

# **SEC FORM - I-ACGR**

# INTEGRATED ANNUAL CORPORATE GOVERNANCE REPORT

- For the fiscal year ended <u>December 31, 2018</u>
   SEC Identification Number <u>152747</u> 3. BIR Tax Identification No. <u>000-153-790-000</u>
   Exact name of issuer as specified in its charter <u>AYALA LAND, INC.</u>
   Makati City, Philippines

   Province, Country or other jurisdiction of incorporation or organization

   Tower One, Ayala Triangle, Ayala Avenue, Makati City

   Address of principal office
   Postal Code
- 8. **(632) 750-6974**

Issuer's telephone number, including area code

### 9. Not applicable

Former name, former address, and former fiscal year, if changed since last report.

	COMPLIANT	ADDITIONAL INFORMATION	EVDI ANATION
	COMPLIANT/ NON- COMPLIANT	ADDITIONAL INFORMATION	EXPLANATION
	The Board's Go	vernance Responsibilities	
ciple 1: The company should be headed by a compa		to foster the long- term success of the corporation, an	d to sustain its competitiveness and
	_	g- term best interests of its shareholders and other sta	•
ommendation 1.1	<u>,                                      </u>		
Board is composed of directors with collective	Compliant	Provide information or link/reference to a	
working knowledge, experience or expertise that is		document containing information on the	
relevant to the company's industry/sector.	Canadiant	following:	
Board has an appropriate mix of competence and	Compliant	Academic qualifications, industry	
expertise.	Commisset	knowledge, professional experience,	
Directors remain qualified for their positions	Compliant	expertise and relevant trainings of	
individually and collectively to enable them to fulfill their roles and responsibilities and respond to the needs of the organization.		directors	
to the needs of the organization.		The ALI Board is composed of directors with	
		collective working knowledge, experience	
		or expertise that is relevant to the property	
		sector.	
		Ref: pg 48-55 > ALI 2018 Integrated Report >	
		Board of Directors	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2019/04/Ayala-Land-	
		<u>Integrated-Report-2018.pdf</u>	
		Designation, years appointed and expertise	
		of the Board of Directors	
		Ref pg 100 > ALI Integrated Report > Board	
		Matters	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2019/04/Ayala-Land-	
		<u>Integrated-Report-2018.pdf</u>	

### **Relevant Trainings of Directors**

Ref: pg 104 > ALI 2018 Integrated Report > 2018 Training and Continuous Education of Ayala Land Board of Directors <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf</a>

 Qualification standards for directors to facilitate the selection of potential nominees and to serve as benchmark for the evaluation of its performance

# Qualification standards for directors to facilitate the selection of potential nominees in the Board

Ref: pg 1 > Charter of the Corporate
Governance and Nomination Committee > 1.
Membership > 1.1 Composition
https://ir.ayalaland.com.ph/wpcontent/uploads/2018/03/ALI-Charter-ofthe-Corp.-Governance-and-NominationComm.pdf

# Process and criteria for nominations to the Board

Ref: pg 107 > 2018 Integrated Report > Process and Criteria for Nominations to the Board

https://ir.ayalaland.com.ph/wpcontent/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf

Ref: pg 108 > 2018 Integrated Report > Board Committees > Board Appointments and Re-election> paragraph 2

