

**Ayala Land Summary of Security Ownership of Directors and Management  
As of Jan 31, 2018 and 2019**

As stated in the Definitive Information Statements for 2018 and 2019			Jan 2018		Jan 2019		Change	
Name of Beneficial Owner	Citizenship	Nature of Ownership	Amount of shares	% of Total O/S	Amount of shares	% of Total O/S	Shares	% of Total O/S
<b>Directors</b>								
Fernando Zobel de Ayala	Filipino	(direct)	12,000	0.00004%	12,000	0.00004%	-	0.00000%
Jaime Augusto Zobel de Ayala	Filipino	(direct)	12,000	0.00004%	12,000	0.00004%	-	0.00000%
Bernard Vincent O. Dy	Filipino	(direct & indirect)	12,813,602	0.04611%	13,924,757	0.05009%	1,111,155	0.00398%
Antonino T. Aquino	Filipino	(direct & indirect)	20,305,226	0.07306%	20,305,226	0.07304%	-	-0.00002%
Arturo G. Corpuz	Filipino	(direct & indirect)	6,278,511	0.02259%	6,253,511	0.02249%	-25,000	-0.00010%
Jaime C. Laya	Filipino	(direct)	10,000	0.00004%	10,000	0.00004%	-	0.00000%
Delfin L. Lazaro	Filipino	(direct)	1	0.00000%	1	0.00000%	-	0.00000%
Rizalina G. Mantaring	Filipino	(direct)	1	0.00000%	1	0.00000%	-	0.00000%
Cesar V. Purisima	Filipino	(direct)	-	-	1	0.00000%	N/A	N/A
<b>CEO and Most Highly Compensated Executive Officers</b>								
Bernard Vincent O. Dy	Filipino	(direct & indirect)	12,813,602	0.04611%	13,924,757	0.05009%	1,111,155	0.00398%
Dante M. Abando	Filipino	(direct & indirect)	4,437,318	0.01597%	5,062,611	0.01821%	625,293	0.00224%
Anna Ma. Margarita B. Dy	Filipino	(indirect)	6,402,168	0.02304%	6,035,699	0.02171%	-366,469	-0.00133%
Jose Emmanuel H. Jalandoni	Filipino	(direct & indirect)	6,181,706	0.02224%	6,497,357	0.02337%	315,651	0.00113%
Jaime E. Ysmael	Filipino	(direct & indirect)	9,103,891	0.03276%	8,868,248	0.03190%	-235,643	-0.00086%
<b>Other Executive Officers</b>								
Augusto D. Bengzon	Filipino	(indirect)	2,466,243	0.00887%	2,675,273	0.00962%	209,030	0.00075%
Robert S. Lao	Filipino	(indirect)	1,115,885	0.00402%	1,335,685	0.00480%	219,800	0.00078%
Lyle A. Abadia	Filipino	(indirect)	555,965	0.00200%	671,708	0.00242%	115,743	0.00042%
Leovigildo D. Abot	Filipino	(direct & indirect)	1,120,204	0.00403%	1,224,876	0.00440%	104,672	0.00037%
Aniceto V. Bisnar, Jr.	Filipino	(indirect)	1,958,123	0.00705%	2,064,357	0.00742%	106,234	0.00037%
Manny A. Blas II	Filipino	(direct & indirect)	1,935,242	0.00696%	2,070,054	0.00744%	134,812	0.00048%
Ruby P. Chiong	Filipino	(indirect)	956,719	0.00344%	1,006,719	0.00362%	50,000	0.00018%
Dindo R. Fernando	Filipino	(indirect)	830,332	0.00299%	830,332	0.00299%	-	0.00000%
Javier D. Hernandez	Filipino	(indirect)	419,439	0.00151%	302,609	0.00109%	-116,830	-0.00042%
Joseph Carmichael Z. Jugo	Filipino	(indirect)	536,053	0.00193%	623,128	0.00224%	87,075	0.00031%
Michael Alexis C. Legaspi	Filipino	(indirect)	4,170,784	0.01501%	4,351,313	0.01565%	180,529	0.00064%
Christopher B. Maglanoc	Filipino	(indirect)	720,611	0.00215%	831,679	0.00299%	111,068	0.00084%
Romeo T. Menpin	Filipino	(indirect)	508,730	0.00259%	501,629	0.00180%	-7,101	-0.00079%
Carol T. Mills	Filipino	(direct & indirect)	598,493	0.00183%	733,193	0.00264%	134,700	0.00081%
William Thomas F. Mirasol	Filipino	(direct & indirect)	236,146	0.00085%	377,958	0.00136%	141,812	0.00051%
Rodelito J. Ocampo	Filipino	(direct & indirect)	2,275,726	0.00819%	2,676,837	0.00963%	401,111	0.00144%
Ginaflor C. Oris	Filipino	(indirect)	499,265	0.00180%	636,135	0.00229%	136,870	0.00049%
Angelica L. Salvador	Filipino	(direct & indirect)	1,012,382	0.00364%	1,114,010	0.00401%	101,628	0.00037%
Maria Rowena Victoria M. Tomeldan	Filipino	(direct & indirect)	1,334,542	0.00480%	1,188,280	0.00427%	-146,262	-0.00053%
Jennylle S. Tupaz	Filipino	(indirect)	476,253	0.00171%	579,188	0.00208%	102,935	0.00037%
Eliezer C. Tanlapco	Filipino	(indirect)	205,651	0.00074%	205,651	0.00074%	-	0.00000%
Solomon H. Hermosura	Filipino	(direct) Common	480	0.00000%	480	0.00000%	-	0.00000%
		(direct) Preferred	480	0.00000%	480	0.00000%	-	0.00000%
Amelia Ann T. Alipao	Filipino	(indirect)	-	-	1,399,828	0.00504%	N/A	N/A