

## **SEC FORM - I-ACGR**

## INTEGRATED ANNUAL CORPORATE GOVERNANCE REPORT

- For the fiscal year ended <u>December 31, 2020</u>
   SEC Identification Number <u>152747</u> 3. BIR Tax Identification No. <u>000-153-790-000</u>
   Exact name of issuer as specified in its charter <u>AYALA LAND, INC.</u>
   Makati City, Philippines

   Frovince, Country or other jurisdiction of incorporation or organization

   The transport of the province of incorporation or organization
   The transport of the province of the
- 8. **(632) 7908-3111**

Issuer's telephone number, including area code

9. Not applicable

Former name, former address, and former fiscal year, if changed since last report.

	INTEGRATED AN	NUAL CORPORATE GOVERNANCE REPORT	
	COMPLIANT/ NON- COMPLIANT	ADDITIONAL INFORMATION	EXPLANATION
	The Board's Go	vernance Responsibilities	
Principle 1: The company should be headed by a compet	ent, working board	to foster the long-term success of the corporation	on, and to sustain its competitiveness and
profitability in a manner consistent with its corporate ob	jectives and the lor	ng-term best interests of its shareholders and oth	er stakeholders.
Recommendation 1.1			
<ol> <li>Board is composed of directors with collective working knowledge, experience or expertise that is relevant to the company's industry/sector.</li> </ol>	Compliant	Provide information or link/reference to a document containing information on the following:	
<ol><li>Board has an appropriate mix of competence and expertise.</li></ol>	Compliant	Academic qualifications, industry	
3. Directors remain qualified for their positions individually and collectively to enable them to fulfill their roles and responsibilities and respond to the needs of the organization.	Compliant	knowledge, professional experience, expertise and relevant trainings of directors	
		The ALI Board is composed of directors with collective working knowledge, experience	
		or expertise that is relevant to the property sector.	
		Ref: pg 52-57 > ALI 2020 Integrated Report > Board of Directors	
		https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020-	
		20210420 WEB-1.pdf	
		Designation, years appointed and expertise	
		of the Board of Directors Ref pg 113 > ALI 2020 Integrated Report >	
		Corporate Governance > Board Matters https://ir.ayalaland.com.ph/wp-	
		content/uploads/2021/04/ALI-AR-2020-	
		<u>20210420_WEB-1.pdf</u>	

## **Relevant Trainings of Directors**

Ref: pg 115 > ALI 2020 Integrated Report >
Training and Continuous Education of Ayala
Land Board of Directors
<a href="https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420\_WEB-1.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420\_WEB-1.pdf</a>

2. Qualification standards for directors to facilitate the selection of potential nominees and to serve as benchmark for the evaluation of its performance

Qualification standards for directors to facilitate the selection of potential nominees in the Board.

Ref: pg 1 > Charter of the Board of
Directors> 2. Membership > 2.1 Composition
<a href="https://ir.ayalaland.com.ph/wp-content/uploads/2018/03/ALI-Charter-of-the-Board-of-Directors.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2018/03/ALI-Charter-of-the-Board-of-Directors.pdf</a>

## Process and criteria for nominations to the Board

Ref: pg 122 > ALI 2020 Integrated Report > Process and Criteria for Nominations to the Board

https://ir.ayalaland.com.ph/wpcontent/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf

Recommendation 1.2			
Board is composed of a majority of non-executive directors.	Compliant	Identify or provide link/reference to a document identifying the directors and the type of their directorships  ALI's Board is composed of a majority of Non-Executive Directors.  Ref: pg 113 > ALI 2020 Integrated Report > Corporate Governance > Board Matters > Board of Directors 2020 table https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf	
Recommendation 1.3			
Company provides in its Board Charter and Manual on Corporate Governance a policy on training of directors.	Compliant	Provide link or reference to the company's Board Charter and Manual on Corporate Governance relating to its policy on training of directors.  ALI provides in its Manual on Corporate Governance (CG Manual) a policy on training of directors  Ref: pg 13 > ALI CG Manual > 1.13 Specific Responsibilities of each Director > item i. https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf  Orientation for New Directors  Ref: pg 115 > ALI 2020 Integrated Report > Training and Continuous Education https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf	

Company has an orientation program for first time directors.      Company has relevant annual continuing training for all directors.	Compliant	Provide information or link/reference to a document containing information on the orientation program and trainings of directors for the previous year, including the number of hours attended and topics covered.  Training and Continuing Education of ALI Board of Directors  Ref: pg 115 > ALI 2020 Integrated Report > Training and Continuing Education  Ayala Land Board of Directors  https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf	
Recommendation 1.4			
1. Board has a policy on board diversity.	Compliant	Provide information on or link/reference to a document containing information on the company's board diversity policy. Indicate gender composition of the board.  **Board Diversity** Ref: pg 3 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.2 Diversity <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf</a> Ref: pg 113 > ALI 2020 Integrated Report > Board Matters > Skills Competency, and Diversity <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420">https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420</a> WEB-1.pdf	

		Ref: pg 1 > Board Charter > Item 2 Membership > 2.1 Composition https://ir.ayalaland.com.ph/wp- content/uploads/2018/03/ALI-Charter-of- the-Board-of-Diretors.pdf  There are two female members of the Board. Ref: pg 55-56 > ALI 2020 Integrated Report > Profiles of Rizalina G. Mantaring and Sherisa P. Nuesa https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf	
Optional: Recommendation 1.4  1. Company has a policy on and discloses measurable objectives for implementing its board diversity and reports on progress in achieving its objectives.	Compliant	Provide information on or link/reference to a document containing the company's policy and measureable objectives for implementing board diversity.  Provide link or reference to a progress report in achieving its objectives.  Board Diversity Ref: pg 3 > ALI CG Manual > Article II Corporate Governance > 1. The Board of Directors > 1.2 Diversity https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf  The Board of Directors approved to incorporate in its CG Manual a policy on board diversity in terms of background, gender and other relevant factors, and	

		appropriate representation for women.  With respect to gender, the company shall strive that its board be composed of at least 30% female directors or at least three female directors by 2025  Ref: pg 110 Bullet 1 > ALI 2020 Integrated Report > Corporate Governance  Enhancements  https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf  Board Composition  Ref: pg 1 > Board Charter > Item 2  Membership > 2.1 Composition
		https://ir.ayalaland.com.ph/wp- content/uploads/2018/03/ALI-Charter-of- the-Board-of-Diretors.pdf  ALI Board Skills Matrix Ref: pg 113 > ALI 2020 Integrated Report > Board Matters >2020 Board of Directors Skills Matrix https://ir.ayalaland.com.ph/wp-
Recommendation 1.5		<u>content/uploads/2021/04/ALI-AR-2020-</u> <u>20210420_WEB-1.pdf</u>
1. Board is assisted by a Corporate Secretary.	Compliant	Provide information on or link/reference to
Corporate Secretary is a separate individual from the Compliance Officer.	Compliant	a document containing information on the Corporate Secretary, including his/her
3. Corporate Secretary is not a member of the Board of Directors.	Compliant	name, qualifications, duties and functions.  The Board is assisted by a Corporate Secretary that is a separate individual from

		the Chief Compliance Officer and is not a member of the Board.  Ref: pg 112 > ALI 2020 Integrated Report > Governance Structure > Corporate Secretary <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420_WEB-1.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420_WEB-1.pdf</a>	
Corporate Secretary attends training/s on corporate governance.	Compliant	Provide information or link/reference to a document containing information on the corporate governance training attended, including number of hours and topics covered  The Corporate Secretary attends training/s on corporate governance.  Ref: pg 3 > Certificate of Attendance of Directors and Reportable Officers > ALI IR Website  https://ir.ayalaland.com.ph/wp-content/uploads/2020/11/ALI-CG-Seminar-2020-Corporate-Officers.pdf	
Optional: Recommendation 1.5			
Corporate Secretary distributes materials for board meetings at least five business days before scheduled meeting.	Compliant	Provide proof that corporate secretary distributed board meeting materials at least five business days before scheduled meeting  Board materials are distributed to the Board of Directors at least five business days prior to the meeting.  Ref: pg 114 > ALI 2020 Integrated Report > Corporate Governance > Board Matters > Meetings and Attendance	

		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2021/04/ALI-AR-2020-	
		<u>20210420 WEB-1.pdf</u>	
Recommendation 1.6			
1. Board is assisted by a Compliance Officer.	Compliant	Provide information on or link/reference to	
2. Compliance Officer has a rank of Senior Vice	Compliant	a document containing information on the	
President or an equivalent position with adequate		Compliance Officer, including his/her name,	
stature and authority in the corporation.		position, qualifications, duties and functions.	
3. Compliance Officer is not a member of the board.	Compliant		
		The Board is assisted by a Chief Compliance	
		Officer with a rank of Senior Vice President	
		and is not a member of the Board.	
		Ref: pg 112 > ALI 2020 Integrated Report >	
		Chief Compliance Officer	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2021/04/ALI-AR-2020-	
		20210420 WEB-1.pdf	
		Duties and responsibilities of the	
		Compliance Officer	
		Ref: pg 33-34 > ALI CG Manual > Article V	
		Audit and Compliance > 3. Compliance	
		System > The Compliance Officer shall	
		perform the following duties (items a to h)	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2016/02/ALI-CG-Manual-	
		05-26-2017.pdf	
4. Compliance Officer attends training/s on corporate	Compliant	Provide information on or link/reference to	
governance.	'	a document containing information on the	
, i		corporate governance training attended,	
		including number of hours and topics	
		covered	
		0070100	
	1		

# The Chief Compliance Officer attends trainings on corporate governance.

Ref: pg 3 > Certificate of Attendance of Directors and Reportable Officers > ALI IR Website

https://ir.ayalaland.com.ph/wpcontent/uploads/2020/11/ALI-CG-Seminar-2020-Mancom.pdf

**Principle 2:** The fiduciary roles, responsibilities and accountabilities of the Board as provided under the law, the company's articles and by-laws, and other legal pronouncements and guidelines should be clearly made known to all directors as well as to stockholders and other stakeholders.

#### **Recommendation 2.1**

1. Directors act on a fully informed basis, in good faith, with due diligence and care, and in the best interest of the company.

#### Compliant

Provide information or reference to a document containing information on how the directors performed their duties (can include board resolutions, minutes of meeting)

## Duties and Responsibilities of Board of Directors

Ref: pg 12-13 > ALI CG Manual > Article II Governance > 1.13 Specific Responsibilities of each Director (items a to j) https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf

### **Accomplishments of each Board Committee**

#### **Executive Committee**

Ref: pg 118 > ALI 2020 Integrated Report > Board Committees > Executive Committee https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf

#### **Audit Committee**

Ref: pg 118,120 > ALI 2020 Integrated Report > Board Committees > Audit Committee https://ir.ayalaland.com.ph/wpcontent/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf

#### **Board Risk Oversight Committee**

Ref: pg 120 > ALI 2020 Integrated Report > Board Committees > Board Risk Oversight Committee

https://ir.ayalaland.com.ph/wpcontent/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf

## Corporate Governance and Nomination Committee

Ref: pg 121 > ALI 2020 Integrated Report > Board Committees > Corporate Governance and Nomination Committee https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf

## Personnel and Compensation Committee

Ref: pg 121 > ALI 2020 Integrated Report > Board Committees > Personnel and Compensation Committee https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf

		Related Party Transactions Review Committee Ref: pg 121,123 > ALI 2020 Integrated Report > Board Committees > Related Party Transactions Review Committee https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf  Sustainability Committee Ref: pg 123 > ALI 2020 Integrated Report > Board Committees > Sustainability Committee https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf
Recommendation 2.2  1. Board oversees the development, review and	Compliant	Provide information or link/reference to a
approval of the company's business objectives and	Compliant	document containing information on how
strategy.		the directors performed this function (can
2. Board oversees and monitors the implementation of the company's business objectives and strategy.	Compliant	include board resolutions, minutes of meeting).
		Indicate frequency of review of business objective and strategy
		The Board oversees the development,
		review and approval of the company's
		business objectives and strategy.
		Ref: pg 9 > ALI CG Manual > Article II
		Corporate Governance > 1. The Board of Directors > 1.10 General responsibility of the
		Board for Good Governance > item B

		https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf  The Board held six regular meetings in 2020. Ref: pg 114 > ALI 2020 Integrated Report > Corporate Governance > Board Matters > Meetings and Attendance	
		https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420_WEB-1.pdf	
Supplement to Recommendation 2.2  1. Board has a clearly defined and updated vision, mission and core values.	Compliant	Indicate or provide link/reference to a document containing the company's vision, mission and core values. Indicate frequency of review of the vision, mission and core values.  **ALI's Vision, Mission and Core Values** Ref: ALI IR website > About Us > Our Company > Vision, Mission and Values https://ir.ayalaland.com.ph/about-us/our-company/mission-vision-and-values/  The Board reviews the Vision and Mission annually. Ref: pg 4 > ALI Board of Directors Charter> Article 4 Powers, Duties and Responsibilities > Item b https://ir.ayalaland.com.ph/wp-content/uploads/2018/03/ALI-Charter-of-the-Board-of-Diretors.pdf	

2. Board has a strategy execution process that facilitates effective management performance and is attuned to the company's business environment, and culture.  3. Board has a strategy execution process that facilitates effective management performance and is attuned to the company's business environment, and culture.	Compliant	Provide information on or link/reference to a document containing information on the strategy execution process.  The Board provides sound written policies and strategic guidelines on key capital expenditures, and periodically evaluates and monitors implementation of such strategies.  Ref: pg 11 > ALI CG Manual > Article II Corporate Governance > 1. The Board of Directors > 1.12 Specific Duties of the Board of Directors> item E https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf	
Recommendation 2.3			
Board is headed by a competent and qualified Chairperson.	Compliant	Provide information or reference to a document containing information on the Chairperson, including his/her name and qualifications  The Board is headed by a competent and qualified Chairperson.  Ref: pg 54 > ALI 2020 Integrated Report > Chairman's Profile  https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420_WEB-1.pdf	

Recommendation 2.4			
Board ensures and adopts an effective successic planning program for directors, key officers and management.	n Compliant	Disclose and provide information or link/reference to a document containing information on the company's succession planning policies and programs and its implementation	
Board adopts a policy on the retirement for directors and key officers.	Compliant	The Board ensures and adopts an effective succession planning program for directors and key officers.  Ref: pg 10 > ALI CG Manual > Article II Corporate Governance > 1. The Board of Directors > 1.10 General Responsibility of the Board for Good Governance > item d > item v https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf  The Board adopts a policy on the retirement for directors and key officers. Ref: pg 4 > ALI CG Manual > Article II Corporate Governance > 1. The Board of Directors > 1.4 Retirement Age https://ii.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf  The Corporate Governance and Nomination Committee reviews and discloses the successions plans for members of the Board, and officers for the position of Group Directors to the President/CEO. Ref: pg 3 > ALI Corporate Governance and Nomination Committee Charter > 2. Powers.	

		Duties and Responsibilities of the Committee	
		> 2.1 Duties and Responsibilities > Item	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2018/03/ALI-Charter-of-	
		the-CorpGovernance-and-Nomination-	
		<u>Comm.pdf</u>	
Recommendation 2.5			
1. Board aligns the remuneration of key officers a	nd Compliant	Provide information on or link/reference to	
board members with long-term interests of the	9	a document containing information on the	
company.		company's remuneration policy and its	
		implementation, including the relationship	
2. Board adopts a policy specifying the relationsh	ip Compliant	between remuneration and performance.	
between remuneration and performance.			
		The Personnel and Compensation	
3. Directors do not participate in discussions or	Compliant	Committee of the Board aligns the	
deliberations involving his/her own remunerat	ion.	remuneration of key officers and board	
		members with the long-term interests of	
		the company.	
		Ref: pg 2 > ALI Charter of the Personnel and	
		Compensation Committee> Section 2 > Item	
		h	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2018/03/ALI-Charter-of-	
		<u>the-Personnel-and-Compensation-Comm.pdf</u>	
		ALI adopts a policy specifying the	
		relationship between remuneration and	
		performance.	
		Ref: pg 103 > ALI 2020 Integrated Report >	
		Social Engagement > Employees and	
		Workers > Compensation and rewards	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2021/04/ALI-AR-2020-	
		20210420 WEB-1.pdf	
		<u> 20210420 VVED-1.μU]</u>	

		No Director is involved in deciding his or her own remuneration.  Ref: pg 14 > ALI CG Manual > Article II Corporate Governance > 1. The Board of Directors > 1.15 Compensation and Liability Insurance Coverage of Directors > Item b https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf	
Optional: Recommendation 2.5  1. Board approves the remuneration of senior executives.	Compliant	Provide proof of board approval  The Board of Directors through the Personnel and Compensation Committee established a formal and transparent procedure for developing and for fixing the remuneration packages of corporate officers and directors.  Ref: pg 1 > ALI Charter of the Personnel and Compensation Committee> Section 2 Powers, Duties and Responsibilities of the Committee > Item a https://ir.ayalaland.com.ph/wp-content/uploads/2018/03/ALI-Charter-of-the-Personnel-and-Compensation-Comm.pdf  The Board of Directors approved stock grants to qualified executives, pursuant to ALI's Employee Stock Ownership Plan, as approved and endorsed by the Personnel and Compensation Committee.  Ref: 2020 ESOWN Grant (Aug 2020) > ALI IR website > Disclosures	

			https://ir.ayalaland.com.ph/wp- content/uploads/2020/09/SEC-PSE-PDEx- ESOWN-Grant 8.17.20.pdf	
2.	Company has measurable standards to align the performance-based remuneration of the executive directors and senior executives with long-term interest, such as claw back provision and deferred bonuses.	Compliant	Provide information on or link/reference to a document containing measurable standards to align performance-based remuneration with the long-term interest of the company.  ALI's senior executives are rewarded based on their performance through bonuses and stock ownership (ESOWN) as part of ALI's compensation policy based on individual key deliverables which are established at the start of the year. The ESOWN is awarded to high-potential officers who consistently exceed their key performance indicators. The ESOWN is a deferred stock ownership program which allows employees to pay for their grants over a multi-year period, and hence, aligns their performance with that of the company's over the long term.  Ref: pg 103 > ALI 2020 Integrated Report > Social Engagement > Employees and Workers > Compensation and Rewards https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf	

	commendation 2.6		
1.	Board has a formal and transparent board nomination and election policy.	Compliant	Provide information or reference to a document containing information on the company's nomination and election policy and process and its implementation, including the criteria used in selecting new
2.	Board nomination and election policy is disclosed in the company's Manual on Corporate Governance.	Compliant	directors, how the shortlisted candidates and how it encourages nominations from shareholders.
			1. The company has a formal and
3.	Board nomination and election policy includes how the company accepted nominations from minority shareholders.	Compliant	transparent nomination and election policy.  Ref: pg 2 > ALI Charter of the Board of Directors > 2. Membership > 2.3 Election of Directors  https://ir.ayalaland.com.ph/wp- content/uploads/2018/03/ALI-Charter-of- the-Board-of-Diretors.pdf  2. The Corporate Governance and Nomination Committee determines the
4.	Board nomination and election policy includes how the board shortlists candidates.	Compliant	nomination and election process as disclosed in the company's CG Manual and observes established process and criteria
5.	Board nomination and election policy includes an assessment of the effectiveness of the Board's processes in the nomination, election or replacement of a director.	Compliant	for nominations to the Board.  Ref: pg 16 > ALI CG Manual > Article II  Governance > 2. Board Committees > 2.2  Corporate Governance and Nomination  Committee > Items g - j
6.	Board has a process for identifying the quality of directors that is aligned with the strategic direction of the company.	Compliant	https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf
			Provide proof if minority shareholders have a right to nominate candidates to the board

3. The company's nomination and election policy includes the process on the acceptance of nominations from minority shareholders.