		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2019/04/Ayala-Land-	
		Integrated-Report-2018.pdf	
Recommendation 1.2			
Board is composed of a majority of non-executive directors.	Compliant	Identify or provide link/reference to a document identifying the directors and the type of their directorships  ALI's Board is composed of a majority of Non-Executive Directors.  Ref: pg 100 > 2018 Integrated Report > Corporate Governance > Board Matters > Board of Directors 2018  https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	
Recommendation 1.3			
Company provides in its Board Charter and Manual	Compliant	Provide link or reference to the company's	
on Corporate Governance a policy on training of		Board Charter and Manual on Corporate	
directors.		Governance relating to its policy on training	
		- ' ' - '	
		of directors.	
		of directors.	
		of directors.  ALI provides in its Board Charter and	
		of directors.  ALI provides in its Board Charter and Manual on Corporate Governance a policy	
		of directors.  ALI provides in its Board Charter and Manual on Corporate Governance a policy on training of directors	
		of directors.  ALI provides in its Board Charter and Manual on Corporate Governance a policy on training of directors Ref: pg 13 > ALI CG Manual > 1.13 Specific	
		of directors.  ALI provides in its Board Charter and Manual on Corporate Governance a policy on training of directors Ref: pg 13 > ALI CG Manual > 1.13 Specific Responsibilities of each Director > item i.	
		of directors.  ALI provides in its Board Charter and Manual on Corporate Governance a policy on training of directors Ref: pg 13 > ALI CG Manual >1.13 Specific Responsibilities of each Director > item i. https://ir.ayalaland.com.ph/wp-	
		of directors.  ALI provides in its Board Charter and Manual on Corporate Governance a policy on training of directors Ref: pg 13 > ALI CG Manual >1.13 Specific Responsibilities of each Director > item i. https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual-	
		of directors.  ALI provides in its Board Charter and Manual on Corporate Governance a policy on training of directors Ref: pg 13 > ALI CG Manual >1.13 Specific Responsibilities of each Director > item i. https://ir.ayalaland.com.ph/wp-	
		of directors.  ALI provides in its Board Charter and Manual on Corporate Governance a policy on training of directors  Ref: pg 13 > ALI CG Manual >1.13 Specific Responsibilities of each Director > item i. https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf	
		of directors.  ALI provides in its Board Charter and Manual on Corporate Governance a policy on training of directors  Ref: pg 13 > ALI CG Manual > 1.13 Specific Responsibilities of each Director > item i. https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf  Orientation for New Directors	
		of directors.  ALI provides in its Board Charter and Manual on Corporate Governance a policy on training of directors  Ref: pg 13 > ALI CG Manual >1.13 Specific Responsibilities of each Director > item i. https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf	

		https://ir.ayalaland.com.ph/wp-
		content/uploads/2019/04/Ayala-Land-
		Integrated-Report-2018.pdf
2. Company has an orientation program for first time	Compliant	Provide information or link/reference to a
directors.		document containing information on the
		orientation program and trainings of
		directors for the previous year, including the
2 Common handle and a male and in the late.	Canadiant	number of hours attended and topics
3. Company has relevant annual continuing training for all directors.	Compliant	covered.
		2018 Training and Continuing Education of
		ALI Board of Directors
		Ref: pg 104 > ALI 2018 Integrated Report >
		2018 Training and Continuing Education
		Ayala Land Board of Directors
		https://ir.ayalaland.com.ph/wp-
		content/uploads/2019/04/Ayala-Land-
		Integrated-Report-2018.pdf
Recommendation 1.4		
1. Board has a policy on board diversity.	Compliant	Provide information on or link/reference to
		a document containing information on the
		company's board diversity policy. Indicate
		gender composition of the board.
		Board Diversity
		Ref: pg 3 > ALI CG Manual > Article II
		Governance > 1. The Board of Directors > 1.2
		Diversity <a href="https://ir.ayalaland.com.ph/wp-">https://ir.ayalaland.com.ph/wp-</a>
		content/uploads/2016/02/ALI-CG-Manual-
		<u>05-26-2017.pdf</u>
		Ref: pg 100 > 2018 Integrated Report >
		Board Matters > Skills Competency, and
		Diversity

https://ir.ayalaland.com.ph/wpcontent/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf There is one female member of the Board Ref: pg 54 > 2018 Integrated Report > Profiles of Rizalina G, Mantaring https://ir.ayalaland.com.ph/wpcontent/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf **Optional: Recommendation 1.4** 1. Company has a policy on and discloses measurable Compliant Provide information on or link/reference to objectives for implementing its board diversity and a document containing the company's policy reports on progress in achieving its objectives. and measureable objectives for implementing board diversity. Provide link or reference to a progress report in achieving its objectives. **Board Diversity** Ref: pg 3 > ALI CG Manual > Article II Corporate Governance > 1. The Board of Directors > 1.2 Diversity https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf **ALI Board Skills Matrix** Ref: pg 100 > 2018 Integrated Report > Board Matters >2018 Board of Directors Skills Matrix https://ir.ayalaland.com.ph/wpcontent/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf

