



15 July 2022

**Philippine Stock Exchange**

6/F, PSE Tower  
5<sup>th</sup> Avenue corner 28<sup>th</sup> Street,  
Bonifacio Global City, Taguig City

Attention: Ms. Alexandra D. Tom Wong  
*OIC, Disclosure Department*

**Philippine Dealing & Exchange Corp.**

29th Floor, BDO Equitable Tower  
8751 Paseo de Roxas, Makati City 1226

Attention: Atty. Marie Rose M. Magallen-Lirio  
*Head, Issuer Compliance and Disclosure Department*

Subject: Report on the Top 100 Shareholders

Gentlemen:

This is in connection with the Exchange's Revised Disclosure Rules requiring Ayala Land, Inc. to submit a report on the Top 100 Shareholders of the Company.

In compliance therewith, we are submitting herewith a list of the Company's Top 100 Shareholders for the quarter-ending June 2022.

Thank you.

Very truly yours,

A handwritten signature in blue ink, appearing to read 'Michelle Marie T. Valbuena'.

**Michelle Marie T. Valbuena**  
Senior Compliance Manager  
Office of the Corporate Secretary

**BPI STOCK TRANSFER OFFICE**  
**AYALA LAND, INC.**  
**TOP 100 STOCKHOLDERS**  
**AS OF JUNE 30, 2022**

<b>RANK</b>	<b>STOCKHOLDER NAME</b>	<b>OUTSTANDING SHARES</b>	<b>PERCENTAGE</b>	<b>TOTAL</b>
1	AYALA CORPORATION	6,844,066,579	46.2977%	6,844,066,579
2	PCD NOMINEE CORPORATION (NON-FILIPINO)	4,352,593,000	29.4438%	4,352,593,000
3	PCD NOMINEE CORPORATION (FILIPINO)	3,248,828,986	21.9772%	3,248,828,986
4	THE PROVINCE OF CEBU	15,682,093	0.1060%	15,682,093
5	ESOWN ADMINISTRATOR 2020	14,632,245	0.0989%	14,632,245
6	ANTONINO T. AQUINO	14,215,576	0.0961%	14,215,576
7	ESOWN ADMINISTRATOR 2012	12,666,598	0.0856%	12,666,598
8	ESOWN ADMINISTRATOR 2015	12,074,120	0.0816%	12,074,120
9	ESOWN ADMINISTRATOR 2021	11,381,575	0.0769%	11,381,575
10	ESOWN ADMINISTRATOR 2016	11,054,435	0.0747%	11,054,435
11	ESOWN ADMINISTRATOR 2013	10,606,195	0.0717%	10,606,195
12	ESOWN ADMINISTRATOR 2022	10,072,622	0.0681%	10,072,622
13	ESOWN ADMINISTRATOR 2019	10,005,778	0.0676%	10,005,778
14	ESOWN ADMINISTRATOR 2017	9,666,176	0.0653%	9,666,176
15	ESOWN ADMINISTRATOR 2014	9,294,970	0.0628%	9,294,970
16	ESOWN ADMINISTRATOR 2018	8,216,299	0.0555%	8,216,299
17	EMILIO LOLITO J. TUMBOCON	7,340,134	0.0496%	7,340,134
18	VINCENT Y. TAN	5,969,832	0.0403%	5,969,832
19	ESTRELLITA B. YULO	5,732,823	0.0387%	5,732,823
20	JOSE LUIS GERARDO YULO	4,634,942	0.0313%	4,634,942
21	ESOWN ADMINISTRATOR 2011	3,827,073	0.0258%	3,827,073
22	MA. ANGELA Y. LA O'	3,728,620	0.0252%	3,728,620
23	LUCIO W. YAN	3,483,871	0.0235%	3,483,871
24	TELENGTAN BROTHERS & SONS INC.	3,480,000	0.0235%	3,480,000
25	MA. LOURDES G. LATONIO	3,124,650	0.0211%	3,124,650
26	ESOWN ADMINISTRATOR 2010	2,990,140	0.0202%	2,990,140
27	ARTURO G. CORPUZ	2,788,141	0.0188%	2,788,141
28	JOSE RAMON ABREU YULO AND/OR ELVIRA LIBORO YULO	2,035,300	0.0137%	2,035,300
29	MAKATI SUPERMARKET CORPORATION	1,943,758	0.0131%	1,943,758
30	DANTE M. ABANDO	1,898,225	0.0128%	1,898,225
31	ROBERT G. ONG	1,878,644	0.0127%	1,878,644
32	CHI HUNG HUI	1,762,100	0.0119%	1,762,100