Ref: pg 2 > ALI Charter of the Board of Directors > 2. Membership > 2.3 Election of Directors

https://ir.ayalaland.com.ph/wpcontent/uploads/2018/03/ALI-Charter-ofthe-Board-of-Diretors.pdf

Nominations from minority shareholders is discussed in the CG Manual under Shareholders Rights – Voting right and in the Charter of Board of Directors under Election of Directors.

Ref: pg 37 > ALI CG Manual > Article VII Stockholders' Rights and Protection of Minority Stockholders' Interests > 1. Shareholder Rights > 1.1 Voting Right https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf

Provide information if there was an assessment of the effectiveness of the Board's processes in the nomination, election or replacement of a director.

4. The Corporate Governance and Nomination Committee determines the shortlisting of candidates.

Ref: pg 16 > ALI CG Manual > Article II Governance > 2. Board Committees > 2.2 Corporate Governance and Nomination Committee > Items g - j https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf

5. The Corporate Governance and Nomination Committee provides assessment on the Board's effectiveness in directing the process of renewing and replacing Board members.

Ref: pg 16-17 > ALI CG Manual > Article II Governance > 2. Board Committees > 2.2 (I) Corporate Governance and Nomination Committee > Items k -m https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf

6. The Board has a process for identifying the quality of directors that is aligned with the strategic direction of the company.

Ref: pg 3-4 > ALI CG Manual > Article II Governance > 1. Board of Directors > 1.1 Composition, 1.2 Diversity and 1.3 Qualifications https://ir.ayalaland.com.ph/wp-

content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf

Ref: pg 1 > ALI Charter of the Board of Directors > 2. Membership > 2.1 Composition https://ir.ayalaland.com.ph/wpcontent/uploads/2018/03/ALI-Charter-ofthe-Board-of-Directors.pdf

Optional: Recommendation to 2.6			
Company uses professional search firms or other external sources of candidates (such as director databases set up by director or shareholder bodies) when searching for candidates to the board of directors.	Compliant	Identify the professional search firm used or other external sources of candidates  The Corporate Governance and Nomination Committee may likewise identify and recommend qualified individuals for nomination and election to the Board. For this purpose, the Committee shall make use of professional search firms or other external sources of candidates to search for qualified candidates to the Board.  Ref: pg 122 > ALI 2020 Integrated Report > Corporate Governance > Board Committees> Process and Criteria for Nominations, Election, and Re-appointments to the Board <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf</a>	
Recommendation 2.7			
Board has overall responsibility in ensuring that there is a group-wide policy and system governing related party transactions (RPTs) and other unusual or infrequently occurring transactions.	Compliant	Provide information on or reference to a document containing the company's policy on related party transaction, including policy on review and approval of significant RPTs	
RPT policy includes appropriate review and approval of material RPTs, which guarantee fairness and transparency of the transactions.	Compliant	The Board has an overall responsibility in ensuring that there is a group-wide policy system in governing RPTs and other unusual or infrequently occurring	
<ol> <li>RPT policy encompasses all entities within the group, taking into account their size, structure, risk profile and complexity of operations.</li> </ol>	Compliant	transactions through the Related-Party Transactions Review Committee. Ref: pg 22 > ALI CG Manual > Article II > 2.6 Related Party Transactions Review Committee	

https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf

ALI's RPT Policy includes appropriate review and approval of material RPTs which guarantee fairness and transparency of the transactions.

Ref: pg 3-4 > ALI RPT Policy > 4.

Identification, Review and Approval of the Related Party Transactions

<a href="https://ir.ayalaland.com.ph/wp-content/uploads/2019/10/ALI-Revised-RPT-Policy-SEC-received-2019-10-18-website.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2019/10/ALI-Revised-RPT-Policy-SEC-received-2019-10-18-website.pdf</a>

ALI's RPT policy encompasses all entities within the group, taking into account their size, structure, risk profile, and complexity of operations.

Ref: pg 1-3 > ALI RPT Policy > 3. Definitions https://ir.ayalaland.com.ph/wpcontent/uploads/2019/10/ALI-Revised-RPT-Policy-SEC-received-2019-10-18-website.pdf

Identify transactions that were approved pursuant to the policy.

In 2020, the RPT Review Committee reviewed, discussed, approved and endorsed eight transactions.

Ref: pg 123> ALI 2020 Integrated Report > Board Committees > Related-Party
Transactions Review Committee > Item 2
https://ir.ayalaland.com.ph/wpcontent/uploads/2021/04/ALI-AR-202020210420 WEB-1.pdf

#### **Supplement to Recommendations 2.7**

1. Board clearly defines the threshold for disclosure and approval of RPTs and categorizes such transactions according to those that are considered *de minimis* or transactions that need not be reported or announced, those that need to be disclosed, and those that need prior shareholder approval. The aggregate amount of RPTs within any twelve (12) month period should be considered for purposes of applying the thresholds for disclosure and approval.

#### Compliant

Provide information on a materiality threshold for RPT disclosure and approval, if any.

Provide information on RPT categories

The RPT Policy clearly defines pre-approved RPTs which are in the nature of normal transactions in the ordinary course of business and RPT transactions that are delegated for management evaluation and those that require the review of the committee for endorsement to the Board for approval. All RPTs approved by the Board are disclosed in the relevant financial reports required under IAS 24 on Related Party Disclosures and other applicable disclosure requirements. The RPT Policy was updated in August 2019 in compliance with the new guidelines of the SEC. Ref: pg 3-6 > ALI Related Party Transactions Policy > 4. Identification, Review and Approval of Related Party Transactions, 5. RPTs delegated to Management, 6. Identification and review of Material RPTs, and, 7. Approval of RPTs and Material RPTs https://ir.avalaland.com.ph/wp-

RPTs approved by the Board (other than a Material RPT) shall be disclosed as part of the items approved during the Board meeting and shall be indicated in the relevant financial reports of the

<u>content/uploads/2019/10/ALI-Revised-RPT-</u> Policy-SEC-received-2019-10-18-website.pdf

		Corporation as required under International Accounting Standard 24 on Related Party Disclosures and other applicable disclosure requirements.  Ref: pg 8 > ALI Related Party Transactions Policy > 11. Disclosure of Related Party Transactions and Material RPTs https://ir.ayalaland.com.ph/wp-content/uploads/2019/10/ALI-Revised-RPT-Policy-SEC-received-2019-10-18-website.pdf  Material Related Party Transaction or Material RPT - any RPT, either individually, or in aggregate over a twelev (12)-month period with the same related party, amounting to ten percent (10%) or higher of the Corporattion's total consolidated assets based on its latest audited financial statements  Ref: pg 2 > ALI Related Party Transactions Policy > 3. DEFINITIONS > Material Related Party Transaction or Material RPT https://ir.ayalaland.com.ph/wp-content/uploads/2019/10/ALI-Revised-RPT-Policy-SEC-received-2019-10-18-website.pdf	
Board establishes a voting system whereby a majority of non-related party shareholders approve specific types of related party transactions during shareholders' meetings.	Compliant	Provide information on voting system, if any.  All RPTs and Material RPTs shall be reviewed by the RPT Review Committee and approved by at least two-thirds (2/3) vote of the Board of Directors, with at least a majority of the independent directors voting to approve the same. In case that the majority of the independent directors'	

		vote is not secured, the Material RPT may be ratified by the vote of the stockholders representing at least two-thirds (2/3) of the outstanding capital stock.  Ref: pg 6 > ALI Related Party Transactions Policy > 7. Approval of RPTs and Material RPTs> Paragraph 2  https://ir.ayalaland.com.ph/wp-content/uploads/2019/10/ALI-Revised-RPT-Policy-SEC-received-2019-10-18-website.pdf	
1. Board is primarily responsible for approving the selection of Management led by the Chief Executive Officer (CEO) and the heads of the other control functions (Chief Risk Officer, Chief Compliance Officer and Chief Audit Executive).	Compliant	Provide information on or reference to a document containing the Board's policy and responsibility for approving the selection of management.  The Board is primarily responsible for approving the selection of the President/CEO and other senior officers.  Other Senior officers include the heads of other control functions (Chief Risk Officer, Chief Compliance Officer and Chief Audit Executive)  Ref: pg 10 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.12 Specific duties of the Board of Directors > item c https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf  Identity the Management team appointed  For 2020, appointed officers including members of the Management Team as	

			approved by the Board is contained in the	
			disclosure of the results of the Annual	
			Stockholders' Meeting and Organizational	
			Meeting of the Board on April 22, 2020.	
			Ref: pg 2 > Results of the 2020 Annual	
			Stockholders' Meeting and Organizational	
			Board Meeting, 22 April 2020 > IR Website >	
			Disclosures > Results of the Annual	
			Stockholders' Meeting and Organizational	
			Board Meeting	
			https://ir.ayalaland.com.ph/wp-	
			content/uploads/2020/05/SEC-PSE-PDEx-	
			Results-of-ASM-and-OM 4.22.2020.pdf	
			For 2021, the Company disclosed the	
			members of the Management Team as part	
			of the disclosure of the results of the	
			Annual Stockholders' Meeting and	
			Organizational Meeting of the Board on	
			April 21, 2021.	
			Ref: pg 3 > Results of the 2021 Annual	
			Stockholders' Meeting and Organizational	
			Board Meeting, 22 April 2020 > IR Website >	
			Disclosures > Results of the Annual	
			Stockholders' Meeting and Organizational	
			Board Meeting	
			https://ir.ayalaland.com.ph/wp-	
			content/uploads/2021/05/SEC-PSE-PDEx-	
			Result-of-ASM-and-Org-BOD 4.21.21.pdf	
			nesure of Asia and Org-DOD 4.21.21.pdf	
2.	Board is primarily responsible for assessing the	Compliant	Provide information on or reference to a	
	performance of Management led by the Chief		document containing the Board's policy and	
	Executive Officer (CEO) and the heads of the other		responsibility for assessing the performance	
	control functions (Chief Risk Officer, Chief		of management.	
	Compliance Officer and Chief Audit Executive).			

		Provide information on the assessment	
		process and indicate frequency of	
		assessment of performance.	
		The Board conducts an annual performance	
		assessment of its members, the President	
		and CEO, and Management.	
		Ref: pg 12 > ALI CG Manual > Article II	
		Governance > 1. The Board of Directors >	
		1.12 Specific duties of the Board of Directors	
		> item m	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2016/02/ALI-CG-Manual-	
		<u>05-26-2017.pdf</u>	
		The CEO, Chief Compliance Officer, Chief	
		Audit Executive and Chief Risk Officer all	
		report directly to the Board through the	
		Audit and Board Risk Oversight	
		Committees, respectively.	
		Ref: pg 111 > ALI 2020 Integrated Report >	
		Corporate Governance > Our Governance	
		Structure > Chart on ALI's CG Structure	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2021/04/ALI-AR-2020-	
		<u>20210420_WEB-1.pdf</u>	
Recommendation 2.9			
Board establishes an effective performance	Compliant	Provide information on or link/reference to	
management framework that ensures that		a document containing the Board's	
Management's performance is at par with the standards set by the Board and Senior		performance management framework for management and personnel.	
Management.		ווומוומצפווופות מווע אפוסטווופו.	
Board establishes an effective performance	Compliant	The Board establishes the Vision and	
management framework that ensures that	30p	Mission, strategic objectives, key policies	
personnel's performance is at par with the		and procedures for the management of the	
SEC Form   ACCP * Undated 21Doc2017			

standards set by the Board and Senior Management.		company, as well as the mechanism for monitoring and evaluating Management's performance.  Ref: pg 9 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.10 General Responsibility of the Board for Good Governance > item b https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf  ALI has a performance-based rewards and recognition system which is spearheaded by its Corporate Working Group to ensure that the performance of each business group is consistent with ALI's commitment to its Board and stakeholders.  Ref: Rewards and Compensation > ALI IR Website > Corporate Governance > Board Processes https://ir.ayalaland.com.ph/corporate- governance/board-processes/	
Recommendation 2.10			
Board oversees that an appropriate internal control system is in place.	Compliant	Provide information on or link/reference to a document showing the Board's responsibility for overseeing that an appropriate internal control system is in	
The internal control system includes a mechanism for monitoring and managing potential conflict of interest of the Management, members and shareholders.	Compliant	place and what is included in the internal control system  The Board has an internal control system in place which includes a mechanism for monitoring and managing potential conflict of interest of the Management, members and shareholders.	

		Ref: pg 9-10 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.10 General Responsibility of the Board for good governance > item d https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf	
		ALI has a Conflict of Interest Policy which covers all employees and is available on the company website.  Ref: IR Website > Corporate Governance > Conflict of Interest Policy <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2016/01/File 137 Conflict-of-Interest-Oct-2015.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2016/01/File 137 Conflict-of-Interest-Oct-2015.pdf</a>	
3. Board approves the Internal Audit Charter.	Compliant	Provide reference or link to the company's Internal Audit Charter  ALI's Internal Audit Charter  Ref: pg 2-3 > Audit Committee Charter > 3.  Roles and Responsibilities > 3.1 Internal Audit  https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-Audit- Committee-Charter-2017-10-06-Final.pdf	
Recommendation 2.11			
Board oversees that the company has in place a sound enterprise risk management (ERM) framework to effectively identify, monitor, assess and manage key business risks.	Compliant	Provide information on or link/reference to a document showing the Board's oversight responsibility on the establishment of a sound enterprise risk management	
2. The risk management framework guides the board in identifying units/business lines and enterprise-	Compliant	framework and how the board was guided by the framework.	

level risk exposures, as well as the effectiveness of risk management strategies.		Provide proof of effectiveness of risk management strategies, if any.  The Board oversees that ALI has a sound ERM framework in place.  Ref: pg 21-22 > ALI CG Manual > Article II Governance > 2. Board Committees > 2.5  Board Risk Oversight Committee > item a-i https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf  ALI's ERM framework guides the Board in identifying risk exposures, as well as the effectiveness of risk management strategies.  Ref: pg 129-135 > ALI 2020 Integrated Report > Risk Management https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf	
Recommendation 2.12			
Board has a Board Charter that formalizes and clearly states its roles, responsibilities and accountabilities in carrying out its fiduciary role.	Compliant	Provide link to the company's website where the Board Charter is disclosed.	
2. Board Charter serves as a guide to the directors in the performance of their functions.	Compliant	The Board has a charter that formalizes and clearly states its roles, responsibilities and accountabilities in carrying out its	
3. Board Charter is publicly available and posted on the company's website.	Compliant	fiduciary role and serves as a guide to the directors in the performance of their functions. It is publicly available on ALI's IR website.  Ref: ALI IR Website > Corporate Governance > Board Committees > ALI Board of Directors Charter	

		https://ir.ayalaland.com.ph/wp- content/uploads/2018/03/ALI-Charter-of- the-Board-of-Diretors.pdf	
Additional Recommendation to Principle 2			
Board has a clear insider trading policy.	Compliant	Provide information on or link/reference to a document showing company's insider trading policy.  The Board has a clear insider trading policy which also covers key officers of ALI.  Ref: ALI IR Website > Corporate Governance > Insider Trading Policy https://ir.ayalaland.com.ph/corporate-governance/insider-trading-policy/	
Optional: Principle 2			
Company has a policy on granting loans to directors, either forbidding the practice or ensuring that the transaction is conducted at arm's length basis and at market rates.	Compliant	Provide information on or link/reference to a document showing company's policy on granting loans to directors, if any.  None of the directors in his or her personal capacity has been contracted by ALI for services other than those provided as a director. ALI has no other arrangement regarding the remuneration of its directors and officers aside from the compensation as stated in the CG Manual.  Ref: pg 114 > ALI 2020 Integrated Report > Corporate Governance > Board Matters> Remuneration https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf	

2	<ol> <li>Company discloses the types of decision requiring board of directors' approval.</li> </ol>	Compliant	Indicate the types of decision requiring board of directors' approval and where there are disclosed.	
			ALI discloses the list of items that require Board approval under its powers, duties and responsibilities. Ref: pg 4-6 > ALI Charter of the Board of Directors > 4. Powers, Duties and	
			Responsibilities > items a-x https://ir.ayalaland.com.ph/wp- content/uploads/2018/03/ALI-Charter-of- the-Board-of-Diretors.pdf	

**Principle 3:** Board committees should be set up to the extent possible to support the effective performance of the Board's functions, particularly with respect to audit, risk management, related party transactions, and other key corporate governance concerns, such as nomination and remuneration. The composition, functions and responsibilities of all committees established should be contained in a publicly available Committee Charter.