Re	ecommendation 1.5		
1.	Board is assisted by a Corporate Secretary.	Compliant	Provide information on or link/reference to
2.	Corporate Secretary is a separate individual from the Compliance Officer.	Compliant	a document containing information on the Corporate Secretary, including his/her
3.	Corporate Secretary is not a member of the Board of Directors.	Compliant	name, qualifications, duties and functions.  The Board is assisted by a Corporate Secretary that is not a member of the Board.  Ref: pg 98 > ALI 2018 Integrated Report > Corporate Secretary https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf  The Corporate Secretary is a separate individual from the Chief Compliance Officer Ref: pg 99 > ALI 2018 Integrated Report > Chief Compliance Officer https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf
4.	Corporate Secretary attends training/s on corporate governance.	Compliant	Provide information or link/reference to a document containing information on the corporate governance training attended, including number of hours and topics covered  The Corporate Secretary attends training/s on corporate governance  Ref: pg 19 > Certificate of Attendance of Directors and Reportable Officers, September 10, 2018 > ALI IR Website > Disclosures >

		https://ir.ayalaland.com.ph/wp- content/uploads/2017/08/Certificate-of- Attendance-Directors-and-Reportable- Officers ALI.pdf	
Optional: Recommendation 1.5			
Corporate Secretary distributes materials for board meetings at least five business days before scheduled meeting.	Compliant	Provide proof that corporate secretary distributed board meeting materials at least five business days before scheduled meeting  Board materials are distributed to the Board of Directors at least 5 business days prior to the meeting  Ref: pg 101` > ALI 2018 Integrated Report > Corporate Governance > Board Matters > Meetings and Attendance https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	
Recommendation 1.6			
Board is assisted by a Compliance Officer.	Compliant	Provide information on or link/reference to	
Compliance Officer has a rank of Senior Vice     President or an equivalent position with adequate stature and authority in the corporation.	Compliant	a document containing information on the Compliance Officer, including his/her name, position, qualifications, duties and functions.	
3. Compliance Officer is not a member of the board.	Compliant	The Board is assisted by a Chief Compliance Officer with a rank of Senior Vice President and is not a member of the Board. Ref: pg 99 > ALI 2018 Integrated Report > Chief Compliance Officer <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf</a>	

		Duties and responsibilities of the Compliance Officer Ref: pg 33 > ALI CG Manual > Article V Audit and Compliance > 3. Compliance System > The Compliance Officer shall perform the following duties <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf</a>	
4. Compliance Officer attends training/s on corporate governance.	Compliant	Provide information on or link/reference to a document containing information on the corporate governance training attended, including number of hours and topics covered  The Chief Compliance Officer attends trainings on corporate governance.  Ref: pg 2 > Certificate of Attendance of Directors and Reportable Officers, September 10, 2018 > ALI IR Website > Disclosures > https://ir.ayalaland.com.ph/wp-content/uploads/2019/05/ALI-SL-CG-Seminar-Attendance-2018-09-11 COMPLETE.pdf	
<b>Principle 2:</b> The fiduciary roles, responsibilities and accourancements and guidelines should be clearly made			
1. Directors act on a fully informed basis, in good faith, with due diligence and care, and in the best interest of the company.    Company	Compliant	Provide information or reference to a document containing information on how the directors performed their duties (can include board resolutions, minutes of meeting)	

# Duties and Responsibilities of Board of Directors

Ref: pg 13 > ALI CG Manual > Article II Governance > 1.12 Specific Duties of the Board of Directors https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf

# **Accomplishments of each Board Committee**

#### **Executive Committee**

Ref: pg 105 > ALI 2018 Integrated Report > Board Committees > Executive Committee https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf

#### **Audit Committee**

Ref: pg 106 > ALI 2018 Integrated Report > Board Committees > Audit Committee https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf

# **Board Risk Oversight Committee**

Ref: pg 106 > ALI 2018 Integrated Report > Board Committees > Board Risk Oversight Committee

https://ir.ayalaland.com.ph/wpcontent/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf

# **Corporate Governance and Nomination**

Ref: pg 107 > ALI 2018 Integrated Report > Board Committees > Corporate Governance and Nomination Committee

<a href="https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf</a>

#### Personnel and Compensation Committee

Ref: pg 107 > ALI 2018 Integrated Report > Board Committees > Personnel and Compensation Committee https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf

# Related Party Transactions Review Committee

Ref: pg 108 > ALI 2018 Integrated Report > Board Committees > Related Party
Transactions Review Committee
https://ir.ayalaland.com.ph/wpcontent/uploads/2019/04/Ayala-LandIntegrated-Report-2018.pdf

# Sustainability Committee

Ref: pg 108 > ALI 2018 Integrated Report > Board Committees > Sustainability Committee

https://ir.ayalaland.com.ph/wpcontent/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf

