



January 14, 2022

**Philippine Stock Exchange**

6/F PSE Tower  
5<sup>th</sup> Avenue corner 28<sup>th</sup> Street  
Bonifacio Global City, Taguig City

Attention: Ms. Janet A. Encarnacion  
*Head, Disclosure Department*

**Philippine Dealing and Exchange Corporation**

29<sup>th</sup> Floor, BDO Equitable Tower  
8751 Paseo de Roxas, Makati City 1226

Attention: Atty. Marie Rose M. Magallen-Lirio  
*Head, Issuer Compliance and Disclosures Dept.*

Gentlemen:

In compliance with the Exchange's Rule on Minimum Public Ownership, please find attached our Public Ownership Report as of December 31, 2021.

We trust that you will find the report in order.

Thank you.

Very truly yours,

A handwritten signature in blue ink, appearing to read 'Solomon M. Hermosura'.

**Solomon M. Hermosura**  
Corporate Secretary

**AYALA LAND, INC.**

**Computation of Public Ownership as of December 31, 2021**

		<b>Number of Shares</b>		
		<b>A</b>	<b>B</b>	<b>Total</b>
Number of Issued Shares				15,381,195,961
Less: Number of Treasury Shares (if any)				570,069,282
<b>Number of Issued and Outstanding Shares</b>				<b>14,811,126,679</b>
<b>Less:</b>				
	<b>% to total I/O Shares</b>	<b>A</b>	<b>B</b>	<b>Total</b>
<b>Directors</b>				
Fernando Zobel de Ayala				
Direct	0.0001 %			12,000
Indirect (thru PCD)	0.0012 %			171,000
Jaime Augusto Zobel de Ayala				
Direct	0.0001 %			12,000
Antonino T. Aquino				
Direct	0.0290 %			4,297,165
Indirect (thru ESOWN)	0.1081 %			16,008,061
Sherisa P. Nuesa				
Direct	0.0009 %			128,737
Indirect (thru PCD)	0.0261 %			3,869,772
Arturo G. Corpuz				
Indirect (thru ESOWN)	0.0266 %			3,943,756
Direct	0.0100 %			1,488,509
Indirect (thru PCD)	0.0028 %			411,446
Cesar V. Purisima				
Direct	0.0000 %			1
Bernard Vincent O. Dy				
Indirect (thru ESOWN)	0.0903 %			13,379,460
Indirect (thru PCD)	0.0233 %			3,454,290
Direct	0.0074 %			1,100,195
Rex Ma. A. Mendoza				
Direct	0.0000 %			1
Indirect (thru a Corporation)	0.0264 %			3,914,200
Rizalina G. Mantaring				
Direct	0.0000 %			1
Indirect (thru PCD)	0.0003 %			39,400
<b>Sub-total</b>	<b>0.3526 %</b>			<b>52,229,994</b>
<b>Officers</b>				
Fernando Zobel de Ayala* (same as above)				
Jaime Augusto Zobel de Ayala* (same as above)				
Bernard Vincent O. Dy (same as above)				
Anna Ma. Margarita B. Dy				
Indirect (thru ESOWN)	0.0359 %			5,317,121
Indirect (thru PCD)	0.0146 %			2,165,467
Dante M. Abando				
Indirect (thru ESOWN)	0.0297 %			4,400,923
Direct	0.0128 %			1,898,225