Recommendation 3.1				
Board establishes board committees that focus on specific board functions to aid in the optimal performance of its roles and responsibilities.	Compliant	Provide information or link/reference to a document containing information on all the board committees established by the company.  The ALI Board established Board Committees to support it in the performance of its functions and in accordance with the By-Laws of the company and to aid in good governance.  Ref: pg 14-24 > ALI CG Manual > 2. Board Committees https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf		

commendation 3.2		
. Board establishes an Audit Committee to enhance	Compliant	Provide information or link/reference to a
its oversight capability over the company's		document containing information on the
financial reporting, internal control system,		Audit Committee, including its functions.
internal and external audit processes, and		
compliance with applicable laws and regulations.		Indicate if it is the Audit Committee's
		responsibility to recommend the
		appointment and removal of the company's
		external auditor.
		The ALI Board established the Audit
		Committee to assist fulfill its responsibility
		for oversight of the company's corporate
		governance processes with duties as stated
		in its charter and the CG Manual. It is the
		Committee's responsibility to recommend
		the appointment and removal of the
		Company's external auditor.
		Ref: pg 18 > ALI CG Manual > Article II
		Governance > 2. Board Committees > 2.4
		Audit Committee
		https://ir.ayalaland.com.ph/wp-
		content/uploads/2016/02/ALI-CG-Manual-
		<u>05-26-2017.pdf</u>
		Ref: pg 20-21 > ALI CG Manual > Article II
		Governance > 2. Board Committees > 2.4
		Audit Committee (items s – aa)
		https://ir.ayalaland.com.ph/wp-
		content/uploads/2016/02/ALI-CG-Manual-
		<u>05-26-2017.pdf</u>
		Ref: pg 2-5 > ALI Audit Committee Charter >
		2. D. J. D. J.

3. Roles and Responsibilities

			https://ir.ayalaland.com.ph/wp-	
			content/uploads/2016/02/ALI-Audit-	
			Committee-Charter-2017-10-06-Final.pdf	
2.	Audit Committee is composed of at least three	Compliant	Provide information or link/reference to a	
	appropriately qualified non-executive directors,		document containing information on the	
	the majority of whom, including the Chairman is		members of the Audit Committee, including	
	independent.		their qualifications and type of directorship.	
			ALI's Audit Committee is composed of non-	
			executive directors, majority of which are	
			independent directors including the	
			Chairman.	
			Ref: pg 116 > ALI 2020 Integrated Report >	
			Corporate Governance > Board Committees	
			> Table on Committee Memberships	
			https://ir.ayalaland.com.ph/wp-	
			content/uploads/2021/04/ALI-AR-2020-	
			20210420 WEB-1.pdf	
			<u>=====================================</u>	
			Ref: pg 118 > ALI 2020 Integrated Report >	
			Corporate Governance > Board Committees	
			> Audit Committee	
			https://ir.ayalaland.com.ph/wp-	
			content/uploads/2021/04/ALI-AR-2020-	
			20210420_WEB-1.pdf	
3.	All the members of the committee have relevant	Compliant	Provide information or link/reference to a	
	background, knowledge, skills, and/or experience	'	document containing information on the	
	in the areas of accounting, auditing and finance.		background, knowledge, skills, and/or	
	5, 5		experience of the members of the Audit	
			Committee.	
			All the members of ALI's Audit Committee	
			have the background, knowledge, skills,	
			nate the water, cana, knowledge, skins,	

		and/or experience in the areas of accounting, auditing and finance.  Ref: pg 56-57 > ALI 2020 Integrated Report > Board of Directors > Profiles of Cesar V.  Purisima, Rex Ma. A. Mendoza and Antonino T. Aquino https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf  Ref: pg 113 > ALI 2020 Integrated Report > Corporate Governance > Board Matters > Table on 2020 Board of Directors Expertise https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf	
4. The Chairman of the Audit Committee is not the Chairman of the Board or of any other committee.	Compliant	Provide information or link/reference to a document containing information on the Chairman of the Audit Committee  The Chairman of the Audit Committee is not the Chairman of the Board or of any other committee.  Ref: pg 2 > Results of the 2020 Annual Stockholders' Meeting and Organizational Board Meeting, 22 April 2020 > IR Website > Disclosures > Results of the Annual Stockholders' Meeting and Organizational Board Meeting  Stockholders' Meeting and Organizational Board Meeting  https://ir.ayalaland.com.ph/wp-content/uploads/2020/05/SEC-PSE-PDEx-Results-of-ASM-and-OM 4.22.2020.pdf  Ref: pg 116-117 > ALI 2020 Integrated Report > Corporate Governance > Board	

		Committees > Table on Committee	
		Memberships	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2021/04/ALI-AR-2020-	
		20210420 WEB-1.pdf	
		<u> 20210 120 WEB 1.paj</u>	
Supplement to Recommendation 3.2			
1. Audit Committee approves all non-audit services	Compliant	Provide proof that the Audit Committee	
conducted by the external auditor.		approved all non-audit services conducted	
·		by the external auditor.	
		,	
		ALI's Audit Committee approved all non-	
		audit services conducted by the external	
		auditor.	
		Ref: pg 145, 4 <sup>th</sup> bullet > ALI 2020 Integrated	
		Report > Report of the Audit Committee to	
		the Board of Directors	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2021/04/ALI-AR-2020-	
		<u>20210420_WEB-1.pdf</u>	
Audit Committee conducts regular meetings and	Compliant	Provide proof that the Audit Committee	
dialogues with the external audit team without	·	conducted regular meetings and dialogues	
anyone from management present.		with the external audit team without	
,		anyone from management present.	
		anyone nom management present.	
		The Audit Committee conducts regular	
		meetings and dialogues with SGV & Co.,	
		without anyone from management	
		present. The Committee also reviewed and	
		approved all audit, audit-related, and	
		permitted non-audit services provided by	
		SGV & Co. to the company and the related	
		fees for such services. The company also	
		assessed the compatibility of non-audit	
		services with the auditor's roles and	

Optional: Recommendation 3.2		responsibilities to ensure that such services will not impair its independence. Ref: pg 145 > ALI 2020 Integrated Report > Report of the Audit Committee to the Board of Directors > Bullet 4 https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf	
Audit Committee meet at least four times during the year.	Compliant	Indicate the number of Audit Committee meetings during the year and provide proof  ALI's Audit Committee held five meetings in 2020.  Ref: pg 144 > ALI 2020 Integrated Report > Report of the Audit Committee to the Board of Directors  https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf	
Audit Committee approves the appointment and removal of the internal auditor.	Compliant	Provide proof that the Audit Committee approved the appointment and removal of the internal auditor.  ALI's Audit Committee approves the appointment and removal of the internal auditor.  Ref: pg 2 > ALI Charter of the Audit Committee > 3. Roles and Responsibilities > 3.1 Internal Audit > Item b  https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-Audit-Committee-Charter-2017-10-06-Final.pdf	

	mn			

Board establishes a Corporate Governance
 Committee tasked to assist the Board in the
 performance of its corporate governance
 responsibilities, including the functions that were
 formerly assigned to a Nomination and
 Remuneration Committee.

#### Compliant

Provide information or reference to a document containing information on the Corporate Governance Committee, including its functions

Indicate if the Committee undertook the process of identifying the quality of directors aligned with the company's strategic direction, if applicable.

On November 20, 2017, ALI's Board approved the Revised Charter of the Corporate Governance and Nomination Committee to comply with the Code of Corporate Governance for Publicly-Listed Companies.

Ref: pg 2 > SEC-PSE-PDEx Results of Board of Directors Meeting 11-20-2017 > IR Website > Disclosures (item 3)

https://ir.ayalaland.com.ph/wpcontent/uploads/2017/11/SEC-PSE-PDEx-Result-of-BOD-Mtg 11.20.17.pdf

# ALI's Board established a Corporate Governance and Nomination Committee.

Ref: pg 15 > ALI CG Manual > Article II Governance > 2. Board Committees > 2.2 Corporate Governance and Nomination Committee

https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-Audit-Committee-Charter-2017-10-06-Final.pdf

Ref: pg 2 > Results of the 2020 Annual Stockholders' Meeting and Organizational

		Board Meeting, 22 April 2020 > IR Website >	
		Disclosures > Results of the Annual	
		Stockholders' Meeting and Organizational	
		Board Meeting	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2020/05/SEC-PSE-PDEx-	
		Results-of-ASM-and-OM_4.22.2020.pdf	
		Ref: pg 2 > Results of the 2021 Annual	
		Stockholders' Meeting and Organizational	
		Board Meeting, 21 April 2021 > IR Website >	
		Disclosures > Results of the Annual	
		Stockholders' Meeting and Organizational	
		Board Meeting	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2021/05/SEC-PSE-PDEx-	
		Result-of-ASM-and-Org-BOD 4.21.21.pdf	
		nesult of risin and org bob netrical	
2. Corporate Governance Committee is composed of	Compliant	Provide information or link/reference to a	
at least three members, all of whom should be		document containing information on the	
independent directors.		members of the Corporate Governance	
masps://doi.org/		Committee, including their qualifications	
		and type of directorship.	
		and type of an estorolly.	
		ALI's Corporate Governance and	
		Nomination Committee is composed of	
		independent directors.	
		Ref: pg 2 > Results of the 2020 Annual	
		Stockholders' Meeting and Organizational	
		Board Meeting, 22 April 2020 > IR Website >	
		Disclosures > Results of the Annual	
		Stockholders' Meeting and Organizational	
		Board Meeting	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2020/05/SEC-PSE-PDEx-	
		Results-of-ASM-and-OM 4.22.2020.pdf	

		Ref: pg 2 > Results of the 2021 Annual Stockholders' Meeting and Organizational Board Meeting, 21 April 2021 > IR Website > Disclosures > Results of the Annual Stockholders' Meeting and Organizational Board Meeting https://ir.ayalaland.com.ph/wp- content/uploads/2021/05/SEC-PSE-PDEx- Result-of-ASM-and-Org-BOD 4.21.21.pdf  Ref: pg 117 > ALI 2020 Integrated Report > Committee Composition and Meeting Attendance 2020 https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf	
3. Chairman of the Corporate Governance Committee is an independent director.	Compliant	Provide information or link/reference to a document containing information on the Chairman of the Corporate Governance Committee.  The Chairman of ALI's Corporate Governance and Nomination Committee is an independent director. Ref: pg 2 > Results of the 2020 Annual Stockholders' Meeting and Organizational Board Meeting, 22 April 2020 > IR Website > Disclosures > Results of the Annual Stockholders' Meeting and Organizational Board Meeting Stockholders' Meeting and Organizational Board Meeting https://ir.ayalaland.com.ph/wp-content/uploads/2020/05/SEC-PSE-PDEx-Results-of-ASM-and-OM 4.22.2020.pdf	

		Ref: pg 2 > Results of the 2021 Annual Stockholders' Meeting and Organizational Board Meeting, 21 April 2021 > IR Website > Disclosures > Results of the Annual Stockholders' Meeting and Organizational Board Meeting https://ir.ayalaland.com.ph/wp- content/uploads/2021/05/SEC-PSE-PDEx- Result-of-ASM-and-Org-BOD 4.21.21.pdf  Ref: pg 117 > ALI 2020 Integrated Report > Committee Composition and Meeting Attendance 2020 https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf	
Optional: Recommendation 3.3.  1. Corporate Governance Committee meet at least twice during the year.	Compliant	Indicate the number of Corporate Governance Committee meetings held during the year and provide proof thereof.  The Corporate Governance and Nomination Committee held four meetings in 2020.  Ref: pg 117 > ALI 2020 Integrated Report > Corporate Governance > Board Matters > Summary of 2020 Board and Committee Attendance https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf	
Recommendation 3.4  1. Board establishes a separate Board Risk Oversight Committee (BROC) that should be responsible for the oversight of a company's Enterprise Risk  SEC Form J ACCR * Undeted 21Dec 2017  SEC Form J ACCR * Undeted 21Dec 2017	Compliant	Provide information or link/reference to a document containing information on the Board Risk Oversight Committee (BROC), including its functions	

Management system to ensure its functionality		ALI's Board established a Board Risk	
and effectiveness.		Oversight Committee.	
		Ref: pg 21-22 > ALI CG Manual > Article II	
		Governance > 2. Board Committees > 2.5	
		Board Risk Oversight Committee	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2016/02/ALI-CG-Manual-	
		<u>05-26-2017.pdf</u>	
BROC is composed of at least three members, the	Compliant	Provide information or link/reference to a	
majority of whom should be independent		document containing information on the	
directors, including the Chairman.		members of the BROC, including their	
		qualifications and type of directorship	
		ALI's Board Risk Oversight Committee is	
		composed of a majority of independent	
		directors, including the Chairman.	
		Ref: pg 120 > ALI 2020 Integrated Report >	
		Corporate Governance > Board Committees	
		> Board Risk Oversight Committee	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2021/04/ALI-AR-2020-	
		<u>20210420 WEB-1.pdf</u>	
		Ref: pg 2 > Results of the 2020 Annual	
		Stockholders' Meeting and Organizational	
		Board Meeting, 22 April 2020 > IR Website >	
		Disclosures > Results of the Annual	
		Stockholders' Meeting and Organizational	
		Board Meeting	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2020/05/SEC-PSE-PDEx-	
		Results-of-ASM-and-OM 4.22.2020.pdf	
		Ref: pg 3 > Results of the 2021 Annual	
		Stockholders' Meeting and Organizational	

		Board Meeting, 21 April 2021 > IR Website >	
		Disclosures > Results of the Annual	
		Stockholders' Meeting and Organizational	
		Board Meeting	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2021/05/SEC-PSE-PDEx-	
		Result-of-ASM-and-Org-BOD 4.21.21.pdf	
		Ref: pg 116 > ALI 2020 Integrated Report >	
		Committee Composition and Meeting	
		Attendance 2020	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2021/04/ALI-AR-2020-	
		20210420 WEB-1.pdf	
3. The Chairman of the BROC is not the Chairman of	Compliant	Provide information or link/reference to a	
the Board or of any other committee.		document containing information on the	
		Chairman of the BROC	
		The Chairman of ALI's BROC is not the	
		Chairman of the Board or any other	
		committee.	
		Ref: pg 2 > Results of the 2020 Annual	
		Stockholders' Meeting and Organizational	
		Board Meeting, 22 April 2020 > IR Website >	
		Disclosures > Results of the Annual	
		Stockholders' Meeting and Organizational	
		Board Meeting	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2020/05/SEC-PSE-PDEx-	
		Results-of-ASM-and-OM_4.22.2020.pdf	
		Ref: pg 116 > ALI 2020 Integrated Report >	
		Corporate Governance > Board Committees	
		> Table on Committee Memberships	

		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2021/04/ALI-AR-2020-	
		20210420 WEB-1.pdf	
		Ref: pg 2-3 > Results of the 2021 Annual	
		Stockholders' Meeting and Organizational	
		Board Meeting, 21 April 2021 > IR Website >	
		Disclosures > Results of the Annual	
		Stockholders' Meeting and Organizational	
		Board Meeting	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2021/05/SEC-PSE-PDEx-	
		Result-of-ASM-and-Org-BOD_4.21.21.pdf	
4. At least one member of the BROC has relevant	Compliant	Provide information or link/reference to a	
thorough knowledge and experience on risk and		document containing information on the	
risk management.		background, skills, and/or experience of the	
		members of the BROC.	
		members of the Brook	
		At least one member of ALI's BROC has	
		relevant thorough knowledge and	
		experience on risk and risk management.	
		Ref: pg 55-57 > ALI 2020 Integrated Report >	
		Board of Directors > Profiles of Rizalina G.	
		Mantaring, Sherisa P. Nuesa, Antonino T.	
		Aquino	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2021/04/ALI-AR-2020-	
		<u>20210420 WEB-1.pdf</u>	
		Ref: pg 113 > ALI 2020 Integrated Report >	
		Corporate Governance > Board Matters >	
		Table on 2020 Board of Directors Expertise	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2021/04/ALI-AR-2020-	
		20210420 WEB-1.pdf	
		<u> 20210420                               </u>	

R	ecommendation 3.5			
1.		Compliant	Provide information or link/reference to a document containing information on the Related Party Transactions (RPT) Committee, including its functions.  ALI's Board established a Related Party Transactions Review Committee. Ref: pg 22 > ALI CG Manual > Article II Governance > 2. Board Committees > 2.6 Related Party Transactions Review Committee https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf	
2.	RPT Committee is composed of at least three non-executive directors, two of whom should be independent, including the Chairman.	Compliant	Provide information or link/reference to a document containing information on the members of the RPT Committee, including their qualifications and type of directorship.  ALI's RPT Review Committee is composed of three non-executive, independent directors.  Ref: pg 2 > Results of the 2020 Annual Stockholders' Meeting and Organizational Board Meeting, 22 April 2020 > IR Website > Disclosures > Results of the Annual Stockholders' Meeting and Organizational Board Meeting https://ir.ayalaland.com.ph/wp- content/uploads/2020/05/SEC-PSE-PDEx- Results-of-ASM-and-OM 4.22.2020.pdf  Ref: pg 3 > Results of the 2021 Annual Stockholders' Meeting and Organizational Board Meeting, 21 April 2021 > IR Website >	

		Disclosures > Results of the Annual Stockholders' Meeting and Organizational Board Meeting https://ir.ayalaland.com.ph/wp- content/uploads/2021/05/SEC-PSE-PDEx- Result-of-ASM-and-Org-BOD 4.21.21.pdf  Ref: pg 117 > ALI 2020 Integrated Report > Committee Composition and Meeting Attendance 2020 https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf	
1. All established committees have a Committee Charter stating in plain terms their respective purposes, memberships, structures, operations, reporting process, resources and other relevant information.	Compliant	Provide information on or link/reference to the company's committee charters, containing all the required information, particularly the functions of the Committee that is necessary for performance evaluation purposes.	
Committee Charters provide standards for evaluating the performance of the Committees.	Compliant	All of ALI's established committees at the Board level have a charter. All the charters provide standards for evaluating the performance of the committees and are fully disclosed in the ALI IR website. Ref: ALI IR Website > Corporate Governance > Board Committees https://ir.ayalaland.com.ph/corporate- qovernance/board-committees/  ALI Board Charter https://ir.ayalaland.com.ph/wp- content/uploads/2018/03/ALI-Charter-of- the-Board-of-Diretors.pdf	

ALI Executive Committee Charter

https://ir.ayalaland.com.ph/wpcontent/uploads/2018/03/ALI-Charter-ofthe-Executive-Comm.pdf

ALI Audit Committee Charter

https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-AuditCommittee-Charter-2017-10-06-Final.pdf

ALI Board Risk Oversight Committee Charter <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2019/05/ALI-Risk-Oversight-Committee-Charter-2017-08-11-Final.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2019/05/ALI-Risk-Oversight-Committee-Charter-2017-08-11-Final.pdf</a>

ALI Corporate Governance and Nomination Committee Charter

https://ir.ayalaland.com.ph/wpcontent/uploads/2018/03/ALI-Charter-ofthe-Corp.-Governance-and-Nomination-Comm.pdf

ALI Personnel and Compensation Committee Charter

https://ir.ayalaland.com.ph/wpcontent/uploads/2018/03/ALI-Charter-ofthe-Personnel-and-Compensation-Comm.pdf

ALI Related Party Transactions Review Committee Charter

https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-RPT-Review-Committee-Charter-2017-06-29-Signedcopy.pdf

		ALI Sustainability Committee  https://ir.ayalaland.com.ph/wp- content/uploads/2020/05/Sustainability- Committee-Charter-2017-05-17-Signed.pdf	
3. Committee Charters were fully disclosed on the company's website.	Compliant	Provide link to company's website where the Committee Charters are disclosed.  The charters of the committees were fully disclosed on the committees. See	
		disclosed on the company's website. See above response for Recommendation 3.6, items 1-2.	