Po	commendation 2.2		
	Board oversees the development, review and	Compliant	Provide information or link/reference to a
1.	approval of the company's business objectives and	Compliant	document containing information on how
			the directors performed this function (can
	strategy.	Camandianat	include board resolutions, minutes of
2.	Board oversees and monitors the implementation	Compliant	
	of the company's business objectives and strategy.		meeting).
			Indicate frequency of review of business
			objective and strategy
			objective and strategy
			The Board oversees the development,
			review and approval of the company's
			business objectives and strategy.
			Ref: pg 9 > ALI CG Manual > Article II
			Corporate Governance > 1. The Board of
			Directors > 1.10 General responsibility of the
			Board for Good Governance > item B
			https://ir.ayalaland.com.ph/wp-
			content/uploads/2016/02/ALI-CG-Manual-
			05-26-2017.pdf
			<u>03-20-2017.puj</u>
			The Board held 6 regular meetings in 2018.
			Ref: pg 101 > ALI 2018 Integrated Report >
			Corporate Governance > Board Matters >
			Meetings and Attendance
			https://ir.ayalaland.com.ph/wp-
			content/uploads/2019/04/Ayala-Land-
			Integrated-Report-2018.pdf
			integrated Report 2010.pdf
Su	pplement to Recommendation 2.2		
1.		Compliant	Indicate or provide link/reference to a
	mission and core values.		document containing the company's vision,
			mission and core values. Indicate frequency
			of review of the vision, mission and core
			values.
		1	l l

2. Board has a strategy execution process that facilitates effective management performance and is attuned to the company's business environment, and culture.  Output  Description:	Compliant	ALI's Vision, Mission and Core Values Ref: ALI IR website > About Us > Our Company > Vision, Mission and Values https://ir.ayalaland.com.ph/about-us/our- company/mission-vision-and-values/  The Board reviews the Vision and Mission annually. Ref: pg 4 > ALI Board of Directors Charter> Article 4 Powers, Duties and Responsibilities > Item B https://ir.ayalaland.com.ph/wp- content/uploads/2018/03/ALI-Charter-of- the-Board-of-Diretors.pdf  Provide information on or link/reference to a document containing information on the strategy execution process.  The Board provides sound written policies and strategic guidelines on key capital expenditures, and periodically evaluates and monitors implementation of such strategies Ref: pg 9 > ALI CG Manual > Article II Corporate Governance > 1. The Board of Directors > 1.10 General responsibility of the Board for Good Governance > item E https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf	
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Recommendation 2.3			
1. Board is headed by a competent and qualified Chairperson.  Output  Description:  Chairperson.	Compliant	Provide information or reference to a document containing information on the Chairperson, including his/her name and qualifications  The Board is headed by a competent and qualified Chairperson  Ref: pg 52 > ALI 2018 Integrated Report > Chairman's Profile  https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf  Ref: pg 100 > ALI 2018 Integrated Report > Board of Directors 2018 Expertise  https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf	
Recommendation 2.4			
Board ensures and adopts an effective succession planning program for directors, key officers and management.	Compliant	Disclose and provide information or link/reference to a document containing information on the company's succession planning policies and programs and its implementation	
Board adopts a policy on the retirement for directors and key officers.	Compliant	The Board ensures and adopts an effective succession planning program for directors and key officers.  Ref: pg 10 > ALI CG Manual > Article II Corporate Governance > 1. The Board of Directors > 1.10 General Responsibility of the Board for Good Governance > item d > item	

		https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf  The Board adopts a policy on the retirement for directors and key officers. Ref: pg 4 > ALI CG Manual > Article II Corporate Governance > 1. The Board of Directors > 1.4 Retirement Age https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf	
Recommendation 2.5			
Board aligns the remuneration of key officers and board members with long-term interests of the company.	Compliant	Provide information on or link/reference to a document containing information on the company's remuneration policy and its implementation, including the relationship	
Board adopts a policy specifying the relationship between remuneration and performance.	Compliant	between remuneration and performance.  The Personnel and Compensation	
Directors do not participate in discussions or deliberations involving his/her own remuneration.	Compliant	Committee of the Board aligns the remuneration of key officers and board members with the long-term interests of the company.  Ref: pg 2 > ALI Charter of the Personnel and Compensation Committee> Section 2 > Item h https://ir.ayalaland.com.ph/wp-content/uploads/2018/03/ALI-Charter-of-the-Personnel-and-Compensation-Comm.pdf  ALI adopts a policy specifying the relationship between remuneration and	

