



October 19, 2021

**Philippine Stock Exchange**

6/F PSE Tower  
5<sup>th</sup> Avenue corner 28<sup>th</sup> Street  
Bonifacio Global City, Taguig City

Attention: Ms. Janet A. Encarnacion  
*Head, Disclosure Department*

**Philippine Dealing and Exchange Corporation**

29<sup>th</sup> Floor, BDO Equitable Tower  
8751 Paseo de Roxas, Makati City 1226

Attention: Atty. Marie Rose M. Magallen-Lirio  
*Head, Issuer Compliance and Disclosures Dept.*

Gentlemen:

In compliance with the Exchange's Rule on Minimum Public Ownership, please find attached our revised Public Ownership Report for the quarter-ended September 2021 providing the correct shareholdings of one of our officers.

We trust that you will find the report in order.

Thank you.

Very truly yours,

A handwritten signature in blue ink, appearing to read 'Solomon M. Hermosura', written over a light blue horizontal line.

**Solomon M. Hermosura**  
Corporate Secretary

**AYALA LAND, INC.**

**Computation of Public Ownership as of September 30, 2021**

	<b>Number of Shares</b>		
	<b>A</b>	<b>B</b>	<b>Total</b>
Number of Issued Shares			14,771,569,610
Less: Number of Treasury Shares (if any)			59,784,746

**Number of Issued and Outstanding Shares** **14,711,784,864**

**Less:**

	<b>% to total I/O Shares</b>	<b>A</b>	<b>B</b>	<b>Total</b>
<b>Directors</b>				
Fernando Zobel de Ayala				
Direct	0.0001 %			12,000
Indirect (thru PCD)	0.0012 %			171,000
Jaime Augusto Zobel de Ayala				
Direct	0.0001 %			12,000
Antonino T. Aquino				
Direct	0.0292 %			4,297,165
Indirect (thru ESOWN)	0.1088 %			16,008,061
Sherisa P. Nuesa				
Direct	0.0009 %			128,737
Indirect (thru PCD)	0.0263 %			3,869,772
Arturo G. Corpuz				
Indirect (thru ESOWN)	0.0268 %			3,943,756
Direct	0.0101 %			1,488,509
Indirect (thru PCD)	0.0028 %			411,446
Cesar V. Purisima				
Direct	0.0000 %			1
Bernard Vincent O. Dy				
Indirect (thru ESOWN)	0.0909 %			13,379,460
Indirect (thru PCD)	0.0235 %			3,454,290
Direct	0.0075 %			1,100,195
Rex Ma. A. Mendoza				
Direct	0.0000 %			1
Indirect (thru a Corporation)	0.0266 %			3,914,200
Rizalina G. Mantaring				
Direct	0.0000 %			1
Indirect (thru PCD)	0.0003 %			39,400
<b>Sub-total</b>	<b>0.3550 %</b>			<b>52,229,994</b>

**Officers**

Fernando Zobel de Ayala* (same as above)				
Jaime Augusto Zobel de Ayala* (same as above)				
Bernard Vincent O. Dy (same as above)				
Anna Ma. Margarita B. Dy				
Indirect (thru ESOWN)	0.0361 %			5,317,121
Indirect (thru PCD)	0.0147 %			2,165,467
Dante M. Abando				
Indirect (thru ESOWN)	0.0299 %			4,400,923
Direct	0.0129 %			1,898,225