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TOP 100 STOCKHOLDERS  
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<b>RANK</b>	<b>STOCKHOLDER NAME</b>	<b>OUTSTANDING SHARES</b>	<b>PERCENTAGE</b>	<b>TOTAL</b>
33	RAMON C. SY JR.	1,664,304	0.0112%	1,664,304
34	RONALD S. PO	1,427,684	0.0096%	1,427,684
35	MA. ELENA YULO LORENZO	1,399,557	0.0094%	1,399,557
36	PHILIPPINE REMNANTS COMPANY, INC.	1,238,551	0.0083%	1,238,551
37	LUCIO YAN	1,200,000	0.0081%	1,200,000
38	RICHMOND C. SY	1,066,788	0.0072%	1,066,788
39	EDDIE HAO	1,021,661	0.0069%	1,021,661
40	BERCK Y. CHENG OR ALVIN Y. CHENG OR DIANA Y. CHENG OR	975,000	0.0065%	975,000
41	ANTONINO T. AQUINO	874,800	0.0059%	874,800
42	JORGE MANUEL B. YULO	825,716	0.0055%	825,716
43	GONZALO PUYAT & SONS, INC.	810,292	0.0054%	810,292
44	ANTONINO AQUINO	807,130	0.0054%	807,130
45	SYSMART CORPORATION	800,000	0.0054%	800,000
46	LUIS A. YULO	772,100	0.0052%	772,100
47	RAMON F.R. MEDINA	759,375	0.0051%	759,375
48	NIMFA ZAMORA YULO AND/OR JUAN BERNARDO ZAMORA	754,940	0.0051%	754,940
49	JUAN BERNARDO ZAMORA YULO	752,465	0.0050%	752,465
50	SUNNYVALE DEVELOPMENT CORP.	729,924	0.0049%	729,924
51	TOMAS C. KAWPENG	715,900	0.0048%	715,900
52	HUI CHI HUNG	700,000	0.0047%	700,000
53	NOEL ELI BALAGOT KINTANAR	683,162	0.0046%	683,162
54	PAN MALAYAN MANAGEMENT AND INVESTMENT CORP.	667,124	0.0045%	667,124
55	DANIEL CHUA WOO KAWPENG	656,187	0.0044%	656,187
55	DAVID CHUA WOO KAWPENG	656,187	0.0044%	656,187
55	CHRISTOPHER CHUA WOO KAWPENG	656,187	0.0044%	656,187
55	EDWIN CHUA WOO KAWPENG	656,187	0.0044%	656,187
56	JOSEPH V. MENDOZA	654,480	0.0044%	654,480
57	RICKY M. CELIS	619,200	0.0041%	619,200
58	WONG KING LUN	612,480	0.0041%	612,480
59	LIM TAY	589,680	0.0039%	589,680
60	MAKATI SUPERMARKET CORPORATION	572,520	0.0038%	572,520