**Principle 4:** To show full commitment to the company, the directors should devote the time and attention necessary to properly and effectively perform their duties and responsibilities, including sufficient time to be familiar with the corporation's business.

## Recommendation 4.1

1.	The Directors attend and actively participate in all meetings of the Board, Committees and shareholders in person or through tele-/videoconferencing conducted in accordance with the rules and regulations of the Commission.	Compliant	Provide information or link/reference to a document containing information on the process and procedure for tele/videoconferencing board and/or committee meetings.	
			Provide information or link/reference to a document containing information on the attendance and participation of directors to Board, Committee and shareholders' meetings.	
			ALI's Board of Directors attend and actively participate in all meetings, in person or through remote communication, such as videoconferencing, teleconferencing or other alternative modes of communication allowed by SEC.	

		Ref: pg 114, 116-117 > ALI 2020 Integrated Report > Corporate Governance > Board Matters > Board and Committee Attendance 2020 https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf  Ref: pg 8-9 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.9 Board Meetings and Quorum Requirements https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf	
The directors review meeting materials for all Board and Committee meetings.	Compliant	Board materials are distributed to ALI's Board of Directors at least five business days to give the directors ample time to review the meeting materials prior to the meeting date.  ALI used the Diligent Boards application in 2019 and starting 2020, the Azeus Convene application, which allows each director to access the materials online in a secure portal as well as all materials of previous meetings of the Board and the Board Committees. Ref: pg 114 > ALI 2020 Integrated Report > Corporate Governance > Board Matters > Meetings and Attendance https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf	

The directors ask the necessary questions or seek clarifications and explanations during the Board and Committee meetings.	Compliant	Provide information or link/reference to a document containing information on any questions raised or clarification/explanation sought by the directors  Board of Directors act judiciously before deciding on any matter by evaluating the issues, asking relevant questions and seeking clarifications as appropriate.  Ref: pg 13 > ALI CG Manual > Article II Governance > Item 1.13 Specific Responsibilities of each Director > Item c. https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf	
Recommendation 4.2			
Non-executive directors concurrently serve in a maximum of five publicly-listed companies to ensure that they have sufficient time to fully prepare for minutes, challenge Management's proposals/views, and oversee the long-term strategy of the company.	Compliant	Disclose if the company has a policy setting the limit of board seats that a non-executive director can hold simultaneously.  Provide information or reference to a document containing information on the directorships of the company's directors in both listed and non-listed companies  ALI encourages its independent directors and non-executive directors are encouraged to hold no more than five board seats in publicly-listed companies and executive directors to hold no more than two board seats in listed companies outside the ALI group.	

		Ref: pg 8 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.8 Policy on multiple board seats https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf  Ref: pg 54-57 > ALI 2020 Integrated Report > Board of Directors Profiles https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420_WEB-1.pdf	
The directors notify the company's board before accepting a directorship in another company.	Compliant	Provide copy of written notification to the board or minutes of board meeting wherein the matter was discussed.  In the ALI CG Manual, all directors are required to notify the Chairman and Corporate Governance and Nomination Committee before accepting a directorship in another company.  Ref: pg 13 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.13 Specific responsibilities of each director > item j.  https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf	

	Optional: Principle 4					
	. Company does not have any executive directors who serve in more than two boards of listed companies outside of the group.	Compliant	The President and CEO, Mr. Bernard Vincent O. Dy, does not serve in more than two boards of listed companies outside of the group. Ref: pg 55 > ALI 2020 Integrated Report > Board Profiles https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf			
	. Company schedules board of directors' meetings before the start of the financial year.	Compliant	ALI schedules the Board of Directors' meetings before the start of the financial year and are held at least once every quarter. Ref: pg 114 >ALI 2020 Integrated Report > Corporate Governance > Board Matters > Meetings and Attendance https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf			
3	. Board of directors meet at least six times during the year.	Compliant	Indicate the number of board meetings during the year and provide proof  The Board held six regular meetings in 2020.  Ref: pg 114 >ALI 2020 Integrated Report > Corporate Governance > Board Matters > Meetings and Attendance https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf			

		Ref: pg 1 > 2020 Attendance of the Board of Directors > IR Website > Disclosures > Other Disclosures   https://ir.ayalaland.com.ph/wp-content/uploads/2021/05/SEC-PSE-PDEx-2020-Attendance-of-the-Board-of-Directors 1.14.2021.pdf	
4. Company requires as minimum quorum of at least 2/3 for board decisions.	Compliant	Indicate the required minimum quorum for board decisions  Two-thirds (2/3) of the number of ALI directors shall constitute a quorum.  Ref: pg 8 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.9 Board Meetings and Quorum Requirements https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf	
<b>Principle 5:</b> The board should endeavor to exercise an ol	bjective and indepe	ndent judgment on all corporate affairs	
<ul> <li>Recommendation 5.1</li> <li>1. The Board has at least 3 independent directors or such number as to constitute one-third of the board, whichever is higher.</li> </ul>	Compliant	Provide information or link/reference to a document containing information on the number of independent directors in the board	
		As of 22 April 2020, the Board has 4 independent directors, constituting more than one-third (1/3) of its composition.  Ref: pg 2 > Results of the 2020 Annual Stockholders' Meeting and Organizational Board Meeting, 22 April 2020 > IR Website >	

		Stockholders' Meeting and Organizational Board Meeting Item 4. Election of Directors https://ir.ayalaland.com.ph/wp- content/uploads/2020/05/SEC-PSE-PDEx- Results-of-ASM-and-OM 4.22.2020.pdf  As of 21 April 2021, the Board has 4 independent directors, constituting more than one-third (1/3) of its composition. Ref: pg 2 > Results of the 2021 Annual Stockholders' Meeting and Organizational Board Meeting, 21 April 2021 > IR Website > Disclosures > Results of the Annual Stockholders' Meeting and Organizational Board Meeting Item 4. Election of Directors https://ir.ayalaland.com.ph/wp- content/uploads/2021/05/SEC-PSE-PDEx- Result-of-ASM-and-Org-BOD 4.21.21.pdf	
1. The independent directors possess all the qualifications and none of the disqualifications to hold the positions.    Page 1	Compliant	Provide information or link/reference to a document containing information on the qualifications of the independent directors.  ALI's independent directors possess all the qualifications and none of the disqualifications to hold the position.  Ref: pg 55-57 > ALI 2020 Integrated Report > Our Leaders > Board Profiles  https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf  Ref: pg 39-46 > 2021 Definitive Information Statement > IR Website > Disclosures >	

Supplement to Recommendation 5.2  1. Company has no shareholder agreements, by-laws provisions, or other arrangements that constrain the directors' ability to vote independently.	Compliant	Information Statements (SEC Form 20-IS)> Certification of Independent Directors https://ir.ayalaland.com.ph/wp- content/uploads/2021/03/ALI-2021- DIS PSE.pdf  Provide link/reference to a document containing information that directors are not constrained to vote independently.  ALI has a governance policy on conflict of interest to ensure that the personal interest of directors and officers should never prevail over the interest of the company, so that they may not directly or indirectly derive any personal profit or advantage by reason of their position in the company and must promote the common interest of all shareholders and the company without regard to their own personal and selfish interests.  Ref: pg 30-31 > ALI CG Manual > Article IV Governance Policy on Conflict of Interest https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017 pdf	
Recommendation 5.3		<u>05-26-2017.pdf</u>	
The independent directors serve for a cumulative term of nine years (reckoned from 2012).	Compliant	Provide information or link/reference to a document showing the years IDs have served as such.  ALI's independent directors serve for a cumulative term of nine years.	

Ref: pg 113 > ALI 2020 Integrated Report > Corporate Governance > Board Matters > Independent Directors; Table on 2020 Board of Directors

https://ir.ayalaland.com.ph/wpcontent/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf

An independent director, after serving nine years, shall be perpetually barred from being elected as such in the company, without prejudice to being elected as a non-independent director of the Corporation or an independent director in other companies outside of the business conglomerate, where applicable, under the same conditions provided for in the rules and regulations of the SEC.

Ref: pg 6 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.5 Disqualifications > Item j. https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf

ALI's independent directors may serve for a period of not more than nine years.

Ref: pg 7 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.7 Independent Directors https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf

The company bars an independent director from serving in such capacity after the term limit of nine years.	Compliant	Provide information or link/reference to a document containing information on the company's policy on term limits for its independent director  An independent director, after serving nine years, shall be perpetually barred from being elected as such in the company, without prejudice to being elected as a non-independent director of the Corporation or an independent director in other companies outside of the business conglomerate, where applicable, under the same conditions provided for in the rules and regulations of the SEC.  Ref: pg 6 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.5 Disqualifications > Item J  https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf	
3. In the instance that the company retains an independent director in the same capacity after nine years, the board provides meritorious justification and seeks shareholders' approval during the annual shareholders' meeting.	Compliant	Provide reference to the meritorious justification and proof of shareholders' approval during the annual shareholders' meeting.  ALI's CG Manual only allows for independent directors to serve a maximum term of nine years. In the event that an independent director shall be retained beyond this, ALI's Board will have to provide meritorious justification and seek shareholders' approval during the ASM.	

		Ref: pg 7 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.7 Independent Directors <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf</a>	
Recommendation 5.4	_		
The positions of Chairman of the Board and Chief Executive Officer are held by separate individuals.	Compliant	Identify the company's Chairman of the Board and Chief Executive Officer  ALI's Chairman of the Board and Chief Executive Officer are held by separate individuals.  Ref: pg 111 - 112 > ALI 2020 Integrated Report > Corporate Governance > Our Governance Structure > The Chairman, Vice Chairman, and President and CEO https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf  Ref: pg 113 > ALI 2020 Integrated Report > Corporate Governance > Board Matters > Table on 2020 Board of Directors https://ir.ayalaland.com.ph/wp-	
		<u>content/uploads/2021/04/ALI-AR-2020-</u> <u>20210420 WEB-1.pdf</u>	
The Chairman of the Board and Chief Executive     Officer have clearly defined responsibilities.	Compliant	Provide information or link/reference to a document containing information on the roles and responsibilities of the Chairman of the Board and Chief Executive Officer.  Identify the relationship of Chairman and CEO.	

Recommendation 5.5		ALI's Chairman of the Board and CEO have clearly defined responsibilities.  Ref: pg 26-27 > ALI CG Manual > Article III Management > 3. Roles of the executive officers of the corporation > 3.1 Chairman of the Board and 3.3 President and Chief Executive Officer https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf  Ref: pg 111-112 > ALI 2020 Integrated Report > Corporate Governance > Our Governance Structure > The Chairman, Vice Chairman, and President and CEO https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf	
1. If the Chairman of the Board is not an independent director, the board designates a lead director among the independent directors.  SEC Form = I-ACGR * Undated 21Dec 2017	Compliant	Provide information or link/reference to a document containing information on a lead independent director and his roles and responsibilities, if any.  Indicate if Chairman is independent.  On 22 April 2020, Ms. Rizalina G.  Mantaring was appointed as lead independent director.  Ref: pg 2 > Results of the 2020 Annual Stockholders' Meeting and Organizational Board Meeting, 22 April 2020 > IR Website > Disclosures > Results of the Annual Stockholders' Meeting and Organizational Board Meeting	

		https://ir.ayalaland.com.ph/wp- content/uploads/2020/05/SEC-PSE-PDEx- Results-of-ASM-and-OM 4.22.2020.pdf  On 21 April 2021, Ms. Rizalina G. Mantaring was reappointed as lead independent director. Ref: pg 3 > Results of the 2021 Annual Stockholders' Meeting and Organizational Board Meeting, 21 April 2021 > IR Website > Disclosures > Results of the Annual Stockholders' Meeting and Organizational Board Meeting https://ir.ayalaland.com.ph/wp-content/uploads/2021/05/SEC-PSE-PDEx-Result-of-ASM-and-Org-BOD 4.21.21.pdf  Roles and responsibilities of the Lead Independent Director Ref: pg 8 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.7 Independent Directors > item e https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017 pdf	
		05-26-2017.pdf	
Recommendation 5.6			
<ol> <li>Directors with material interest in a transaction affecting the corporation abstain from taking part in the deliberations on the transaction.</li> </ol>	Compliant	Provide proof of abstention, if this was the case  There have been no cases of directors with material interest in a transaction affecting	
		the company and ALI's directors and key management personnel are required to abstain and/or inhibit themselves from	

		participating in discussions on a particular agenda item where they are conflicted.  Ref: pg 115 > ALI 2020 Integrated Report > Corporate Governance > Board Committees> Disclosure of Conflict of Interest https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf  ALI has a governance policy on conflict of interest to ensure that the personal interest of directors and officers should never prevail over the interest of the company, so that they may not directly or indirectly derive any personal profit or advantage by reason of their position in the company and must promote the common interest of all shareholders and the company without regard to their own personal and selfish interests.  Ref: pg 30-31 > ALI CG Manual > Article IV Governance Policy on Conflict of Interest https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf	
1. The non-executive directors (NEDs) have separate periodic meetings with the external auditor and heads of the internal audit, compliance and risk functions, without any executive present.	Compliant	Provide proof and details of said meeting, if any.  Provide information on the frequency and attendees of meetings.	
The meetings are chaired by the lead independent director.	Compliant	ALI's NEDS met last November 26, 2020, without any executive director present.	

Ref: pg 9 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.9 Board Meetings and Quorum Requirements > item d https://ir.ayalaland.com.ph/wp-

https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf

Ref: pg 114 > ALI 2020 Integrated Report > Corporate Governance > Board Matters > Meetings and Attendance > Paragraph 2 https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf

Ref: pg 2 > 2020 Attendance of the Board of Directors > IR Website > Disclosures > Other Disclosures

https://ir.ayalaland.com.ph/wpcontent/uploads/2021/05/SEC-PSE-PDEx-2020-Attendance-of-the-Board-of-Directors 1.14.2021.pdf

The Lead Independent Director, Rizalina G. Mantaring, chaired the NEDs meeting last November 26, 2020.

Ref: pg 114 > ALI 2020 Integrated Report > Corporate Governance > Board Matters > Board Meeting Attendance 2020 > Non-executive Directors Meeting <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420">https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420</a> WEB-1.pdf

		ALI's Lead Independent Director convenes and chairs meetings of the non-executive directors.  Ref: pg 8 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.7 Independent Directors > item e https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf	
Optional: Principle 5			
None of the directors is a former CEO of the company in the past 2 years.	Compliant	Provide name/s of company CEO for the past 2 years  None. Mr. Bernard Vincent O. Dy is President and CEO of ALI for six years since his appointment in April 2014. Mr. Antonino T. Aquino, non-executive director, was the CEO from April 2009 to April 2014.	
	• 11		
body, and assess whether it possesses the right mix of ba		ssessment process. The Board should regularly carry out evaluations to appraise its performance	as a
Recommendation 6.1	ckgrounus and co	ompetencies.	
<ol> <li>Board conducts an annual self-assessment of its performance as a whole.</li> <li>The Chairman conducts a self-assessment of his performance.</li> </ol>	Compliant Compliant	Provide proof of self-assessments conducted for the whole board, the individual members, the Chairman and the Committees	
The individual members conduct a self-assessment of their performance.	Compliant	The ALI Board, the Chairman, individual members, and each committee conducts an annual self-assessment of its performance.	
4. Each committee conducts a self-assessment of its performance.	Compliant	In 2018, an online version of the self- assessment survey was developed and made available for the members of the Board.	

