph Carmichael Z. Jugo		
Indirect (thru ESOWN)	0.0075 %	1,133,615
Indirect (thru PCD)	0.0000 %	3,640
Robert S. Lao		
Indirect (thru ESOWN)	0.0183 %	2,750,414
Christopher B. Maglanoc		
Indirect (thru ESOWN)	0.0090 %	1,356,467
Indirect (thru PCD)	0.0003 %	50,000
Direct	0.0000 %	94
Romeo T. Menpin		
Indirect (thru ESOWN)	0.0047 %	704,510
Indirect (thru PCD)	0.0003 %	39,000
Carol T. Mills		
Indirect (thru ESOWN)	0.0065 %	978,605
Jennylle S. Tupaz		
Indirect (thru ESOWN)	0.0086 %	1,301,592
Indirect (thru PCD)	0.0004 %	54,959
Lyle A. Abadia		
Direct	0.0000 %	475
Indirect (thru ESOWN)	0.0081 %	1,222,440
Dindo R. Fernando		
Indirect (thru ESOWN)	0.0076 %	1,146,592
Javier D. Hernandez		
Indirect (thru ESOWN)	0.0052 %	777,644
Indirect (thru PCD)	0.0000 %	47
Amelia Ann T. Alipao		
Indirect (thru ESOWN)	0.0039 %	588,569
Indirect (thru PCD)	0.0088 %	1,322,121
Ma. Divina Y. Lopez		
Indirect (thru ESOWN)	0.0042 %	639,776
Darwin L. Salipsip		
Indirect (thru ESOWN)	0.0061 %	924,326
Ferdie M. Mangali		
Indirect (thru ESOWN)	0.0075 %	1,135,009
Michael F. Magpusao		
Indirect (thru ESOWN)	0.0038 %	571,687
Rufino Hermann S. Gutierrez		
Indirect (thru ESOWN)	0.0041 %	620,875
Indirect (thru PCD)	0.0017 %	256,600
Laurent P. Lamasuta		
Indirect (thru ESOWN)	0.0163 %	2,454,849
Indirect (thru PCD)	0.0097 %	1,463,841

Ma. Luisa D. Chiong		
Direct	0.0000 %	3,456
Indirect (thru ESOWN)	0.0061 %	917,653
June Vee M. Navarro		
Indirect (thru ESOWN)	0.0036 %	542,208
Indirect (thru PCD)	0.0000 %	62
Annabeth R. Bernardo		
Indirect (thru ESOWN)	0.0006 %	93,031
Indirect (thru PCD)	0.0000 %	300
Raquel S. Cruz		
Indirect (thru ESOWN)	0.0036 %	549,620
Indirect (thru PCD)	0.0001 %	18,519
Richard T. Yap		
Indirect (thru ESOWN)	0.0040 %	607,580
Indirect (thru PCD)	0.0003 %	44,401
Direct	0.0000 %	5,247
Stephanie J. Lingad		
Indirect (thru ESOWN)	0.0060 %	909,767
Maphilindo S. Tandoc		
Indirect (thru ESOWN)	0.0024 %	368,528
Alfonso Javier D. Reyes		
Indirect (thru ESOWN)	0.0036 %	537,864
Indirect (thru PCD)	0.0000 %	95
Jose C. Platero, Jr.		
Indirect (thru ESOWN)	0.0027 %	412,121
Ma. Clavel G. Tongco		
Indirect (thru ESOWN)	0.0028 %	416,234
Direct	0.0009 %	140,653
May P. Rodriguez		
Indirect (thru ESOWN)	0.0017 %	258,927
Solomon M. Hermosura		
Direct	0.0000 %	871
Sub-total	0.3948 %	59,469,637
Principal Stockholders		
Ayala Corporation		
Direct	47.49 %	7,153,664,290
Indirect (thru PCD)	3.11 %	468,672,400
Sub-total	50.60 %	7,622,336,690
Others		
Mermac, Inc.		
Indirect (thru PCD)	0.0132 %	1,982,289
Government	- %	-
Banks	- %	-
Employees		
ESOWN Subscriptions	0.3019 %	45,482,248
Lock-Up Shares	- %	-
Sub-total	0.3151 %	47,464,537
TOTAL	51.66 %	7,782,709,827
Total Number of Shares Owned by the Public		7,281,952,904

*Non-executive directors, but added in the list as required by the Exchange.

PUBLIC OWNERSHIP PERCENTAGE
Total Number of Shares Owned by the Public

$\frac{7,281,952,904}{15,064,662,731}$ shares = **48.34%**
shares

No. of Issued Common Shares = 15,706,946,537

Number of Outstanding Common Shares = 15,064,662,731

Number of Treasury Shares (Common) = 642,283,806

Number of Listed Common Shares = 14,554,334,801

Number of Foreign-Owned Shares
Common Shares = 3,878,693,663

Voting Preferred Shares = 54,879,729

Foreign Ownership Level (%) = 14.30%

Foreign Ownership Limit (%) = 40%