Rowena M. Tomeldan		
Indirect (thru ESOWN)	0.0076 %	1,121,002
Indirect (thru PCD)	0.0000 %	1,823
Direct	0.0028 %	411,280
Augusto D. Bengzon		
Indirect (thru ESOWN)	0.0212 %	3,118,957
Indirect (thru PCD)	0.0039 %	575,595
Jose Emmanuel H. Jalandoni		
Indirect (thru ESOWN)	0.0468 %	6,891,685
Direct	0.0081 %	1,188,989
Aniceto V. Bisnar, Jr.		
Indirect (thru ESOWN)	0.0135 %	1,982,004
Rodelito J. Ocampo		
Indirect (thru ESOWN)	0.0165 %	2,432,760
Indirect (thru PCD)	0.0020 %	291,012
Direct	0.0018 %	264,409
Joseph Carmichael Z. Jugo		
Indirect (thru ESOWN)	0.0067 %	989,568
Indirect (thru PCD)	0.0000 %	3,640
Robert S. Lao		
Indirect (thru ESOWN)	0.0163 %	2,394,283
Christopher B. Maglanoc		
Indirect (thru ESOWN)	0.0080 %	1,180,086
Indirect (thru PCD)	0.0003 %	50,000
Romeo T. Menpin		
Indirect (thru ESOWN)	0.0041 %	609,391
Indirect (thru PCD)	0.0003 %	39,005
Ginaflor C. Oris		
Indirect (thru ESOWN)	0.0078 %	1,147,016
Eliezer C. Tanlapco		
Indirect (thru ESOWN)	0.0020 %	295,278
Indirect (thru PCD)	0.0009 %	134,784
Carol T. Mills		
Indirect (thru ESOWN)	0.0058 %	860,092
Jennylle S. Tupaz		
Indirect (thru ESOWN)	0.0079 %	1,157,024
Indirect (thru PCD)	0.0001 %	14,959
Lyle A. Abadia		
Indirect (thru ESOWN)	0.0071 %	1,050,401
Dindo R. Fernando		
Indirect (thru ESOWN)	0.0068 %	1,005,585
Javier D. Hernandez		
Indirect (thru ESOWN)	0.0043 %	634,568
Indirect (thru PCD)	0.0002 %	31,347
Amelia Ann T. Alipao		
Indirect (thru ESOWN)	0.0029 %	421,147
Indirect (thru PCD)	0.0090 %	1,322,121
Ma. Divina Y. Lopez		
Indirect (thru ESOWN)	0.0043 %	639,776
Darwin L. Salipsip		
Indirect (thru ESOWN)	0.0055 %	803,802
Ferdie M. Mangali		
Indirect (thru ESOWN)	0.0069 %	1,010,860
Michael F. Magpusao		
Indirect (thru ESOWN)	0.0039 %	571,687

Rufino Hermann S. Gutierrez		
Indirect (thru ESOWN)	0.0035 %	521,168
Indirect (thru PCD)	0.0017 %	256,600
Laurent P. Lamasuta		
Indirect (thru ESOWN)	0.0161 %	2,374,767
Indirect (thru PCD)	0.0084 %	1,238,925
Ma. Luisa D. Chiong		
Direct	0.0000 %	3,456
Indirect (thru ESOWN)	0.0055 %	803,820
June Vee M. Navarro		
Indirect (thru ESOWN)	0.0027 %	401,992
Indirect (thru PCD)	0.0000 %	62
Annabeth R. Bernardo		
Indirect (thru ESOWN)	0.0004 %	52,900
Indirect (thru PCD)	0.0000 %	300
Solomon M. Hermosura		
Indirect (thru PCD)	0.0002 %	30,100
Direct	0.0000 %	480
<b>Sub-total</b>	<b>0.3678 %</b>	<b>54,112,242</b>

**Principal Stockholders**

Ayala Corporation		
Direct	46.39 %	6,824,066,579
<b>Sub-total</b>	<b>46.39 %</b>	<b>6,824,066,579</b>

**Others**

<b>Government</b>	- %	-
<b>Banks</b>	- %	-
<b>Employees</b>		
ESOWN Subscriptions	0.3194 %	46,995,280
<b>Lock-Up Shares</b>	- %	-
<b>Sub-total</b>	<b>0.3194 %</b>	<b>46,995,280</b>

**TOTAL** **47.43 %** **6,977,404,095**

**Total Number of Shares Owned by the Public** **7,734,380,769**

*\*Non-executive directors, but added in the list as required by the Exchange.*

**PUBLIC OWNERSHIP PERCENTAGE**  
**Total Number of Shares Owned by the Public**

7,734,380,769 shares = 52.57%  
14,711,784,864 shares

No. of Issued Common Shares	=	14,771,569,610
Number of Outstanding Common Shares	=	14,711,784,864
Number of Treasury Shares (Common)	=	59,784,746
Number of Listed Common Shares	=	14,553,739,790
Number of Foreign-Owned Shares		
Common Shares	=	4,866,849,167
Voting Preferred Shares	=	607,264,635
Foreign Ownership Level (%)	=	19.71%
Foreign Ownership Limit (%)	=	40%