		Ref: pg 89 > ALI 2018 Integrated Report > Social Engagement > Employees and Workers > Compensation and rewards https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf  No Director is involved in deciding his or her own remuneration. Ref: pg 14 > ALI CG Manual > Article II Corporate Governance > 1. The Board of Directors > 1.15 Compensation and Liability Insurance Coverage of Directors > Item b https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf	
Optional: Recommendation 2.5  1. Board approves the remuneration of senior executives.	Compliant	Provide proof of board approval  The Board of Directors through the Personnel and Compensation Committee established a formal and transparent procedure for developing and for fixing the remuneration packages of corporate officers and directors. Ref: pg 2 > ALI Charter of the Personnel and Compensation Committee> Section 2 > Item a https://ir.ayalaland.com.ph/wp- content/uploads/2018/03/ALI-Charter-of- the-Personnel-and-Compensation-Comm.pdf  The Board of Directors approves the grant to qualified executives, pursuant to ALI's Employee Stock Ownership Plan, which was	

		duly recommended by the Personnel and Compensation Committee.  Ref: Results of Regular ALI Board Meeting (Feb 2019) > ALI IR website > Disclosures > Item 2  https://ir.ayalaland.com.ph/wp- content/uploads/2019/03/Disclosure-2019- 02-27-Results-of-the-Regular-Board- Meeting_signed.pdf	
2. Company has measurable standards to align the performance-based remuneration of the executive directors and senior executives with long-term interest, such as claw back provision and deferred bonuses.	Compliant	Provide information on or link/reference to a document containing measurable standards to align performance-based remuneration with the long-term interest of the company.  ALI's senior executives are rewarded based on their performance through bonuses, further studies and stock ownership (ESOWN) as part of ALI's compensation policy. These are based on individual key deliverables which are established at the start of the year. The ESOWN is awarded to high-potential officers who consistently exceed their key performance indicators. The ESOWN is a deferred stock ownership program which allows employees to pay for their grants over a multi-year period, and hence aligns their performance with that of the company's over the long term.  Ref: pg 89 > 2018 Integrated Report > Social Engagement > Employees and Workers > Compensation and Rewards https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	

Re	commendation 2.6		
1.	Board has a formal and transparent board nomination and election policy.	Compliant	Provide information or reference to a document containing information on the company's nomination and election policy and process and its implementation, including the criteria used in selecting new
2.	Board nomination and election policy is disclosed in the company's Manual on Corporate Governance.	Compliant	directors, how the shortlisted candidates and how it encourages nominations from shareholders.
3.	Board nomination and election policy includes how the company accepted nominations from minority shareholders.	Compliant	1. The Board has a formal and transparent nomination and election policy.  Ref: pg 2 > ALI Charter of the Board of Directors > 2. Membership > 2.3 Election of Directors https://ir.ayalaland.com.ph/wp- content/uploads/2018/03/ALI-Charter-of- the-Board-of-Diretors.pdf  2. The Board, through the Corporate Governance and Nomination Committee,
4.	Board nomination and election policy includes how the board shortlists candidates.	Compliant	determines the nomination and election process as disclosed in the company's Corporate Governance (CG) Manual
5.	Board nomination and election policy includes an assessment of the effectiveness of the Board's processes in the nomination, election or replacement of a director.	Compliant	Ref: pg 16 > ALI CG Manual > Article II Governance > 2. Board Committees > 2.2 Corporate Governance and Nomination Committee > Items g - j https://ir.ayalaland.com.ph/wp-
6.	Board has a process for identifying the quality of directors that is aligned with the strategic direction of the company.	Compliant	content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf  Provide proof if minority shareholders have a right to nominate candidates to the board

3. The Board nomination and election policy includes how the company accepted nominations from minority shareholders.

Ref: pg 2 > ALI Charter of the Board of Directors > 2. Membership > 2.3 Election of Directors

https://ir.ayalaland.com.ph/wpcontent/uploads/2018/03/ALI-Charter-ofthe-Board-of-Diretors.pdf

Nominations from minority shareholders is discussed in the ALI Corporate Governance Manual under Shareholders Rights – Voting right and in the Charter of Board of Directors under Election of Directors

Ref: pg 37 > ALI CG Manual > Article VII
Stockholders' Rights and Protection of Minority Stockholders' Interests > 1.
Shareholder Rights > 1.1 Voting Right https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf

Provide information if there was an assessment of the effectiveness of the Board's processes in the nomination, election or replacement of a director.