		Ref: pg 10 > ALI CG Manual > Article II	
		Governance > 1. The Board of Directors >	
		1.11 Board Self-Assessment	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2016/02/ALI-CG-Manual-	
		05-26-2017.pdf	
		30 20 2021 (p. 1)	
		Ref: pg 115 > ALI 2020 Integrated Report >	
		Corporate Governance > Board Matters>	
		Annual Self-Assessment	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2021/04/ALI-AR-2020-	
		20210420 WEB-1.pdf	
		20210420_WEB 1.paj	
		Summary of Board Self-Assessment Results	
		2014 - 2020	
		Ref: ALI IR Website > Corporate Governance	
		> Board Self-Assessment	
		https://ir.ayalaland.com.ph/corporate-	
		governance/board-self-assessment/	
		governance/bourd-self-assessment/	
5. Every three years, the assessments are supported	Compliant	Identify the external facilitator and provide	
by an external facilitator.	,	proof of use of an external facilitator.	
,		'	
		To strengthen the objectivity of the	
		assessment, the Board will engage an	
		external facilitator to conduct the process	
		every three years beginning 2019. This	
		policy was instituted in May 2017.	
		Ref: pg 10 > ALI CG Manual > Article II	
		Governance > 1. The Board of Directors >	
		1.11 Board Self-Assessment	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2016/02/ALI-CG-Manual-	
		05-26-2017.pdf	
t e e e e e e e e e e e e e e e e e e e	-		

		In 2019, AON Hewitt Southeast Asia, an external facilitator, was engaged to conduct the annual assessment exercise.  Ref: pg 10 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.11 Board Self-Assessment https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf  Ref: AON Certification > ALI IR Website > Corporate Governance > Board Self-Assessment https://ir.ayalaland.com.ph/wp-content/uploads/2021/05/Ayala-Land-IncExternally-facilitated-Board-Self-Assessment-Certification-2019.pdf	
1. Board has in place a system that provides, at the minimum, criteria and process to determine the performance of the Board, individual directors and committees.	Compliant	Provide information or link/reference to a document containing information on the system of the company to evaluate the performance of the board, individual directors and committees, including a feedback mechanism from shareholders	
The system allows for a feedback mechanism from the shareholders.	Compliant	ALI's Board has a performance appraisal system that determines the performance of the Board, individual directors and committees. One of the tools used is the self-assessment exercise.  Ref: pg 115 > ALI 2020 Integrated Report > Corporate Governance > Board Matters> Annual Self-Assessment	

https://ir.ayalaland.com.ph/wpcontent/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf

#### Summary of Board and Committees Self-Assessment Results 2014-2020

Ref: ALI IR Website > Corporate Governance > Board Self-Assessment https://ir.ayalaland.com.ph/corporategovernance/board-self-assessment/

ALI's Board allows for a feedback mechanism from shareholders during the Q&A portion of the Annual Stockholders' Meeting.

Ref: pg 10 > Minutes of the 2020 Annual Stockholders' Meeting > IR Website > Disclosures > Minutes of the meeting, item 10. Other Matters

https://ir.ayalaland.com.ph/wpcontent/uploads/2020/04/ALI-Minutes-ASM-2020-draft-as-of-27Apr2020.pdf

Ref: pg 14 > Minutes of the 2021 Annual Stockholders' Meeting > IR Website > Disclosures > Minutes of the meeting, item 12. Other Matters

https://ir.ayalaland.com.ph/wpcontent/uploads/2021/04/Ayala-Land-Inc.-Minutes-Annual-Stockholders-Mtg.-21-April-2021.pdf

ALI has a Contact Us section and published the emails of the respective contact persons on the website for shareholders and the public.

		ALI Website > Contact Us link on Header <a href="https://ir.ayalaland.com.ph/">https://ir.ayalaland.com.ph/</a>	
Principle 7: Members of the Board are duty-bound to a	pply high ethical st	tandards, taking into account the interests of all stakeholders.	
Recommendation 7.1	11 7 3		
<ol> <li>Board adopts a Code of Business Conduct and Ethics, which provide standards for professional and ethical behavior, as well as articulate acceptable and unacceptable conduct and practices in internal and external dealings of the company.</li> </ol>	Compliant	Provide information on or link/reference to the company's Code of Business Conduct and Ethics.  ALI's Board has a Code of Conduct and Ethics.  Ref: Code of Conduct and Ethics > IR Website > Corporate Governance https://ir.ayalaland.com.ph/corporate- governance/code-of-conduct-and-ethics/	
The Code is properly disseminated to the Board, senior management and employees.	Compliant	Provide information on or discuss how the company disseminated the Code to its Board, senior management and employees.  The Code is properly disseminated to the Board, senior management and employees.  Ref: Code of Conduct and Ethics > IR Website > Corporate Governance  https://ir.ayalaland.com.ph/corporate- governance/code-of-conduct-and-ethics/	
The Code is disclosed and made available to the public through the company website.	Compliant	Provide a link to the company's website where the Code of Business Conduct and Ethics is posted/ disclosed.  ALI's Code of Ethical Behavior is available to the public through the company website.	

	Ref: ALI Code of Ethical Behavior > Code of Conduct and Ethics > IR Website > Corporate Governance <a 04="" 2021="" ali-ar-2020-20210420"="" href="https://ir.ayalaland.com.ph/wp-content/uploads/2016/01/File_72_Code-of-content/uploads/2016/01/Fi&lt;/td&gt;&lt;td&gt;&lt;/td&gt;&lt;/tr&gt;&lt;tr&gt;&lt;td&gt;&lt;/td&gt;&lt;td&gt;Ethical-Behavior.pdf&lt;/td&gt;&lt;td&gt;&lt;/td&gt;&lt;/tr&gt;&lt;tr&gt;&lt;td&gt;&lt;/td&gt;&lt;td&gt;&lt;/td&gt;&lt;td&gt;&lt;/td&gt;&lt;/tr&gt;&lt;tr&gt;&lt;td&gt;Compliant&lt;/td&gt;&lt;td&gt;Provide information on or link/reference to a document containing information on the company's policy and procedure on curbing and penalizing bribery  ALI has an Anti-Corruption Program.  Ref: pg 126-128 &gt; ALI 2020 Integrated  Report &gt; Corporate Governance &gt; Policies and Practices &gt; Anti-Corruption Programs and Procedures  &lt;a href=" https:="" ir.ayalaland.com.ph="" uploads="" wp-content="">https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420</a> WEB-1.pdf	
Compliant	Provide proof of implementation and monitoring of compliance with the Code of Business Conduct and Ethics and internal	
Compliant	policies.  Indicate who are required to comply with the Code of Business Conduct and Ethics and any findings on non-compliance.  ALI'S Board ensures the proper and efficient implementation and monitoring of compliance with its Code of Ethical	
	Compliant	Governance https://ir.ayalaland.com.ph/wp- content/uploads/2016/01/File 72 Code-of- Ethical-Behavior.pdf  Compliant  Provide information on or link/reference to a document containing information on the company's policy and procedure on curbing and penalizing bribery  ALI has an Anti-Corruption Program. Ref: pg 126-128 > ALI 2020 Integrated Report > Corporate Governance > Policies and Practices > Anti-Corruption Programs and Procedures https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf  Compliant  Provide proof of implementation and monitoring of compliance with the Code of Business Conduct and Ethics and internal policies.  Indicate who are required to comply with the Code of Business Conduct and Ethics and any findings on non-compliance.  ALI's Board ensures the proper and efficient implementation and monitoring of

Ref: pg 126-128 > ALI 2020 Integrated	
Report > Corporate Governance > Policies	
and Practices > Anti-Corruption Programs	
and Procedures	
https://ir.ayalaland.com.ph/wp-	
content/uploads/2021/04/ALI-AR-2020-	
20210420_WEB-1.pdf	
	Report > Corporate Governance > Policies and Practices > Anti-Corruption Programs and Procedures

#### **Disclosure and Transparency**

**Recommendation 8.1** 

**Principle 8:** The company should establish corporate disclosure policies and procedures that are practical and in accordance with best practices and regulatory expectations.

1.	Board establishes corporate disclosure policies an
	procedures to ensure a comprehensive, accurate,
	roliable and timely report to chareholders and

reliable and timely report to shareholders and other stakeholders that gives a fair and complete picture of a company's financial condition, results and business operations.

### Compliant

Provide information on or link/reference to the company's disclosure policies and procedures including reports distributed/made available to shareholders and other stockholders

Management, through the Investor Relations, shall be responsible for public and timely disclosure of all material information about the company.

Ref: pg 35-36 > ALI CG Manual > Article VI Communication and Information > 1. Management's Responsibility for Information and 2. The Investor Relations Function

https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf

### Supplement to Recommendations 8.1

 Company distributes or makes available annual and quarterly consolidated reports, cash flow statements, and special audit revisions.
 Consolidated financial statements are published within ninety (90) days from the end of the fiscal

### Compliant

Indicate the number of days within which the consolidated and interim reports were published, distributed or made available from the end of the fiscal year and end of the reporting period, respectively. year, while interim reports are published within forty-five (45) days from the end of the reporting period.

ALI publicly discloses its consolidated financial statements within 60 days from the end of the fiscal year while interim quarterly reports are submitted within 45 days from the end of the reporting period.

Ref: Ayala Land Audited Financial

Statements as of year ended December 31, 2020 > PSE Edge Website > ALI > Company Disclosures > Material

Information/Transactions Mar 01, 2021

<a href="https://edge.pse.com.ph/openDiscViewer.do">https://edge.pse.com.ph/openDiscViewer.do</a>

?edge no=76da6dd32a9dd0fb5d542af6f1e9
97b9

Ref: ALI SEC 17Q 1Q 2020 > PSE Edge Website > ALI > Company Disclosures > Quarterly Report May 11, 2020 <a href="https://edge.pse.com.ph/openDiscViewer.do">https://edge.pse.com.ph/openDiscViewer.do</a> ?edge no=7b6865202af604cd0de8473cebb d6407

Ref: ALI SEC 17Q 2Q 2020 > PSE Edge Website > ALI > Company Disclosures > Quarterly Report August 12, 2020 <a href="https://edge.pse.com.ph/openDiscViewer.do">https://edge.pse.com.ph/openDiscViewer.do</a> ?edge no=e43b93f0b39922790de8473cebb d6407

Ref: ALI SEC 17Q 3Q 2020 > PSE Edge Website > ALI > Company Disclosures > Quarterly Report November 06, 2020 https://edge.pse.com.ph/openDiscViewer.do ?edge\_no=8d45abdc9abc2d5f0de8473cebbd 6407 2. Company discloses in its annual report the principal risks associated with the identity of the company's controlling shareholders; the degree of ownership concentration; cross-holdings among company affiliates; and any imbalances between the controlling shareholders' voting power and overall equity position in the company.

#### Compliant

Provide link or reference to the company's annual report where the following are disclosed:

- principal risks to minority shareholders associated with the identity of the company's controlling shareholders;
- 2. cross-holdings among company affiliates; and
- 3. any imbalances between the controlling shareholders' voting power and overall equity position in the company.

# ALI discloses the shareholdings of controlling shareholders.

Ref: pg 58> ALI SEC 17-A 2020> IR Website > Disclosures > Annual Reports (SEC Form17-A) https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-SEC17-A-2020-Notarized-2021-04-15.pdf

# ALI upholds and protects the rights of minority shareholders.

Ref: pg 37 > ALI CG Manual > Article VII Stockholders Rights and Protection of Minority Stockholders' Interests > 1. Shareholder Rights > 1.1 Voting Right https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf

Recommendation 8.2		
<ol> <li>Company has a policy requiring all directors to disclose/report to the company any dealings in the company's shares within three business days.</li> </ol>	Compliant	Provide information on or link/reference to the company's policy requiring directors and officers to disclose their dealings in the
2. Company has a policy requiring all officers to disclose/report to the company any dealings in the company's shares within three business days.	Compliant	company's share.  Indicate actual dealings of directors involving the corporation's shares including their nature, number/percentage and date of transaction.  All ALI directors and officers are required to disclose/report any dealings in the company's shares within three business days.  Ref: pg 126 > ALI 2020 Integrated Report > Corporate Governance > Policies and Practices > Anti-Corruption Programs and Procedures > Trading Blackout Policy https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf  ALI Insider Trading Policy https://ir.ayalaland.com.ph/corporate-governance/insider-trading-policy/  Actual dealings of directors involving the corporation's shares  Ref: ALI IR Website > Disclosures > Statement of Changes in Beneficial Ownership (SEC From 23-A, 23-B) https://ir.ayalaland.com.ph/category/disclosures/statement-of-changes-in-beneficial-ownership-of-securities-sec-form-23-a-23-b/

#### **Supplement to Recommendation 8.2**

 Company discloses the trading of the corporation's shares by directors, officers (or persons performing similar functions) and controlling shareholders. This includes the disclosure of the company's purchase of its shares from the market (e.g. share buy-back program). Compliant

Provide information on or link/reference to the shareholdings of directors, management and top 100 shareholders.

Provide link or reference to the company's Conglomerate Map.

ALI discloses the trading of the company's shares by directors, officers and controlling shareholders.

Ref: ALI IR Website > Statement of Changes in Beneficial Ownership of Securities https://ir.ayalaland.com.ph/category/disclo sures/statement-of-changes-in-beneficialownership-of-securities-sec-form-23-a-23-b/

ALI discloses the shareholdings of its directors, management and top 100 shareholders.

Ref: ALI Top 100 Shareholders as of March 31, 2021 > ALI IR Website > Disclosures https://ir.ayalaland.com.ph/wpcontent/uploads/2021/05/List-of-Top-100-ALI-Common-Stockholders-as-of-March-31-2021.pdf

Ref: ALI Public Ownership Report as of March 31, 2021 > ALI IR Website > Disclosures

https://ir.ayalaland.com.ph/wpcontent/uploads/2021/05/PSE-BIR-Public-Ownership-Report 3.31.21.pdf

Recommen	idation 8.3			
Board f     informa     evaluat     assess a	fully discloses all relevant and material ation on individual board members to te their experience and qualifications, and any potential conflicts of interest that might their judgment.	Compliant	Provide link or reference to the directors' academic qualifications, share ownership in the company, membership in other boards, other executive positions, professional experiences, expertise and relevant trainings attended.  ALI fully discloses the profile of its directors.  Ref: pg 54-57 > ALI 2020 Integrated Report > Our Leaders > Board of Directors Profiles  https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf	
informa experie potenti	fully discloses all relevant and material ation on key executives to evaluate their ence and qualifications, and assess any ial conflicts of interest that might affect adgment.	Compliant	Provide link or reference to the key officers' academic qualifications, share ownership in the company, membership in other boards, other executive positions, professional experiences, expertise and relevant trainings attended.  ALI fully discloses the profile of its key executives.  Ref: pg 22-33 > 2021 Definitive Information Statement > ALI IR Website > Disclosures > Information Statements (SEC Form 20-IS) https://ir.ayalaland.com.ph/wp-content/uploads/2021/03/ALI-2021-DIS PSE.pdf	
Recommen				
and pro	ny provides a clear disclosure of its policies ocedure for setting Board remuneration, ng the level and mix of the same.	Compliant	Disclose or provide link/reference to the company policy and practice for setting board remuneration	

			ALI provides a clear disclosure on Board remuneration.  Ref: pg 114-115 > ALI 2020 Integrated Report > Corporate Governance > Board Matters > Remuneration https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf	
2.	Company provides a clear disclosure of its policies and procedure for setting executive remuneration, including the level and mix of the same.	Compliant	Disclose or provide link/reference to the company policy and practice for determining executive remuneration  ALI has policies and procedures in place for setting executive remuneration.  Ref: pg 17 > ALI CG Manual > Article II Governance > 2. Board Committees > 2.3 Personnel and Compensation Committee > items a-c.  https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf	
3.	Company discloses the remuneration on an individual basis, including termination and retirement provisions.	Compliant	Provide breakdown of director remuneration and executive compensation, particularly the remuneration of the CEO.  Board of Directors 2020 Gross Remuneration  Ref: pg 115 > ALI 2020 Integrated Report > Corporate Governance > Board Matters > Remuneration  https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf	

		ALI discloses on its Definitive Information Statement the remuneration of its top five most highly compensated executives, including the CEO. Ref: pg 8-9 > 2021 ALI Definitive Information Statement > Item 6 > Compensation of Director and Executive Officers <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2021/03/ALI-2021-DIS_PSE.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2021/03/ALI-2021-DIS_PSE.pdf</a>	
1. Company discloses its policies governing Related Party Transactions (RPTs) and other unusual or infrequently occurring transactions in their Manual on Corporate Governance.	Compliant	Disclose or provide reference/link to company's RPT policies  Indicate if the director with conflict of interest abstained from the board discussion on that particular transaction.  ALI discloses its RPT Policy on its website.  Ref: ALI Related Party Transactions Review Policy > ALI IR Website > Corporate Governance  https://ir.ayalaland.com.ph/wp- content/uploads/2019/10/ALI-Revised-RPT- Policy-SEC-received-2019-10-18-website.pdf  There have been no cases wherein a director in conflict of interest is involved in any of the related party transactions disclosed in the Sec Form No. 17-A.	
Company discloses material or significant RPTs reviewed and approved during the year.	Compliant	Provide information on all RPTs for the previous year or reference to a document containing the following information on all RPTs:	

- 1. name of the related counterparty;
- 2. relationship with the party;
- 3. transaction date;
- 4. type/nature of transaction;
- 5. amount or contract price;
- 6. terms of the transaction;
- 7. rationale for entering into the transaction;
- 8. the required approval (i.e., names of the board of directors approving, names and percentage of shareholders who approved) based on the company's policy; and
- 9. other terms and conditions

ALI discloses the material and significant RPTs reviewed and approved during the year.

Ref: pg 123 > ALI 2020 Integrated Report > Corporate Governance > Board Committees > Related Party Transactions Review Committee, item 2.

https://ir.ayalaland.com.ph/wpcontent/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf

RPTs approved by the Board (other than a Material RPT) shall be disclosed as part of the items approved during the Board meeting and shall be indicated in the relevant financial reports of the Corporation as required under International Accounting Standard 24 on Related Party Disclosures and other applicable disclosure requirements.