Rowena M. Tomeldan		
Indirect (thru ESOWN)	0.0076 %	1,121,002
Indirect (thru PCD)	0.0000 %	1,823
Direct	0.0023 %	334,880
Augusto D. Bengzon		
Indirect (thru ESOWN)	0.0211 %	3,118,957
Indirect (thru PCD)	0.0039 %	575,595
Jose Emmanuel H. Jalandoni		
Indirect (thru ESOWN)	0.0410 %	6,072,903
Direct	0.0134 %	1,982,771
Aniceto V. Bisnar, Jr.		
Indirect (thru ESOWN)	0.0134 %	1,982,004
Rodelito J. Ocampo		
Indirect (thru ESOWN)	0.0164 %	2,432,760
Indirect (thru PCD)	0.0011 %	166,012
Direct	0.0018 %	264,409
Joseph Carmichael Z. Jugo		
Indirect (thru ESOWN)	0.0067 %	989,568
Indirect (thru PCD)	0.0000 %	3,640
Robert S. Lao		
Indirect (thru ESOWN)	0.0162 %	2,394,283
Christopher B. Maglanoc		
Indirect (thru ESOWN)	0.0080 %	1,180,086
Indirect (thru PCD)	0.0003 %	50,000
Romeo T. Menpin		
Indirect (thru ESOWN)	0.0041 %	609,391
Indirect (thru PCD)	0.0003 %	39,005
Ginaflor C. Oris		
Indirect (thru ESOWN)	0.0077 %	1,147,016
Eliezer C. Tanlapco		
Indirect (thru ESOWN)	0.0020 %	295,278
Indirect (thru PCD)	0.0009 %	134,784
Carol T. Mills		
Indirect (thru ESOWN)	0.0058 %	860,092
Jennylle S. Tupaz		
Indirect (thru ESOWN)	0.0078 %	1,157,024
Indirect (thru PCD)	0.0001 %	19,959
Lyle A. Abadia		
Indirect (thru ESOWN)	0.0071 %	1,050,401
Dindo R. Fernando		
Indirect (thru ESOWN)	0.0068 %	1,005,585
Javier D. Hernandez		
Indirect (thru ESOWN)	0.0043 %	634,568
Indirect (thru PCD)	0.0000 %	47
Amelia Ann T. Alipao		
Indirect (thru ESOWN)	0.0028 %	421,147
Indirect (thru PCD)	0.0089 %	1,322,121
Ma. Divina Y. Lopez		
Indirect (thru ESOWN)	0.0043 %	639,776
Darwin L. Salipsip		
Indirect (thru ESOWN)	0.0054 %	803,802
Ferdie M. Mangali		
Indirect (thru ESOWN)	0.0068 %	1,010,860
Michael F. Magpusao		
Indirect (thru ESOWN)	0.0039 %	571,687

Rufino Hermann S. Gutierrez		
Indirect (thru ESOWN)	0.0035 %	521,168
Indirect (thru PCD)	0.0017 %	256,600
Laurent P. Lamasuta		
Indirect (thru ESOWN)	0.0160 %	2,374,767
Indirect (thru PCD)	0.0084 %	1,238,925
Ma. Luisa D. Chiong		
Direct	0.0000 %	3,456
Indirect (thru ESOWN)	0.0054 %	803,820
June Vee M. Navarro		
Indirect (thru ESOWN)	0.0027 %	401,992
Indirect (thru PCD)	0.0000 %	62
Annabeth R. Bernardo		
Indirect (thru ESOWN)	0.0004 %	52,900
Indirect (thru PCD)	0.0000 %	300
Raquel S. Cruz		
Indirect (thru ESOWN)	0.0032 %	468,178
Indirect (thru PCD)	0.0001 %	18,519
Richard T. Yap		
Indirect (thru ESOWN)	0.0033 %	495,637
Indirect (thru PCD)	0.0003 %	44,401
Direct	0.0000 %	5,247
Stephanie J. Lingad		
Indirect (thru ESOWN)	0.0055 %	814,640
Solomon M. Hermosura		
Indirect (thru PCD)	0.0002 %	30,100
Direct	0.0000 %	480
<b>Sub-total</b>	<b>0.3761 %</b>	<b>55,706,164</b>
<b>Principal Stockholders</b>		
Ayala Corporation		
Direct	46.07 %	6,824,066,579
<b>Sub-total</b>	<b>46.07 %</b>	<b>6,824,066,579</b>
<b>Others</b>		
<b>Government</b>	- %	-
<b>Banks</b>	- %	-
<b>Employees</b>		-
ESOWN Subscriptions	0.3065 %	45,400,691
<b>Lock-Up Shares</b>	- %	-
<b>Sub-total</b>	<b>0.3065 %</b>	<b>45,400,691</b>
<b>TOTAL</b>	<b>47.11 %</b>	<b>6,977,403,428</b>
<b>Total Number of Shares Owned by the Public</b>		<b>7,833,723,251</b>

\*Non-executive directors, but added in the list as required by the Exchange.

**PUBLIC OWNERSHIP PERCENTAGE**  
**Total Number of Shares Owned by the Public**

7,833,723,251 shares = 52.89%  
14,811,126,679 shares

No. of Issued Common Shares	=	15,381,195,961
Number of Outstanding Common Shares	=	14,811,126,679
Number of Treasury Shares (Common)	=	570,069,282
Number of Listed Common Shares	=	14,553,869,716
Number of Foreign-Owned Shares	=	
Common Shares	=	4,894,538,326
Voting Preferred Shares	=	609,377,935
Foreign Ownership Level (%)	=	19.74%
Foreign Ownership Limit (%)	=	40%