4. The Board, through the Corporate Governance and Nomination Committee, determines the shortlisting of candidates.

Ref: pg 16 > ALI CG Manual > Article II Governance > 2. Board Committees > 2.2 Corporate Governance and Nomination Committee > Items q - j https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf

5. The Board, through the Corporate Governance and Nomination Committee, assess the effectiveness of the Board's processes in the nomination, election or replacement of a director.

Ref: pg 16-17 > ALI CG Manual > Article II Governance > 2. Board Committees > 2.2 Corporate Governance and Nomination Committee > Items k -m https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf

6. The Board has a process for identifying the quality of Directors that is aligned with the strategic direction of the company.

Ref: pg 3-4 > ALI CG Manual > Article II Governance > 1. Board of Directors > 1.1 Composition, 1.2 Diversity and 1.3 Qualifications

https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf

Ref: pg 1 > ALI Charter of the Board of Directors > 2. Membership > 2.1 Composition https://ir.ayalaland.com.ph/wpcontent/uploads/2018/03/ALI-Charter-ofthe-Board-of-Directors.pdf

Optional: Recommendation to 2.6			
1. Company uses professional search firms or other external sources of candidates (such as director databases set up by director or shareholder bodies) when searching for candidates to the board of directors.	Compliant	Identify the professional search firm used or other external sources of candidates  The Board, through the Corporate Governance and Nomination Committee, may likewise identify and recommend qualified individuals for nomination and election to the Board. For this purpose, the Committee shall make use of professional search firms or other external sources of candidates to search for qualified candidates to the Board. Ref: ALI IR website > Board Committees > Corporate Governance and Nomination Committee > Process and Criteria for Nominations to the Board https://ir.ayalaland.com.ph/corporate- governance/board-committees/	
Recommendation 2.7			
<ol> <li>Board has overall responsibility in ensuring that there is a group-wide policy and system governing related party transactions (RPTs) and other unusual or infrequently occurring transactions.</li> </ol>	Compliant	Provide information on or reference to a document containing the company's policy on related party transaction, including policy on review and approval of significant RPTs	
RPT policy includes appropriate review and approval of material RPTs, which guarantee fairness and transparency of the transactions.	Compliant	The Board has an overall responsibility in ensuring that there is a group-wide policy system in governing RPTs and other unusual or infrequently occurring	
3. RPT policy encompasses all entities within the group, taking into account their size, structure, risk profile and complexity of operations.	Compliant	transactions through the Related-Party Transactions Review Committee. Ref: pg 22 > ALI CG Manual > Article II > 2.6 Related Party Transactions Review Committee	

https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf

ALI's RPT Policy includes appropriate review and approval of material RPTs which guarantee fairness and transparency of the transactions.

Ref: pg 3 > ALI RPT Policy > 5. Identification, Review and Approval of the Related Party Transactions

https://ir.ayalaland.com.ph/wpcontent/uploads/2016/01/File 111 ALI-RPT-Policy-11.16.2015 clean.pdf

ALI's RPT policy encompasses all entities within the group, taking into account their size, structure, risk profile, and complexity of operations.

Ref: pg 1 > ALI RPT Policy > 3. Definitions

https://ir.ayalaland.com.ph/wpcontent/uploads/2016/01/File\_111\_ALI-RPTPolicy-11.16.2015\_clean.pdf

Identify transactions that were approved pursuant to the policy.

In 2018, the RPT Review Committee reviewed, discussed, approved and endorsed five transactions.

Ref: pg 108> ALI 2018 Integrated Report > Board Committees > Related-Party
Transactions Review Committee > Item 2
https://ir.ayalaland.com.ph/wpcontent/uploads/2019/04/Ayala-LandIntegrated-Report-2018.pdf

Supplement to Recommendations 2.7			
1. Board clearly defines the threshold for disclosure	Compliant	Provide information on a materiality	
and approval of RPTs and categorizes such	,	threshold for RPT disclosure and approval, if	
transactions according to those that are		any.	
considered de minimis or transactions that need			
not be reported or announced, those that need to		Provide information on RPT categories	
be disclosed, and those that need prior			
shareholder approval. The aggregate amount of		The RPT Policy clearly defines pre-approved	
RPTs within any twelve (12) month period should		RPTs which are in the nature of normal	
be considered for purposes of applying the		transactions in the ordinary course of	
thresholds for disclosure and approval.		business and RPT transactions that require	
		the review of the committee for	
		endorsement to the Board for approval. All	
		RPTs approved by the board are disclosed	
		in the relevant financial reports required	
		under IAS 24 on Related Party Disclosures	
		and other applicable disclosure	
		requirements.	
		Ref: pg 3-5 > ALI Related Party Transactions	
		Policy > 5. Identification, Review and	
		Approval of Related Party Transactions, 6.	
		Pre-approved Related Party Transactions,	
		and 7. Disclosure	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2016/01/File_111_ALI-RPT-	
		<u>Policy-11.16.2015_clean.pdf</u>	
Board establishes a voting system whereby a	Compliant	Provide information on voting system, if	
majority of non-related party shareholders	'	any.	
approve specific types of related party transactions			
during shareholders' meetings.		The Board may, at objections, require that	
		a related party transaction that it has	
		approved, be also submitted to the	
		stockholders for consideration and	
		ratification.	