		Ref: pg 8 > ALI Related Party Transactions Policy > 11. Disclosure of Related Party Transactions and Material RPTs <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2019/10/ALI-Revised-RPT-Policy-SEC-received-2019-10-18-website.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2019/10/ALI-Revised-RPT-Policy-SEC-received-2019-10-18-website.pdf</a>	
Company requires directors to disclose their interests in transactions or any other conflict of interests.      The second of the second	Compliant	Indicate where and when directors disclose their interests in transactions or any other conflict of interests.  ALI requires its directors to disclose their interests.  Ref: pg 115 > ALI 2020 Integrated Report > Corporate Governance > Board Committees > Disclosure of Conflict of Interest https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf  ALI has a governance policy on conflict of interest to ensure that the personal interest of directors and officers should never prevail over the interest of the company, so that they may not directly or indirectly derive any personal profit or advantage by reason of their position in the company and must promote the common interest of all shareholders and the company without regard to their own personal and selfish interests.  Ref: pg 30-31 > ALI CG Manual > Article IV Governance Policy on Conflict of Interest	

			https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf	
Opti	ional : Recommendation 8.5			
1.	Company discloses that RPTs are conducted in such a way to ensure that they are fair and at arms' length.	Compliant	Provide link or reference where this is disclosed, if any  ALI ensures that all RPTs are conducted on an arms' length basis, at normal prices, and will inure to the best interest of the company.  Ref: pg 1 > 2. Statement of Policy and Coverage > ALI RPT Policy > ALI IR Website > Corporate Governance  https://ir.ayalaland.com.ph/wp-content/uploads/2019/10/ALI-Revised-RPT-Policy-SEC-received-2019-10-18-website.pdf	
Reco	ommendation 8.6			
	Company makes a full, fair, accurate and timely disclosure to the public of every material fact or event that occur, particularly on the acquisition or disposal of significant assets, which could adversely affect the viability or the interest of its shareholders and other stakeholders.	Compliant	Provide link or reference where this is disclosed  ALI Disclosures  Ref: ALI IR Website > Disclosures  https://ir.ayalaland.com.ph/category/disclosures/	
	Board appoints an independent party to evaluate the fairness of the transaction price on the acquisition or disposal of assets.	Compliant	Identify independent party appointed to evaluate the fairness of the transaction price  Disclose the rules and procedures for evaluating the fairness of the transaction price, if any.	

		In case of mergers, acquisitions and/or takeovers requiring shareholders' approval, the Board of Directors may appoint an independent party to evaluate the fairness of the terms of the transaction.  Ref: pg 126 > ALI 2020 Integrated Report > Corporate Governance > Policies and Practices > Fairness Evaluation in cases of Mergers, Acquisitions and/or takeovers https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf  PWC Philippines (Isla Lipana & Co.) was engaged to issue a Fairness Opinion in relation to the merger between Ayala Land, Inc. and Cebu Holdings, Inc.  Ref: ALI-CHI Merger Fairness opinion > ALI IR Website https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI CHI-merger-fairness-opinion-04122021.pdf	
1. Company discloses the existence, justification and details on shareholder agreements, voting trust agreements, confidentiality agreements, and such other agreements that may impact on the control, ownership, and strategic direction of the company.  SEC Form – I-ACGR * Updated 21Dec2017	Compliant	Provide link or reference where these are disclosed.  All material transactions/information are disclosed on the IR website.  Ref: ALI IR Website > Disclosures https://ir.ayalaland.com.ph/category/disclosures/	

Recommendation 8.7			
<ol> <li>Company's corporate governance policies, programs and procedures are contained in its Manual on Corporate Governance (MCG).</li> </ol>	Compliant	Provide link to the company's website where the Manual on Corporate Governance is posted.  ALI's corporate governance policies,	
2. Company's MCG is submitted to the SEC and PSE.	Compliant	programs and procedures are contained in its CG Manual. It is submitted to the SEC	
3. Company's MCG is posted on its company website.	Compliant	and PSE and is posted on the IR website.  Ref: ALI Corporate Governance Manual > ALI IR Website > Corporate Governance > CG Manual https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf  http://edge.pse.com.ph/openDiscViewer.do ?edge_no=85f6e869ccc502bf3318251c9257 320d#sthash.DMQY105b.dpbs	
Supplement to Recommendation 8.7			
Company submits to the SEC and PSE an updated MCG to disclose any changes in its corporate		Provide proof of submission.	
governance practices.		ALI's proof of submission of the CG Manual to the PSE.  Ref: ALI CG Manual > PSE edge > ALI > Other SEC Forms, Reports and Requirements May 30, 2017 <a href="http://edge.pse.com.ph/openDiscViewer.do">http://edge.pse.com.ph/openDiscViewer.do</a> ?edge no=85f6e869ccc502bf3318251c9257 320d#sthash.cX0Eydq4.dpbs	

Optional: Principle 8		
Does the company's Annual Report disclose the following information:	Compliant	Provide link or reference to the company's Annual Report containing the said information.
a. Corporate Objectives	Compliant	ALI 2020 Integrated Report > IR Website >
b. Financial performance indicators	Compliant	Home > Annual Reports https://ir.ayalaland.com.ph/wp-
c. Non-financial performance indicators	Compliant	content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf
d. Dividend Policy	Compliant	Corporate Objectives
e. Biographical details (at least age, academic qualifications, date of first appointment, relevant experience, and other directorships in listed companies) of all directors	Compliant	Ref: pg 66  Financial and non-financial performance indicators Ref: pg 11
f. Attendance details of each director in all directors' meetings held during the year	Compliant	<b>Dividend Declaration</b> Ref: pg 125
g. Total remuneration of each member of the board of directors	Compliant	Biographical Details Ref: pg 54-57
		Attendance of each director Ref: pg 114, 116-117
		Remuneration Ref: pg 114-115
2. The Annual Report contains a statement confirming the company's full compliance with the Code of Corporate Governance and where there is non-compliance, identifies and explains reason for each such issue.	Compliant	Provide link or reference to where this is contained in the Annual Report  Statement confirming the company's full compliance with the Code of Corporate Governance

			Ref: pg 112-113 > ALI 2020 Integrated Report > Corporate Governance > Corporate Governance Structure > Strategic Business Units and Subsidiaries > last paragraph https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420_WEB-1.pdf	
3.	The Annual Report/Annual CG Report discloses that the board of directors conducted a review of the company's material controls (including operational, financial and compliance controls) and risk management systems.	Compliant	Provide link or reference to where this is contained in the Annual Report  Board of Directors Statement  Ref: pg 144 > ALI 2020 Integrated Report > Financials > Report of the Audit Committee to the Board of Directors > 3rd bullet https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf	
4.	The Annual Report/Annual CG Report contains a statement from the board of directors or Audit Committee commenting on the adequacy of the company's internal controls/risk management systems.	Compliant	Provide link or reference to where this is contained in the Annual Report  Board of Directors Statement  Ref: pg 144 > ALI 2020 Integrated Report > Financials > Report of the Audit Committee to the Board of Directors > 3rd bullet https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf	

5. The company discloses in the Annual Report the key risks to which the company is materially exposed to (i.e. financial, operational including IT, environmental, social, economic).

## Compliant

Provide link or reference to where these are contained in the Annual Report

### Key Risks

Ref: pg 131-135 > ALI 2020 Integrated Report > Risk Management > Other key risks and mitigating measures

https://ir.ayalaland.com.ph/wpcontent/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf

**Principle 9:** The company should establish standards for the appropriate selection of an external auditor, and exercise effective oversight of the same to strengthen the external auditor's independence and enhance audit quality.

#### **Recommendation 9.1**

 Audit Committee has a robust process for approving and recommending the appointment, reappointment, removal, and fees of the external auditors.

#### Compliant

Provide information or link/reference to a document containing information on the process for approving and recommending the appointment, reappointment, removal and fees of the company's external auditor.

The Audit Committee has a robust process for approving and recommending the appointment, reappointment, removal and fees of the external auditor.

Ref: pg 4-5 > ALI Audit Committee Charter > 3. Roles and Responsibilities > 3.3 Independent Audit > items a, b, c, g https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-Audit-Committee-Charter-2017-10-06-Final.pdf

2. The appointment, reappointment, removal, and fees of the external auditor is recommended by the Audit Committee, approved by the Board and ratified by the shareholders.  Output  Description:	Compliant	Indicate the percentage of shareholders that ratified the appointment, reappointment, removal and fees of the external auditor.  The Board, through the Audit Committee, recommends to the stockholders a duly accredited external auditor who shall undertake an independent audit and shall provide an objective assurance on the preparation of ALI's financial statements.  Ref: pg 32 > ALI CG Manual > Article V Audit and Compliance > 2. External Audit > Item a https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf	
3. For removal of the external auditor, the reasons for removal or change are disclosed to the regulators and the public through the company website and required disclosures.	Compliant	Provide information on or link/reference to a document containing the company's reason for removal or change of external auditor.  The reason/s for the resignation, dismissal or cessation from service and date thereof of an external auditor shall be reported in ALI's annual and current reports. Since its incorporation, ALI has not removed nor changed its external auditor.  Ref: pg 33 > ALI CG Manual > Article V Audit and Compliance > 2. External Audit > Item e https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf	

Sш	oplement to Recommendation 9.1			
	Company has a policy of rotating the lead audit partner every five years.	Compliant	Provide information on or link/reference to a document containing the policy of rotating the lead audit partner every five years.  The Partner-in-charge is rotated every five years or earlier.  Ref: pg 33 > ALI CG Manual > Article V Audit and Compliance > 2. External Audit > Item d https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf	
	Audit Committee Charter includes the Audit Committee's responsibility on:  i. assessing the integrity and independence of external auditors;  ii. exercising effective oversight to review and monitor the external auditor's independence and objectivity; and  iii. exercising effective oversight to review and monitor the effectiveness of the audit process, taking into consideration relevant Philippine professional and regulatory requirements.	Compliant	Provide link/reference to the company's Audit Committee Charter  ALI's Audit Committee Charter Ref: pg 4-5 > ALI Charter of the Audit Committee > Roles and Responsibilities > 3.3 Independent Audit <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-Audit-Committee-Charter-2017-10-06-Final.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-Audit-Committee-Charter-2017-10-06-Final.pdf</a>	
2.	Audit Committee Charter contains the Committee's responsibility on reviewing and monitoring the external auditor's suitability and effectiveness on an annual basis.	Compliant	Provide link/reference to the company's Audit Committee Charter  Refer to response provided in Recommendation 9.2, item 1.	

Su	Supplement to Recommendations 9.2			
	Audit Committee ensures that the external auditor is credible, competent and has the ability to understand complex related party transactions, its counterparties, and valuations of such transactions.	Compliant	Provide link/reference to the company's Audit Committee Charter  Refer to response provided in Recommendation 9.2, item 1.	
2.	Audit Committee ensures that the external auditor has adequate quality control procedures.	Compliant	Provide link/reference to the company's Audit Committee Charter  Refer to response provided in Recommendation 9.2, item 1.	
Re	commendation 9.3			
1.	Company discloses the nature of non-audit services performed by its external auditor in the Annual Report to deal with the potential conflict of interest.	Compliant	Disclose the nature of non-audit services performed by the external auditor, if any.  ALI discloses the nature of non-audit services performed by the external auditor in the Annual Report.  Ref: pg 120 > ALI 2020 Integrated Report > Corporate Governance > Policies and Practices > External Audit, Audit and Audit-related Fees https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf	
2.	Audit Committee stays alert for any potential conflict of interest situations, given the guidelines or policies on non-audit services, which could be viewed as impairing the external auditor's objectivity.	Compliant	Provide link or reference to guidelines or policies on non-audit services  Guidelines on Non-Audit Services  Ref: pg 5 > Charter of the Audit Committee > 3. Roles and Responsibilities > 3.3  Independent Audit > Item g	

		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2016/02/ALI-Audit-	
		Committee-Charter-2017-10-06-Final.pdf	
		<u> </u>	
Supplement to Recommendation 9.3			
1. Fees paid for non-audit services do not outweigh	Compliant	Provide information on audit and non-audit	
the fees paid for audit services.		fees paid.	
		ALI discloses the nature of non-audit	
		services performed by the external auditor	
		in the Annual Report and fees paid for non-	
		audit services do not outweigh the audit	
		services.	
		Ref: pg 120 > ALI 2020 Integrated Report >	
		Corporate Governance > Policies and	
		Practices > External Audit, Audit and Audit-	
		related Fees	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2021/04/ALI-AR-2020-	
		20210420 WEB-1.pdf	
		20210120_WEB 1.541	
Additional Recommendation to Principle 9			
1. Company's external auditor is duly accredited by	Compliant	Provide information on company's external	
the SEC under Group A category.	'	auditor, such as:	
and all annual and appropriately.		Name of the audit engagement partner;	
		Accreditation number;	
		3. Date Accredited;	
		·	
		4. Expiry date of accreditation; and	
		5. Name, address, contact number of the	
		audit firm.	
		Audit Engagement Partner:	
		Michael C. Sabado	
		SEC Accreditation number: 0664-AR-4	
		Date Accredited: Nov 11, 2019	
		<b>Expiry:</b> Nov 10, 2022	

		Name, address, contact number of audit firm: SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel (632) 8910307	
		Website https://www.ey.com/ph/en/home	
Company's external auditor agreed to be subjected to the SEC Oversight Assurance Review (SOAR) Inspection Program conducted by the SEC's Office of the General Accountant (OGA).	Compliant	Provide information on the following:  1. Date it was subjected to SOAR inspection, if subjected;  2. Name of the Audit firm; and  3. Members of the engagement team inspected by the SEC.  SGV & Co. agreed to be subjected to the SEC Oversight Assurance Review (SOAR) Inspection Program. The inspection was done from Nov 12 – 28, 2018. The names of the members of the engagement team were provided to the SEC during the inspection.	
Principle 10: The company should ensure that the mater	ial and reportable	e non-financial and sustainability issues are disclose	ed.
Recommendation 10.1			
1. Board has a clear and focused policy on the disclosure of non-financial information, with emphasis on the management of economic, environmental, social and governance (EESG) issues of its business, which underpin sustainability.	Compliant	Disclose or provide link on the company's policies and practices on the disclosure of non-financial information, including EESG issues.  The Board commits at all times to full	
Sustainability.		disclosure of material information, including non-financial information, with emphasis on the management of economic,	

		environment, social and governance issues of the business, which underpin sustainability. It shall cause the filing of all required information through the appropriate Exchange mechanisms for listed companies and submissions to the Commission for the interest of its stockholders and other stakeholders. Ref: Pg 35-36 > ALI CG Manual > Article VI Communication and Information > 1. Management's Responsibility for Information > last paragraph https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf  About the ALI Integrated Report Ref: pg 6 > 2020 ALI Integrated Report > About this Report https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420_WEB-1.pdf
Company adopts a globally recognized standard/framework in reporting sustainability and non-financial issues.	Compliant	Provide link to Sustainability Report, if any. Disclose the standards used.  The sustainability initiatives of the company are an integral part of its Annual Report.  About the ALI Integrated Report Ref: pg 6, 164-168 > 2020 ALI Integrated Report > About this Report; Statement of Management's Responsibility in the preparation of the 2020 Integrated Report; Independent Assurance Statement

		https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf	
Principle 11: The company should maintain a compreher	sive and cost officie	ant communication channel for disseminating re	lovant information. This channel is crucial for
informed decision-making by investors, stakeholders and			ievant information. This channer is crucial for
Recommendation 11.1	other interested us	SCI 3.	
Company has media and analysts' briefings as channels of communication to ensure the timely and accurate dissemination of public, material and relevant information to its shareholders and other investors.	Compliant	Disclose and identify the communication channels used by the company (i.e., website, Analyst's briefing, Media briefings /press conferences, Quarterly reporting, Current reporting, etc.).  Provide links, if any.  ALI holds media and analyst briefings to ensure timely and accurate dissemination of public, material and relevant information to its shareholders  Ref: pg 107 > ALI 2020 Integrated Report > Social Engagement > Media https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf  Ref: Analyst Briefing Podcasts > ALI IR Website > Home > Podcasts and Videos https://ir.ayalaland.com.ph/category/podcasts-and-videos/	
Supplemental to Principle 11			
Company has a website disclosing up-to-date information on the following:	Compliant	Provide link to company website  ALI IR Website	
a. Financial statements/reports (latest quarterly)	Compliant	https://ir.ayalaland.com.ph/	

b. Materials provided in briefings to analysts and media	Compliant	Financial Statements  https://ir.ayalaland.com.ph/category/disclo sures/annual-reports/
c. Downloadable annual report	Compliant	Analyst Briefing Materials
d. Notice of ASM and/or SSM	Compliant	https://ir.ayalaland.com.ph/category/prese ntations/
e. Minutes of ASM and/or SSM	Compliant	Downloadable Annual Report
f. Company's Articles of Incorporation and By- Laws	Compliant	https://ir.ayalaland.com.ph/financials/annu al-reports/
		Notice of ASM  https://ir.ayalaland.com.ph/category/disclo sures/notice-of-asm/
		Minutes of ASM <a href="https://ir.ayalaland.com.ph/category/disclosures/minutes-of-meetings/">https://ir.ayalaland.com.ph/category/disclosures/minutes-of-meetings/</a>
		Articles of Incorporation and By-laws  https://ir.ayalaland.com.ph/about-us/our- company/articles-of-incorporation-and-by- laws/
Additional Recommendation to Principle 11		
Company complies with SEC-prescribed website template.	Compliant	ALI IR Website  https://ir.ayalaland.com.ph/

## Internal Control System and Risk Management Framework

**Principle 12:** To ensure the integrity, transparency and proper governance in the conduct of its affairs, the company should have a strong and effective internal control system and enterprise risk management framework.