**BPI STOCK TRANSFER OFFICE**  
**AYALA LAND, INC.**  
**TOP 100 STOCKHOLDERS**  
**AS OF JUNE 30, 2022**

<b>RANK</b>	<b>STOCKHOLDER NAME</b>	<b>OUTSTANDING SHARES</b>	<b>PERCENTAGE</b>	<b>TOTAL</b>
61	ERLYNN B. CAMPOS AND/OR JOSE K. CAMPOS JR.	560,188	0.0037%	560,188
62	EDDIE HAO	548,640	0.0037%	548,640
63	ALBERTO G. MENDOZA AND/OR JEANIE MENDOZA	527,648	0.0035%	527,648
64	JUAN MIGUEL V. YULO	521,106	0.0035%	521,106
65	RAMON MIGUEL ZAMORA YULO	513,372	0.0034%	513,372
66	JOSEPHINE T. CHUA	506,040	0.0034%	506,040
67	PACITA L. TAN AND/OR ERIC RUBEN L. TAN	504,000	0.0034%	504,000
67	PACITA L. TAN AND/OR EDWIN FRANCIS L. TAN	504,000	0.0034%	504,000
68	FELIMON CHAN TE	480,025	0.0032%	480,025
69	CHS CAPITAL HOLDINGS CORP.	470,000	0.0031%	470,000
70	CONCEPCION G. VILLAR	461,697	0.0031%	461,697
71	JOSELITO N. LUNA	455,000	0.0030%	455,000
72	EDWIN FRANCIS L. TAN	444,000	0.0030%	444,000
72	ERIC RUBEN L. TAN	444,000	0.0030%	444,000
73	O. LEDESMA & CO. INC.	437,805	0.0029%	437,805
74	AMERICAN WIRE & CABLE CO., INC	432,000	0.0029%	432,000
75	M.E. HOLDINGS CORPORATION	396,832	0.0026%	396,832
76	JETHANAND R. DASWANI	393,657	0.0026%	393,657
77	ANTONIO C. OPPEN	391,507	0.0026%	391,507
78	CYNTHIA D. CHING	389,448	0.0026%	389,448
79	ANTONIO BERNAS	388,800	0.0026%	388,800
80	JULIO JALANDONI AND/OR SYLVIA JALANDONI	388,000	0.0026%	388,000
81	MARIA ROWENA M. TOMELDAN	375,772	0.0025%	375,772
82	THE ROMAN CATHOLIC ARCHBISHOP OF MLA.	373,740	0.0025%	373,740
83	MOTORTRADE NATIONWIDE CORP.	370,440	0.0025%	370,440
84	MICHAEL ALEXIS C. LEGASPI	370,040	0.0025%	370,040
85	JAMES GO	368,000	0.0024%	368,000
86	UNIVERSITY OF SANTO TOMAS	364,497	0.0024%	364,497
86	BERNARDITO U. CHU	364,497	0.0024%	364,497
86	YOUNG BING CHUA	364,497	0.0024%	364,497
87	FILEMON T. BERBA JR.	360,326	0.0024%	360,326
88	TIONG KENG CHING	360,288	0.0024%	360,288
89	ELENA LAO	360,000	0.0024%	360,000

**BPI STOCK TRANSFER OFFICE  
 AYALA LAND, INC.  
 TOP 100 STOCKHOLDERS  
 AS OF JUNE 30, 2022**

<b>RANK</b>	<b>STOCKHOLDER NAME</b>	<b>OUTSTANDING SHARES</b>	<b>PERCENTAGE</b>	<b>TOTAL</b>
90	TERESITA B. CHOA	358,560	0.0024%	358,560
91	LAGUNA PROPERTIES HOLDINGS INC.	356,250	0.0024%	356,250
92	LEOVIGILDO D. ABOT	352,073	0.0023%	352,073
93	JOSE JUAN Z. JUGO	351,543	0.0023%	351,543
94	MICHAEL YAP	351,211	0.0023%	351,211
95	ESOWN ADMINISTRATOR 2008	346,161	0.0023%	346,161
96	ALFONSO LAO	332,500	0.0022%	332,500
97	MICHAEL QUE	317,361	0.0021%	317,361
98	RAFAEL L. PRATS, JR.	311,748	0.0021%	311,748
99	CRISTINA S. ISON	298,500	0.0020%	298,500
100	ROBERT COYIUTO JR.	293,548	0.0019%	293,548
<b>GRAND TOTAL</b>				<b>14,695,854,398</b>