Recommendation 2.8		Ref: pg 4 > ALI Related Party Transactions Policy > 5. Identification, Review and approval of related party transactions > item 5.4 <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2016/01/File_111_ALI-RPT-Policy-11.16.2015_clean.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2016/01/File_111_ALI-RPT-Policy-11.16.2015_clean.pdf</a>	
1. Board is primarily responsible for approving the selection of Management led by the Chief Executive Officer (CEO) and the heads of the other control functions (Chief Risk Officer, Chief Compliance Officer and Chief Audit Executive).	Compliant	Provide information on or reference to a document containing the Board's policy and responsibility for approving the selection of management.  The Board is primarily responsible for approving the selection of the President/CEO and other senior officers.  Other Senior officers include the heads of other control functions (Chief Risk Officer, Chief Compliance Officer and Chief Audit Executive)  Ref: pg 10 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.12 Specific duties of the Board of Directors https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf  Identity the Management team appointed  For 2018, appointed members of the Management Team as approved by the Board is contained in the disclosure of the results of the Annual Stockholders' Meeting and Organizational Meeting of the Board on April 18, 2018	

		Ref: pg 2 > Results of the 2018 Annual Stockholders' Meeting and Organizational Board Meeting, 18 April 2018 > IR Website > Disclosures > Results of the Annual Stockholders' Meeting and Organizational Board Meeting
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1.12 Specific duties of the Board of Directors > item m

https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf

The CEO, Chief Compliance Officer, Chief Audit Executive and Chief Risk Officer all report directly to the Board.

Ref: pg 98 > 2018 Integrated Report > Corporate Governance > Our Governance Structure > Chart on ALI's CG Structure (bottom left)

https://ir.ayalaland.com.ph/wpcontent/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf

Provide information on the assessment process and indicate frequency of assessment of performance.

Specifically, the Board conducts an annual assessment, including the performance of its Chairman, and individual members and its committees.

Ref: pg 10 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.11 Board Self-Assessment https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf

Recommendation 2.9			
<ol> <li>Board establishes an effective performance management framework that ensures that Management's performance is at par with the standards set by the Board and Senior Management.</li> <li>Board establishes an effective performance</li> </ol>	Compliant	Provide information on or link/reference to a document containing the Board's performance management framework for management and personnel.  The Board establishes the Vision and Mission, strategic objectives, key policies	
management framework that ensures that personnel's performance is at par with the standards set by the Board and Senior Management.	Compliant	and procedures for the management of the corporation, as well as the mechanism for monitoring and evaluating Management's performance.  Ref: pg 9 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.10 General Responsibility of the Board for Good Governance > item b https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf  ALI has a performance-based rewards and recognition system which is spearheaded by its Corporate Working Group, to ensure that the performance of each business group is consistent with ALI's commitment to its Board and stakeholders.  Ref: Rewards and Compensation > ALI IR Website > Corporate Governance > Board Processes https://ir.ayalaland.com.ph/corporate-governance/board-processes/	

Re	commendation 2.10		
1.	Board oversees that an appropriate internal control system is in place.	Compliant	Provide information on or link/reference to a document showing the Board's responsibility for overseeing that an appropriate internal control system is in
2.	The internal control system includes a mechanism for monitoring and managing potential conflict of interest of the Management, members and shareholders.	Compliant	place and what is included in the internal control system  The Board has an internal control system in place which includes a mechanism for monitoring and managing potential conflict of interest of the Management, members and shareholders.  Ref: pg 9 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.10 General Responsibility of the Board for good governance > item d https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf  ALI has a Conflict of Interest Policy which covers all employees and is available on the company website.  Ref: IR Website > Corporate Governance > Conflict of Interest Policy https://ir.ayalaland.com.ph/wp-content/uploads/2016/01/File 137 Conflict-of-Interest-Oct-2015.pdf
3.	Board approves the Internal Audit Charter.	Compliant	Provide reference or link to the company's Internal Audit Charter  ALI's Internal Audit Charter