## Recommendation 12.1

Company has an adequate and effective internal control system in the conduct of its business.	Compliant	List quality service programs for the internal audit functions. Indicate frequency of review of the internal control system  ALI has an adequate and effective internal control system.  Ref: pg 2 > Charter of the Audit Committee > 3. Roles and Responsibilities > 3.1 Internal Audit https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-Audit-Committee-Charter-2017-10-06-Final.pdf  Ref: pg 119 > ALI 2020 Integrated Report > Ayala Land Group Internal Audit https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf	
Company has an adequate and effective enterprise risk management framework in the conduct of its business.	Compliant	Identify international framework used for Enterprise Risk Management  Provide information or reference to a document containing information on:  1. Company's risk management procedures and processes 2. Key risks the company is currently facing	

		3. How the company manages the key risks Indicate frequency of review of the enterprise risk management framework.  ALI has an adequate and effective risk management framework.  Ref: pg 129-135 > 2020 ALI Integrated Report > Risk Management https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf  Ref: pg 21-22 > ALI Corporate Governance Manual > Article II > Item 2.5 Board Risk Oversight Committee https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf
1. Company has a formal comprehensive enterprise-wide compliance program covering compliance with laws and relevant regulations that is annually reviewed. The program includes appropriate training and awareness initiatives to facilitate understanding, acceptance and compliance with the said issuances.	Compliant	Provide information on or link/ reference to a document containing the company's compliance program covering compliance with laws and relevant regulations.  Indicate frequency of review.  ALI has a formal compliance system in place.  Ref: pg 33-34> ALI CG Manual > Article V Audit and Compliance > 3. The Compliance System  https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf

		Ref: pg 115 > 2020 ALI Integrated Report > Corporate Governance > Board Matters > Training and Continuous Education <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420">https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420</a> WEB-1.pdf	
1. Company has a governance process on IT issues including disruption, cyber security, and disaster recovery, to ensure that all key risks are identified, managed and reported to the board.	Compliant	Provide information on IT governance process  ALI has a governance process on IT issues and are reported by the Chief Risk Officer to the Board Risk Oversight Committee.  Ref: pg 134 > ALI 2020 Integrated Report > Risk Management > Key Risks and Mitigating Measures > Cyber Risk https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf	
Recommendation 12.2			
Company has in place an independent internal audit function that provides an independent and objective assurance, and consulting services designed to add value and improve the company's operations.	Compliant	Disclose if the internal audit is in-house or outsourced. If outsourced, identify external firm.  Internal audit is in-house with specific responsibilities on Independent Audit.  Ref: pg 2-3 > ALI Charter of the Audit Committee > 3. Roles and Responsibilities > 3.1 Internal Audit  https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-Audit-Committee-Charter-2017-10-06-Final.pdf	

		Ref: pg 18-19 > ALI Corporate Governance Manual > Article II > Item 2.4 Audit Committee > Internal Audit https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf	
Recommendation 12.3			
Company has a qualified Chief Audit Executive (CAE) appointed by the Board.	Compliant	Identify the company's Chief Audit Executive (CAE) and provide information on or reference to a document containing his/her responsibilities.  ALI has a qualified Chief Audit Executive Ref: pg 112 > ALI 2020 Integrated Report > Corporate Governance > Governance Structure > Chief Audit Executive https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf	
2. CAE oversees and is responsible for the internal audit activity of the organization, including that portion that is outsourced to a third-party service provider.	Compliant	Refer to the response on Recommendation 12.3, item 1.	
3. In case of a fully outsourced internal audit activity a qualified independent executive or senior management personnel is assigned the responsibility for managing the fully outsourced internal audit activity.	Compliant	Identify qualified independent executive or senior management personnel, if applicable.  ALI's internal audit function is done 100% internally. However, in the event that the audit function should be outsourced, ALI has a qualified senior management personnel who can oversee the activity. Ms. Ma. Divina Y. Lopez was Chief Audit Executive (CAE) of ALI from April 2019 until	

Red	commendation 12.4		December 2020. Ms. Annabeth R. Bernardo was appointed as CAE effective January 2021 and can assume this function if needed.  Ref: pg 112 > ALI 2020 Integrated Report > Corporate Governance > Our Governance Structure > Chief Audit Executive https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf	
1.	Company has a separate risk management function to identify, assess and monitor key risk exposures.	Compliant	Provide information on company's risk management function.  ALI has a separate risk management function.  Ref: pg 129-135 > ALI 2020 Integrated Report > Risk Management https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf  Ref: pg 21-22 > ALI Corporate Governance Manual > Article II > Item 2.5 Board Risk Oversight Committee https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf	
Sup 1.	Company seeks external technical support in risk management when such competence is not available internally.	Compliant	Identify source of external technical support, if any.	

Recommendation 12.5  1. In managing the company's Risk Management	Compliant	ALI seeks external technical support in risk management from various consultants and third parties.  1. KPMG Singapore for the development of ALI's Enterprise-Wide Risk Management (EWRM) framework which raised ALI's program comparable to regional peers  2. Marsh Risk Consulting for risk identification and review of key sites as well as risk mitigation and control for operational and physical hazards  3. Local and regional insurers and reinsurers for catastrophe analysis and total portfolio exposure analysis  4. Sy2 Co. and Mr. Bryan Tan for geotechnical and structural analysis  5. Philippine Institute of Volcanology and Seismology (PhiVolcS) for natural hazards and the Philippine National Police (PNP) and the Armed Forces of the Philippines (AFP) for man-made risks  6. Aon Singapore for the risk tolerance and maturity study along with the other companies in the network of the Ayala Group
System, the company has a Chief Risk Officer (CRO), who is the ultimate champion of Enterprise Risk Management (ERM).	Compilant	(CRO) and provide information on or reference to a document containing his/her responsibilities and qualifications/background.

and support to fulfill his/her responsibilities.	Compliant	ALI has a Chief Risk Officer.  Ref: pg 112 > ALI 2020 Integrated Report > Corporate Governance > Governance Structure > Chief Risk Officer https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf  Ref: pg 111 > ALI 2020 Integrated Report > Corporate Governance > Illustration on Ayala Land's Corporate Governance Structure https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf  The CRO has adequate authority, stature, resources and support to fulfill his responsibilities. Ref: pg 112 > ALI 2020 Integrated Report > Corporate Governance > Governance Structure > Chief Risk Officer https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf	
1. Company's Chief Executive Officer and Chief Audit Executive attest in writing, at least annually, that a sound internal audit, control and compliance system is in place and working effectively.	Compliant	ALI CEO, CFO and CAE attestation Ref: ALI IR website > Corporate Governance > CEO, CFO and CAE attestation https://ir.ayalaland.com.ph/corporate- governance/ceo-cfo-cae-attestation/	

# Cultivating a Synergic Relationship with Shareholders

**Principle 13:** The company should treat all shareholders fairly and equitably, and also recognize, protect and facilitate the exercise of their rights.

Recommendation 13.1					
Board ensures that basic shareholder rights are disclosed in the Manual on Corporate Governance.	Compliant	Provide link or reference to the company's Manual on Corporate Governance where shareholders' rights are disclosed.  Shareholders' rights are disclosed in the CG Manual.  Ref: pg 37-39 > ALI CG Manual > Article VII Stockholders' Rights and Protection of Minority Stockholders' Interests <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf</a>			
Board ensures that basic shareholder rights are disclosed on the company's website.	Compliant	Shareholders' rights are disclosed on the IR Website. Ref: pg 37-39 > ALI CG Manual > Article VII Stockholders' Rights and Protection of Minority Stockholders' Interests https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf  Ref: Rights of shareholders > ALI IR Website > Corporate Governance https://ir.ayalaland.com.ph/corporate- governance/rights-of-shareholders/			

Supplement to Recommendation 13.1					
1. Company's common share has one vote for one	Compliant	Each common and preferred share of			
share.		ALI entitles the person, in whose			
		name the share is registered in the			
		books of the Corporation, to one vote.			
		Ref: pg 105 > ALI 2020 Integrated Report >			
		Social Engagement> Shareholders and			
		Analysts > Shareholders Voting Rights			
		https://ir.ayalaland.com.ph/wp-			
		content/uploads/2021/04/ALI-AR-2020-			
		<u>20210420 WEB-1.pdf</u>			
		Ref: Rights of shareholders > ALI IR Website			
		> Corporate Governance			
		https://ir.ayalaland.com.ph/corporate-			
		governance/rights-of-shareholders/			
2. Board ensures that all shareholders of the same	Compliant	Provide information on all classes of shares,			
class are treated equally with respect to voting		including their voting rights if any.			
rights, subscription rights and transfer rights.		Fush samues and austrana dishara of			
		Each common and preferred share of ALI entitles the person, in whose			
		name the share is registered in the			
		books of the Corporation, to one vote.			
		Ref: pg 105 > ALI 2020 Integrated Report >			
		Social Engagement> Shareholders and			
		Analysts > Shareholders' Voting Rights			
		https://ir.ayalaland.com.ph/wp-			
		content/uploads/2021/04/ALI-AR-2020-			
		20210420 WEB-1.pdf			
		ALI's Board ensures that all shareholders			
		are treated equally with respect to their			
		rights.			

		Ref: pg 37-39 > ALI CG Manual > Article VII	
		Stockholders' Rights and Protection of	
		Minority Stockholders' Interests	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2016/02/ALI-CG-Manual-	
		<u>05-26-2017.pdf</u>	
Board has an effective, secure, and efficient voting system.	Compliant	Provide link to voting procedure. Indicate if voting is by poll or show of hands.	
		The Board has an effective, secure, and	
		efficient voting system.	
		Ref: pg 124 > ALI 2020 Integrated Report >	
		Corporate Governance > Policies and Practices > Voting Procedure	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2021/04/ALI-AR-2020-	
		20210420 WEB-1.pdf	
4. Board has an effective shareholder voting	Compliant	Provide information on shareholder voting	
mechanism such as supermajority or "majority of	Compliant	mechanisms such as supermajority or	
minority" requirements to protect minority shareholders against actions of controlling		"majority of minority", if any.	
shareholders.		ALI's Board ensures the protection of	
Shareholders.		minority shareholders.	
		Ref: pg 37-39 > ALI CG Manual > Article VII	
		Stockholders' Rights and Protection of	
		Minority Stockholders' Interests	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2016/02/ALI-CG-Manual-	
		<u>05-26-2017.pdf</u>	
		Ref: Rights of shareholders > ALI IR Website	
		> Corporate Governance	
		https://ir.ayalaland.com.ph/corporate-	
		governance/rights-of-shareholders/	

5. Board allows shareholders to call a special shareholders' meeting and submit a proposal for consideration or agenda item at the AGM or special meeting.	Compliant	Provide information on how this was allowed by board (i.e., minutes of meeting, board resolution)  The minority shareholders shall have the right to propose the holding of a meeting, and the right to propose items in the agenda of the meeting, provided the items are for legitimate business purposes.  Ref: pg 38 > ALI CG Manual > Article VII Stockholders' Rights and Protection of Minority Stockholders' Interests > 1.  Shareholder Rights > 1.4 Right to Information https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf  Ref: Rights of shareholders > ALI IR Website > Corporate Governance https://ir.ayalaland.com.ph/corporate-governance/rights-of-shareholders/	
Board clearly articulates and enforces policies with respect to treatment of minority shareholders.	Compliant	Provide information or link/reference to the policies on treatment of minority shareholders  ALI's Board clearly articulates and enforces policies with respect to treatment of minority shareholders.  Ref: pg 37-39 > ALI CG Manual > Article VII Stockholders' Rights and Protection of Minority Stockholders' Interests <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf</a>	

. Company has a transparent and specific dividend	Compliant	Provide information on or link/reference to	
policy.		the company's dividend Policy.	
		Indicate if company declared dividends. If	
		yes, indicate the number of days within	
		which the dividends were paid after	
		declaration. In case the company has	
		offered scrip-dividends, indicate if the	
		company paid the dividends within 60 days	
		from declaration	
		ALI's Dividend Declaration	
		Ref: pg 125 > 2020 ALI Integrated Report >	
		Corporate Governance > Policies and	
		Practices > Dividend Declaration	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2021/04/ALI-AR-2020-	
		<u>20210420 WEB-1.pdf</u>	
		ALI declared its cash dividends on its	
		common shares on February 20, 2020 for	
		shareholders of record as of March 6, 2020	
		with the payment date on March 20, 2020,	
		30 days after its declaration.	
		https://edge.pse.com.ph/openDiscViewer.do	
		<u>?edge_no=c84b7bb88db714bc0de8473cebb</u>	
		<u>d6407</u>	
		ALI declared dividends for its preferred	
		shares on May 26, 2020 for shareholders of	
		record as of June 9, 2020 with the payment	
		date on June 25, 2020, 30 days after its	
		declaration.	
		https://edge.pse.com.ph/openDiscViewer.do	
		?edge_no=5f5e7e6bd58802dd0de8473cebb	
		<u>d6407</u>	

Optional: Recommendation 13.1					
_	Company appoints an independent party to count and/or validate the votes at the Annual Shareholders' Meeting.	Compliant	Identify the independent party that counted/validated the votes at the ASM, if any.  SGV & Co. was appointed as the independent party to validate the votes.  Ref: pg 120 > ALI 2020 Integrated Report > Corporate Governance > Board Committees> External Audit, Audit and Audit-related Fees https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf		
1.	Board encourages active shareholder participation by sending the Notice of Annual and Special Shareholders' Meeting with sufficient and relevant information at least 28 days before the meeting.	Compliant	Indicate the number of days before the annual stockholders' meeting or special stockholders' meeting when the notice and agenda were sent out.  Indicate whether shareholders' approval of remuneration or any changes therein were included in the agenda of the meeting.  Provide link to the Agenda included in the company's Information Statement (SEC Form 20-IS)  ALI sent the Notice of Annual Shareholders' Meeting to shareholders on March 26, 2020, 28 days before the Annual Stockholders' Meeting on April 22, 2020.  Ref: 2020 Notice and Agenda of Annual Stockholders' Meeting and DIS > ALI IR Website > Disclosures > 2020 Information Statements (SEC Form 20-IS)		

		https://ir.ayalaland.com.ph/wp- content/uploads/2020/03/ALI-2020- DIS_PSE-EDGE.pdf	
Supplemental to Recommendation 13.2			
<ol> <li>Company's Notice of Annual Stockholders'         Meeting contains the following information:</li> </ol>	Compliant	Provide link or reference to the company's notice of Annual Shareholders' Meeting	
a. The profiles of directors (i.e., age, academic qualifications, date of first appointment, experience, and directorships in other listed companies)	Compliant	Link to the Notice of ASM  Ref: 2020 Notice and Agenda of Annual  Stockholders' Meeting and DIS > ALI IR  Website > Disclosures > 2020 Information  Statement (SEC Form 20-IS)	
b. Auditors seeking appointment/re-appointment	Compliant	https://ir.ayalaland.com.ph/wp- content/uploads/2020/03/ALI-2020-	
c. Proxy documents	Compliant	Profiles of directors Ref: Annex B Pages 23 – 26 > 2020 Information Statement  Independent Accountants for Reelection Ref: Item 7 Page 15> 2020 Information Statement  Proxy Documents Ref: Page 6 > 2020 Information Statement	
Optional: Recommendation 13.2  1. Company provides rationale for the agenda items for the annual stockholders meeting	Compliant	Provide link or reference to the rationale for the agenda items  ALI provides the explanation for the agenda items for the ASM.  Ref: Pg 4> 2020 Notice and Agenda of Annual Stockholders' Meeting and DIS > ALI	

		I		1
			IR Website > Disclosures > 2020 Information	
			Statements (SEC Form 20-IS)	
			https://ir.ayalaland.com.ph/wp-	
			content/uploads/2020/03/ALI-2020-	
			<u>DIS_PSE-EDGE.pdf</u>	
Rec	ommendation 13.3			
1.	Board encourages active shareholder participation	Compliant	Provide information or reference to a	
	by making the result of the votes taken during the		document containing information on all	
	most recent Annual or Special Shareholders'		relevant questions raised and answers	
	Meeting publicly available the next working day.		during the ASM and special meeting and the	
			results of the vote taken during the most	
			recent ASM/SSM.	
			The voting results are posted on the	
			website on the same day of the ASM.	
			Ref: 2020 ASM Voting Results posted on	
			April 22, 2020 > ALI IR Website > Disclosures	
			> Minutes of Meetings	
			https://ir.ayalaland.com.ph/wp-	
			content/uploads/2020/04/ALI-2020-Voting-	
			Results.pdf	
			<u>ricourcospay</u>	
			Minutes of the ASM	
			Ref: Pg: 10-11 > Minutes of the 2020 Annual	
			Stockholders' Meeting > ALI IR Website >	
			Disclosures > Minutes of Meetings	
			https://ir.ayalaland.com.ph/wp-	
			content/uploads/2020/04/ALI-Minutes-	
			ASM-2020-draft-as-of-27Apr2020.pdf	
2.	Minutes of the Annual and Special Shareholders'	Compliant	Provide link to minutes of meeting in the	
	Meetings were available on the company website		company website.	
	within five business days from the end of the			
	meeting.			
	meeting.	<u> </u>		

		Indicate voting results for all agenda items, including the approving, dissenting and abstaining votes. Indicate also if the voting on resolutions was by poll.  Include whether there was opportunity to ask question and the answers given, if any  Minutes of the 2020 ASM was posted on the ALI IR website on April 27, 2020, within five business days from the date of the ASM, April 22, 2020.  Ref: Minutes of the 2020 Annual Stockholders' Meeting > ALI IR Website > Disclosures > Minutes of Meetings https://ir.ayalaland.com.ph/wp-content/uploads/2020/04/ALI-Minutes-ASM-2020-draft-as-of-27Apr2020.pdf	
Supplement to Recommendation 13.3  1. Board ensures the attendance of the external auditor and other relevant individuals to answer shareholders questions during the ASM and SSM.	Compliant	Indicate if the external auditor and other relevant individuals were present during the ASM and/or special meeting  The Partner-in-charge, Michael C. Sabado, and other relevant individuals were present during the ASM.	
Recommendation 13.4			
Board makes available, at the option of a shareholder, an alternative dispute mechanism to resolve intra-corporate disputes in an amicable and effective manner.	Compliant	Provide details of the alternative dispute resolution made available to resolve intracorporate disputes  The Corporation adopts the rules and procedures set forth under Republic Act No.	