## OUTSTANDING BALANCES FOR A SPECIFIC COMPANY

Company Code - ALI000000000

Business Date: June 30, 2022

BPNAME	HOLDINGS
UPCC SECURITIES CORP.	699,958
A & A SECURITIES, INC.	12,212,619
ABACUS SECURITIES CORPORATION	18,648,374
PHILSTOCKS FINANCIAL INC	5,358,355
A. T. DE CASTRO SECURITIES CORP.	1,547,151
ALL ASIA SECURITIES MANAGEMENT CORP.	131,306
ALPHA SECURITIES CORP.	1,708,568
BA SECURITIES, INC.	1,075,736
AP SECURITIES INCORPORATED	3,930,737
ANSALDO, GODINEZ & CO., INC.	3,181,875
AB CAPITAL SECURITIES, INC.	9,551,204
SARANGANI SECURITIES, INC.	1,736,421
SB EQUITIES, INC.	34,706,848
ASIA PACIFIC CAPITAL EQUITIES & SECURITIES CORP.	192,602
ASIASEC EQUITIES, INC.	5,944,725
ASTRA SECURITIES CORPORATION	765,650
CHINA BANK SECURITIES CORPORATION	14,614,281
MACQUARIE CAPITAL SECURITIES (PHILIPPINES), INC.	348,497
BELSON SECURITIES, INC.	2,376,513
BENJAMIN CO CA & CO., INC.	6,480
B. H. CHUA SECURITIES CORPORATION	139,409
JAKA SECURITIES CORP.	1,597,453
BPI SECURITIES CORPORATION	102,511,891
CAMPOS, LANUZA & COMPANY, INC.	1,988,116
SINCERE SECURITIES CORPORATION	71,878
CENTURY SECURITIES CORPORATION	205,381
CTS GLOBAL EQUITY GROUP, INC.	1,605,615
LUNA SECURITIES, INC.	3,600
TRITON SECURITIES CORP.	2,410,849
PHILEO ALLIED SECURITIES (PHILIPPINES), INC.	372
IGC SECURITIES INC.	4,159,178
CUALOPING SECURITIES CORPORATION	390,412
DBP-DAIWA CAPITAL MARKETS PHILIPPINES, INC.	63,720
DAVID GO SECURITIES CORP.	991,597
DIVERSIFIED SECURITIES, INC.	638,543
E. CHUA CHIACO SECURITIES, INC.	2,771,037
EQUITABLE SECURITIES (PHILS.) INC.	235
EAST WEST CAPITAL CORPORATION	1,031,066
EASTERN SECURITIES DEVELOPMENT CORPORATION	2,618,056
EQUITIWORLD SECURITIES, INC.	360,009
EVERGREEN STOCK BROKERAGE & SEC., INC.	2,856,636
FIRST ORIENT SECURITIES, INC.	738,400
FIRST INTEGRATED CAPITAL SECURITIES, INC.	693,419
F. YAP SECURITIES, INC.	4,016,788
AURORA SECURITIES, INC.	1,682,228
GLOBALINKS SECURITIES & STOCKS, INC.	1,244,084
JSG SECURITIES, INC.	216,182
GOLDSTAR SECURITIES, INC.	1,000,897
GUILD SECURITIES, INC.	892,951

## OUTSTANDING BALANCES FOR A SPECIFIC COMPANY

Company Code - ALI000000000

Business Date: June 30, 2022

BPNAME	HOLDINGS
HDI SECURITIES, INC.	1,580,592
H. E. BENNETT SECURITIES, INC.	291,470
HIGHLAND SECURITIES PHIL., INC.	40,522
HK SECURITIES, INC.	63
I. ACKERMAN & CO., INC.	133,328
I. B. GIMENEZ SECURITIES, INC.	212,113
INVESTORS SECURITIES, INC,	6,301,049
IMPERIAL,DE GUZMAN,ABALOS & CO.,INC.	8,564,719
INTRA-INVEST SECURITIES, INC.	1,232,208
ASIAN CAPITAL EQUITIES, INC.	21,388
J.M. BARCELON & CO., INC.	279,403
VALUE QUEST SECURITIES CORPORATION	802,100
STRATEGIC EQUITIES CORP.	1,011,297
LARRGO SECURITIES CO., INC.	399,697
LIPPO SECURITIES, INC.	64
LITONJUA SECURITIES, INC.	591,300
LOPEZ, LOCSIN, LEDESMA & CO., INC.	153,281
LUCKY SECURITIES, INC.	3,314,649
LUYS SECURITIES COMPANY, INC.	423,446
MANDARIN SECURITIES CORPORATION	2,033,887
MARIAN SECURITIES, INC.	28
MARINO OLONDRIZ Y CIA	100,310
COL Financial Group, Inc.	94,094,387
DA MARKET SECURITIES, INC.	667,150
MERCANTILE SECURITIES CORP.	572,917
MERIDIAN SECURITIES, INC.	670,966
MDR SECURITIES, INC.	484,508
REGIS PARTNERS, INC.	1,065,675
MOUNT PEAK SECURITIES, INC.	3,559
NEW WORLD SECURITIES CO., INC.	55,463
OPTIMUM SECURITIES CORPORATION	608,228
RCBC SECURITIES, INC.	5,403,779
PAN ASIA SECURITIES CORP.	576,660
PAPA SECURITIES CORPORATION	8,039,654
MAYBANK ATR KIM ENG SECURITIES, INC.	23,289,508
PLATINUM SECURITIES, INC.	6,593,701
PNB SECURITIES, INC.	2,211,264
PREMIUM SECURITIES, INC.	1,328,455
PRYCE SECURITIES, INC.	81,797
SALISBURY BKT SECURITIES CORPORATION	1,111,970
QUALITY INVESTMENTS & SECURITIES CORPORATION	3,085,188
R & L INVESTMENTS, INC.	718
ALAKOR SECURITIES CORPORATION	49,812
R. COYIUTO SECURITIES, INC.	1,017,143
REGINA CAPITAL DEVELOPMENT CORPORATION	4,495,385
R. NUBLA SECURITIES, INC.	10,120,663
AAA SOUTHEAST EQUITIES, INCORPORATED	1,161,550
R. S. LIM & CO., INC.	2,164,631
RTG & COMPANY, INC.	1,068,515
S.J. ROXAS & CO., INC.	1,309,931
SECURITIES SPECIALISTS, INC.	203,737