		9285, otherwise known as the Alternative Dispute Resolution Act of 2004, as an alternative means to settle disputes with a view towards preventing excessive litigation. Ref: pg 39 > ALI CG Manual > Article VII Stockholders' Rights and Protection of Minority Stockholders' Interests > 1. Shareholder Rights > 1.7 Alternative Dispute Mechanism for Intra-Corporate Dispute https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf	
The alternative dispute mechanism is included in the company's Manual on Corporate Governance.	Compliant	Provide link/reference to where it is found in the Manual on Corporate Governance  ALI has an alternative dispute mechanism in place to resolve intra-corporate disputes in an amicable and effective manner that is included in its CG Manual.  Ref: pg 39 > ALI CG Manual > Article VII Stockholders' Rights and Protection of Minority Stockholders' Interests > 1.  Shareholder Rights > 1.7 Alternative Dispute Mechanism for Intra-Corporate Dispute https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf	
Recommendation 13.5			
Board establishes an Investor Relations Office (IRO) to ensure constant engagement with its shareholders.	Compliant	Disclose the contact details of the officer/office responsible for investor relations, such as:  1. Name of the person 2. Telephone number	

IRO is present at every shareholder's meeting.	Compliant	3. Fax number 4. E-mail address  Name: Michael Anthony L. Garcia Tel: (632) 7908 3677 Fax: (632) 7750 6970 Email: garcia.mike@ayalaland.com.ph  Indicate if the IRO was present during the	
		ASM.  The IRO is present at every Annual Shareholders' Meeting.  Ref: Pg: 10-11 > Minutes of the 2020 Annual Stockholders' Meeting > ALI IR Website > Disclosures > Minutes of Meetings https://ir.ayalaland.com.ph/wp-content/uploads/2020/04/ALI-Minutes-ASM-2020-draft-as-of-27Apr2020.pdf	
Supplemental Recommendations to Principle 13  1. Board avoids anti-takeover measures or similar devices that may entrench ineffective management or the existing controlling shareholder group	Compliant	Provide information on how anti-takeover measures or similar devices were avoided by the board, if any.  ALI's Board of Directors avoids anti-takeover measures or similar devices that may entrench ineffective management of the existing controlling shareholder group. An example is the observance of one year-term for its directors. Stockholders are given the opportunity to nominate new candidates for directorship during the ASM. Materials provided to stockholders	

Company has at least thirty percent (30%) public float to increase liquidity in the market.	Compliant	expressly state that ALI does not solicit proxies.  Ref: pg 5 > ALI 2020 Information Statement > Item 5 Directors and Executive Officers https://ir.ayalaland.com.ph/wp-content/uploads/2020/03/ALI-2020-DIS PSE-EDGE.pdf  Ref: pg 8 > ALI 2020 Information Statement > Information required on the information statement https://ir.ayalaland.com.ph/wp-content/uploads/2020/03/ALI-2020-DIS PSE-EDGE.pdf  Indicate the company's public float.  ALI's public float is 54.56% as of March 31, 2021. https://edge.pse.com.ph/openDiscViewer.do?edge_no=870f7bed1f7756a25d542af6f1e9 97b9	
Optional: Principle 13			
Company has policies and practices to encourage shareholders to engage with the company beyond the Annual Stockholders' Meeting	Compliant	Disclose or provide link/reference to policies and practices to encourage shareholders' participation beyond ASM  ALI'S CEO, CFO and IRO regularly engage shareholders and analysts through quarterly briefings, one-on-one meetings, conferences and roadshows, conference calls and electronic mail. In addition, contact details of the IRO are readily available on the IR website and the 2020 Integrated Report.	

			Ref: pg 105 > ALI 2020 Integrated Report > Social Engagement > Shareholders and Analysts  https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf	
2.	Company practices secure electronic voting in absentia at the Annual Shareholders' Meeting.	Compliant	Disclose the process and procedure for secure electronic voting in absentia, if any.  Stockholders as of record date have the option of electronic voting in absentia after complete registration and successful validation through ALI's Voting in Absentia & Shareholder system.  Ref: pg 124 > 2020 Integrated Report > Corporate Governance > Policies and Practices > Voting Procedure and Virtual ASM  https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf  Ref: pg 20-22 > ALI 2020 Information Statement > Annex A Requirements and Procedure for electronic voting in absentia and participation by remote communication https://ir.ayalaland.com.ph/wp-content/uploads/2020/03/ALI-2020-DIS PSE-EDGE.pdf	

## **Duties to Stakeholders**

**Principle 14:** The rights of stakeholders established by law, by contractual relations and through voluntary commitments must be respected. Where stakeholders' rights and/or interests are at stake, stakeholders should have the opportunity to obtain prompt effective redress for the violation of their rights.

#### Recommendation 14.1

Recommendation 14.1			
<ol> <li>Board identifies the company's various stakeholders and promotes cooperation between them and the company in creating wealth, growth and sustainability.</li> </ol>	Compliant	Identify the company's shareholder and provide information or reference to a document containing information on the company's policies and programs for its stakeholders.  ALI's social engagement practices  Ref: pg 96-107 > ALI 2020 Integrated Report  > Social Engagement  https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf	
Recommendation 14.2			
Board establishes clear policies and programs to provide a mechanism on the fair treatment and protection of stakeholders.	Compliant	Identify policies and programs for the protection and fair treatment of company's stakeholders  The Board has clear policies and programs to provide a mechanism on the fair treatment and protection of stakeholders.  Ref: pg 96-107 > ALI 2020 Integrated Report > Social Engagement https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf  Ref: pg 37-39 > ALI CG Manual > Artilce VII Stockholders' Rights and Protection of	

		https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf	
Recommendation 14.3			
Board adopts a transparent framework and process that allow stakeholders to communicate with the company and to obtain redress for the violation of their rights.	Compliant	Provide the contact details (i.e., name of contact person, dedicated phone number or e-mail address, etc.) which stakeholders can use to voice their concerns and/or complaints for possible violation of their rights.  Provide information on whistleblowing policy, practices and procedures for stakeholders  Whistleblowing Contact Person: Name: Annabeth R. Bernardo Position: Chief Audit Executive appointed January 2, 2021 SMS: (+63917) 311 8510 Email: myreport@ayalaland.com.ph Whistleblowing Policy Ref: pg 127-128 > ALI 2020 Integrated Report > Corporate Governance > Policies and Practices > Whistleblowing Policy https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf  Ref: ALI IR Website > Contact Us https://ir.ayalaland.com.ph/	

Supplement to Recommendation 14.3			
Company establishes an alternative dispute resolution system so that conflicts and differences with key stakeholders is settled in a fair and expeditious manner.	Compliant	Provide information on the alternative dispute resolution system established by the company.  ALI has an alternative dispute mechanism in place to resolve intra-corporate disputes in an amicable and effective manner.  Ref: pg 39 > ALI CG Manual > Article VII Stockholders' Rights and Protection of Minority Stockholders' Interests > 1.  Shareholder Rights > 1.7 Alternative Dispute Mechanism for Intra-Corporate Dispute https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf	
Additional Recommendations to Principle 14			
1. Company does not seek any exemption from the application of a law, rule or regulation especially when it refers to a corporate governance issue. If an exemption was sought, the company discloses the reason for such action, as well as presents the specific steps being taken to finally comply with the applicable law, rule or regulation.	Compliant	Disclose any requests for exemption by the company and the reason for the request.  No such requests were made by ALI.	
2. Company respects intellectual property rights.	Compliant	Provide specific instances, if any.  ALI applies for, obtains, registers, leases, licenses or otherwise acquires to hold, use, own, operate, sell, assign and dispose of any trademark, tradename, trade secrets, formulas, patents, inventions, copyrights and processes used in connection with or secured under letters, patents, copyrights, domestic or foreign.	

		Ref: pg 2 > ALI Articles of Incorporation > Secondary Purpose > Item 6 https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/File 75 Articles- of-Incorporation.pdf ALI maintains all its registered intellectual property rights through the submission of declarations of actual use before the Intellectual Property Office.  ALI respects the intellectual property rights of other entities it deals with. For example, ALI's management agreements with third party hotel operators, e.g., Holiday Inn, Fairmont, etc. contain provisions defining terms of ownership and usage of the relevant marks, customer data and system. The joint venture agreements of ALI with partners also contain standard clauses on respecting the intellectual property rights of each partner.	
		Optional: Principle 14	
Company discloses its policies and practices that address customers' welfare	Compliant	Identify policies, programs and practices that address customers' welfare or provide link/reference to a document containing the same.  Social Engagement (Property Buyers, Residents, Shoppers, Tenant Employees, Tourists and Hotel Guests)  Ref: pg 96-97, 98 > ALI 2020 Integrated Report > Social Engagement > Property Buyers	

			https://ir.ayalaland.com.ph/wp-	
			content/uploads/2021/04/ALI-AR-2020-	
			20210420 WEB-1.pdf	
			20210420_VVLB-1.puj	
2.	Company discloses its policies and practices that	Compliant	Identify policies, programs and practices	
	address supplier/contractor selection procedures		that address supplier/contractor selection	
			procedures or provide link/reference to a	
			document containing the same.	
			<b>3</b>	
			Social Engagement (Business Partners,	
			- · ·	
			Suppliers and Service Providers)	
			Ref: pg 104 > ALI 2020 Integrated Report >	
			Social Engagement > Business Partners,	
			Suppliers and Service Providers	
			https://ir.ayalaland.com.ph/wp-	
			content/uploads/2021/04/ALI-AR-2020-	
			<u>20210420 WEB-1.pdf</u>	
			Ayala Land Vendor Qualification	
			Procedures	
			Ref: Vendor Qualification > ALI Corporate	
			Website	
			https://www.ayalaland.com.ph/vendor-	
			qualification/	
			<u>qualificationy</u>	

Principle 15: A mechanism for employee participation should be developed to create a symbiotic environment, realize the company's goals and participate in its corporate

governance processes.				
Recommendation 15.1	,			
<ol> <li>Board establishes policies, programs and procedures that encourage employees to actively participate in the realization of the company's goals and in its governance.</li> </ol>	Compliant	Provide information on or link/reference to company policies, programs and procedures that encourage employee participation.  Social Engagement (Employees and Workers)  Ref: pg 98- 104 > ALI 2020 Integrated Report > Social Engagement > Employees and Workers  https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf		
1. Company has a reward/compensation policy that accounts for the performance of the company beyond short-term financial measures.  Supplement to Recommendation 15.1  1. Company has a reward/compensation policy that accounts for the performance of the company beyond short-term financial measures.	Compliant	Disclose if company has in place a merit-based performance incentive mechanism such as an employee stock option plan (ESOP) or any such scheme that awards and incentivizes employees, at the same time aligns their interests with those of the shareholders.  Social Engagement (Compensation and Rewards)  Ref: pg 103 > ALI 2020 Integrated Report > Social Engagement > Compensation and Rewards  https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf		

	Company has policies and practices on health, safety and welfare of its employees.  Company has policies and practices on training and development of its employees.	Compliant	Disclose and provide information on policies and practices on health, safety and welfare of employees. Include statistics and data, if any.  Social Engagement (Heath and Safety) Ref: pg 100-102 > ALI 2020 Integrated Report > Social Engagement > Health and Safety https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf  Disclose and provide information on policies and practices on training and development of employees. Include information on any training conducted or attended.  Social Engagement (Training and Development) Ref: pg 102-103 > ALI 2020 Integrated Report > Social Engagement > Training and Development https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf	
Red	commendation 15.2			
1.	Board sets the tone and makes a stand against corrupt practices by adopting an anti-corruption policy and program in its Code of Conduct.	Compliant	Identify or provide link/reference to the company's policies, programs and practices on anti-corruption  ALI's anti-corruption programs and procedures	

2. Board disseminates the policy and program to employees across the organization through trainings to embed them in the company's culture.  Output  Description:	Compliant	Ref: pg 126-128 > ALI 2020 Integrated Report > Corporate Governance > Policies and Practices > Anti-corruption programs and procedures https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420_WEB-1.pdf  Identify how the board disseminated the policy and program to employees across the organization  The Board, through the Human Resources office, puts emphasis on integrity as part of ALI's core values. This is part of the on- boarding program of new employees and is embedded in every level-based program as a refresher for tenured employees. In addition, each employee is mandated to submit a disclosure of possible conflicts of interest on an annual basis. The anti- corruption programs and procedures are likewise available on the ALI IR website.  ALI's Code of Conduct and Business Ethics https://ir.ayalaland.com.ph/corporate- governance/code-of-conduct-and-ethics/	
Supplement to Recommendation 15.2			
Company has clear and stringent policies and procedures on curbing and penalizing employee involvement in offering, paying and receiving bribes.	Compliant	Identify or provide link/reference to the company policy and procedures on penalizing employees involved in corrupt practices. Include any finding of violations of the company policy.	

		Conflict of Interest Policy  Ref: pg 17 > ALI Code of Ethical Behavior >  ALI IR Website > Corporate Governance >  Code of Conduct and Ethics <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2016/01/File">https://ir.ayalaland.com.ph/wp-content/uploads/2016/01/File</a> 72 Code-of-Ethical-Behavior.pdf	
		Business Integrity Program <a href="https://ir.ayalaland.com.ph/corporate-governance/ayala-land-business-integrity-program/">https://ir.ayalaland.com.ph/corporate-governance/ayala-land-business-integrity-program/</a>	
		Whistle Blower Policy https://ir.ayalaland.com.ph/corporate- governance/whistle-blower-policy/	
Recommendation 15.3		Business Gifts Policy  https://ir.ayalaland.com.ph/corporate- governance/business-gifts-policy/	
Board establishes a suitable framework for whistleblowing that allows employees to freely communicate their concerns about illegal or unethical practices, without fear of retaliation	Compliant	Disclose or provide link/reference to the company whistle-blowing policy and procedure for employees.  Indicate if the framework includes procedures to protect the employees from retaliation.  Provide contact details to report any illegal or unethical behavior.	
		Whistleblowing Policy and Business Integrity Channel Ref: pg 126-128 > ALI 2020 Integrated Report > Corporate Governance > Policies	

		and Practices > Anti-corruption procedures > Whistleblowing, Business Integrity Channel https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf  Whistle Blower Policy https://ir.ayalaland.com.ph/corporate- governance/whistle-blower-policy/  Business Integrity Program	
		https://ir.ayalaland.com.ph/corporate-	
		governance/ayala-land-business-integrity-	
		program/	
		Ref: ALI IR Website > Contact Us	
		https://ir.ayalaland.com.ph/	
Board establishes a suitable framework for	Compliant	Refer to responses on Recommendation	
whistleblowing that allows employees to have direct access to an independent member of the Board or a unit created to handle whistleblowing concerns.	Compilant	15.3, Item 1.	
3. Board supervises and ensures the enforcement of	Compliant	Provide information on how the board	
the whistleblowing framework.		supervised and ensured enforcement of the	
		whistleblowing framework, including any	
		incident of whistleblowing.	
		The Business Integrity Channels are	
		spearheaded by the Ayala Land Ethics	
		Committee. The Ethics Committee has a	
		direct reporting line to the Audit Committee of the Board.	
		Ref: pg 127-128 > ALI 2020 Integrated	I

and Practices > Anti-corruption programs and procedures > Whistleblower Policy https://ir.ayalaland.com.ph/wpcontent/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf

**Principle 16:** The company should be socially responsible in all its dealings with the communities where it operates. It should ensure that its interactions serve its environment and stakeholders in a positive and progressive manner that is fully supportive of its comprehensive and balanced development.

### **Recommendation 16.1**

1. Company recognizes and places importance on the interdependence between business and society, and promotes a mutually beneficial relationship that allows the company to grow its business, while contributing to the advancement of the society where it operates.

### Compliant

Provide information or reference to a document containing information on the company's community involvement and environment-related programs.

# Community Involvement and Environment-related programs

Ref: pg 78-79 > ALI 2020 Integrated Report > Sustainability Four Focus Areas https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf

## **Carbon Neutrality**

Ref: pg 88-89 > ALI 2020 Integrated Report > Environmental Stewardship > Carbon Neutrality

<a href="https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI AP 2020">https://ir.ayalaland.com.ph/wp-content/uploads/2021/04/ALI AP 2020</a>

content/uploads/2021/04/ALI-AR-2020-20210420 WEB-1.pdf

## How we engage communities

Ref: pg 106-107 > ALI 2020 Integrated Report > Social Engagement > Communities and NGOs

		https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf	
Optional: Principle 16			
Company ensures that its value chain is environmentally friendly or is consistent with promoting sustainable development	Compliant	Identify or provide link/reference to policies, programs and practices to ensure that its value chain is environmentally friendly or is consistent with promoting sustainable development.  How Ayala Land creates value Ref: pg 76-77 > ALI 2020 Integrated Report > How We Create Value https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf	
Company exerts effort to interact positively with the communities in which it operates	Compliant	Identify or provide link/reference to policies, programs and practices to interact positively with the communities in which it operates.  Community Involvement and Environment-related programs  Ref: pg 78-79 > ALI 2020 Integrated Report > Sustainability Four Focus Areas  https://ir.ayalaland.com.ph/wp- content/uploads/2021/04/ALI-AR-2020- 20210420 WEB-1.pdf	

FERNANDO ZOBEL DE AYALA

Chairman of the Board

BERNARD VINCENT O. DY

President and Chief Executive Officer

AUGUSTO D. BENGZON

Chief Finance Officer and Chief Compliance Officer

SOLOMON M. HERMOSURA

Corporate Secretary

RIZALINA G. MANTARING

Lead Independent Director

REX MA. A MENDOZA

Independent Director

CESAR V. PURISIMA

Independent Director

### NAME/PASSPORT/DRIVERS LICENSE NO.

DATE OF ISSUE

PLACE OF ISSUE

Fernando Zobel de Ayala – Bernard Vincent O. Dy -Rizalina G. Mantaring – | Rex Ma. A. Mendoza Sherisa P. Nuesa – | Cesar V. Purisima – Augusto D. Bengzon Solomon M. Hermosura

Page No.  $\frac{44}{90}$  Book No.  $\frac{70}{20}$  Series of  $\frac{3021}{2021}$ ;

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ROBERTO T. ONGSIAKO
Notary Public – Makati City
Appt. No. M-155 until December 31, 2020
Extended until June 30, 2021
Roll of Attorneys No. 37041
Lifetime IBP No. 02163 – RSM Chapter
PTR No. 8533973ME – 01/04/2021 - Makati City
MCLE Compliance No. VII – 0000267 – 07/30/20
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