## OUTSTANDING BALANCES FOR A SPECIFIC COMPANY

Company Code - ALI000000000

Business Date: June 30, 2022

BPNAME	HOLDINGS
FIDELITY SECURITIES, INC.	547,472
SUMMIT SECURITIES, INC.	2,804,711
STANDARD SECURITIES CORPORATION	1,224,827
SUPREME STOCKBROKERS, INC	486,901
TANSENGCO & CO., INC.	741,972
THE FIRST RESOURCES MANAGEMENT & SECURITIES CORP.	2,182,693
TOWER SECURITIES, INC.	4,130,685
TRANS-ASIA SECURITIES, INC.	133,800
APEX PHILIPPINES EQUITIES CORPORATION	47,865
TRENDLINE SECURITIES CORPORATION	4,388
UCPB SECURITIES, INC.	1,710,577
UOB KAY HIAN SECURITIES (PHILS.), INC.	20,000
E.SECURITIES, INC.	40,373
VENTURE SECURITIES, INC.	528,244
VICSAL SECURITIES & STOCK BROKERAGE, INC.	526
FIRST METRO SECURITIES BROKERAGE CORP.	32,072,942
WEALTH SECURITIES, INC.	56,082,040
WESTLINK GLOBAL EQUITIES, INC.	828,790
BERNAD SECURITIES, INC.	363,418
WONG SECURITIES CORPORATION	109,574
YAO & ZIALCITA, INC.	4,894,849
YU & COMPANY, INC.	2,428,356
BDO SECURITIES CORPORATION	44,542,710
EAGLE EQUITIES, INC.	377,406
GOLDEN TOWER SECURITIES & HOLDINGS, INC.	237,164
SOLAR SECURITIES, INC.	3,068,138
G.D. TAN & COMPANY, INC.	363,840
CLSA PHILIPPINES, INC.	52,237
PHILIPPINE EQUITY PARTNERS, INC.	5,234,733
UNICAPITAL SECURITIES INC.	9,924,758
SunSecurities, Inc.	536,086
COHERCO SECURITIES, INC.	62,000
ARMSTRONG SECURITIES, INC.	24,862
TIMSON SECURITIES, INC.	471,100
STAR ALLIANCE SECURITIES CORP.	750,300
VC SECURITIES CORPORATION	115,500
CHINA BANKING CORPORATION - TRUST GROUP	9,940,550
CITIBANK N.A.	1,578,854,603
DEUTSCHE BANK MANILA-CLIENTS A/C	49,794,066
THE HONGKONG & SHANGHAI BANKING CORP. LTD. -OWN ACCOUNT	195,165
BANCO DE ORO - TRUST BANKING GROUP	220,666,203
BANK OF COMMERCE - TRUST SERVICES GROUP	799,675
PNB TRUST BANKING GROUP	11,464,721
RCBC TRUST & INVESTMENT DIVISION	14,663,565
RCBC TRUST & INVESTMENT DIVISION - VARIOUS TAXABLE ACCTS	5,111,652
STERLING BANK OF ASIA TRUST GROUP	7,000
DEUTSCHE BANK MANILA-CLIENTS A/C	503,365,241
STANDARD CHARTERED BANK	1,783,454,652
THE HONGKONG AND SHANGHAI BANKING CORP. LTD. -CLIENTS' ACCT.	1,680,200,022
UNITED COCONUT PLANTERS LIFE ASSURANCE CORPORATION	7,120,000



## OUTSTANDING BALANCES FOR A SPECIFIC COMPANY

Company Code - ALI000000000

Business Date: June 30, 2022

BPNAME	HOLDINGS
ASIA UNITED BANK - TRUST & INVESTMENT GROUP	1,475,200
MBTC - TRUST BANKING GROUP	99,403,723
SOCIAL SECURITY SYSTEM	104,551,460
GOVERNMENT SERVICE INSURANCE SYSTEM	472,890,881
AB CAPITAL & INVESTMENT CORP. - TRUST & INVESTMENT DIV.	2,021,540
BDO-TIG SECURITIES SERVICES	171,600
COCOPLANS, INC.	34,000
DEUTSCHE BANK MANILA-CLIENTS A/C	2
THE HONGKONG AND SHANGHAI BANKING CORP. LTD. -CLIENTS' ACCT.	313,447,324
THE HONGKONG & SHANGHAI BANKING CORP. LTD. -OWN ACCOUNT	1
LAND BANK OF THE PHILIPPINES-TRUST BANKING GROUP	2,946,301
NATIONAL REINSURANCE CORPORATION OF THE PHILIPPINES	1,225,000
UCPB GENERAL INSURANCE CO., INC.	324,510
LBP-TBG THIRD PARTY CUSTODIANSHIP & REGISTRY DEPT	14,054,600
UNITED FUND, INC.	1,723,500
MAA GENERAL ASSURANCE PHILS., INC.	570,600
EASTWEST BANKING CORPORATION - TRUST DIVISION	593,480
SSS PROVIDENT FUND	2,048,080
AYALA LAND, INC.	417
MALAYAN INSURANCE COMPANY, INC.	204,000
COL Inv Mgt Inc as Investment Company Adviser for Various Mutual Funds	9,940

**Total Lodged Shares** **7,515,140,841**

*CHI - All Consolidation of Shares*

*Filipino* *31,651,363*

*Non - Filipino* *54,629,782*

**Grand Total** **7,601,421,986**

If no written notice of any error or correction is received by PDTC within five (5) calendar days from receipt hereof, you shall be deemed to have accepted the accuracy and completeness of the details indicated in this report.