		Ref: pg 2-3 > Audit Committee Charter > 3. Roles and Responsibilities > 3.1 Internal Audit https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-Audit- Committee-Charter-2017-10-06-Final.pdf	
Recommendation 2.11			
<ol> <li>Recommendation 2.11</li> <li>Board oversees that the company has in place a sound enterprise risk management (ERM) framework to effectively identify, monitor, assess and manage key business risks.</li> <li>The risk management framework guides the board in identifying units/business lines and enterprise-level risk exposures, as well as the effectiveness of risk management strategies.</li> </ol>	Compliant	Provide information on or link/reference to a document showing the Board's oversight responsibility on the establishment of a sound enterprise risk management framework and how the board was guided by the framework.  Provide proof of effectiveness of risk management strategies, if any.  The Board oversees that ALI has in place a sound ERM framework  Ref: pg 21 > ALI CG Manual > Article II  Governance > 2. Board Committees > 2.5  Board Risk Oversight Committee > item a-d https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf  ALI's ERM framework guides the board in identifying risk exposures, as well as the	
		effectiveness of risk management strategies. Ref: pg 114-119 > ALI 2018 Integrated Report > Risk Management https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf	

Re	commendation 2.12		
	Board has a Board Charter that formalizes and clearly states its roles, responsibilities and accountabilities in carrying out its fiduciary role.	Compliant	Provide link to the company's website where the Board Charter is disclosed.
2.	Board Charter serves as a guide to the directors in the performance of their functions.	Compliant	The Board has a Board Charter that formalizes and clearly states its roles, responsibilities and accountabilities in
3.	Board Charter is publicly available and posted on the company's website.	Compliant	carrying out its fiduciary role and serves as a guide to the directors in the performance of their functions. It is publicly available on ALI's IR website. Ref: ALI IR Website > Corporate Governance > Board Committees > ALI Board of Directors Charter https://ir.ayalaland.com.ph/wp- content/uploads/2018/03/ALI-Charter-of- the-Board-of-Diretors.pdf
	ditional Recommendation to Principle 2		
1.	Board has a clear insider trading policy.	Compliant	Provide information on or link/reference to a document showing company's insider trading policy.
			The Board has a clear insider trading policy which also covers key officers of ALI. Ref: ALI IR Website > Corporate Governance > Insider Trading Policy https://ir.ayalaland.com.ph/corporate- governance/insider-trading-policy/

Optional: Principle 2			
1. Company has a policy on granting loans to directors, either forbidding the practice or ensuring that the transaction is conducted at arm's length basis and at market rates.	Compliant	Provide information on or link/reference to a document showing company's policy on granting loans to directors, if any.  None of the directors in his or her personal capacity has been contracted by ALI for services other than those provided as a director. ALI has no other arrangement regarding the remuneration of its directors and officers aside for the compensation as stated.  Ref: pg 101 > ALI 2018 Integrated Report > Corporate Governance > Board Matters> Remuneration https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	
Company discloses the types of decision requiring board of directors' approval.	Compliant	Indicate the types of decision requiring board of directors' approval and where there are disclosed.  ALI discloses the list of items that require Board approval under its powers, duties and responsibilities  Ref: pg 4-6 > ALI Charter of the Board of Directors > 4. Powers, Duties and Responsibilities > items a-x  https://ir.ayalaland.com.ph/wp-content/uploads/2018/03/ALI-Charter-of-the-Board-of-Directors.pdf	

**Principle 3:** Board committees should be set up to the extent possible to support the effective performance of the Board's functions, particularly with respect to audit, risk management, related party transactions, and other key corporate governance concerns, such as nomination and remuneration. The composition, functions and responsibilities of all committees established should be contained in a publicly available Committee.

of all committees established should be contained in a pu	ublicly available Con	nmittee Charter.
Recommendation 3.1		
Board establishes board committees that focus on specific board functions to aid in the optimal performance of its roles and responsibilities.	Compliant	Provide information or link/reference to a document containing information on all the board committees established by the company.  The ALI Board established Board Committees to support it in the performance of its functions and in accordance with the By-Laws of the Corporation and to aid in good governance.  Ref: pg 14 > ALI CG Manual > 2. Board Committees  https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf
Recommendation 3.2		
Board establishes an Audit Committee to enhance its oversight capability over the company's financial reporting, internal control system, internal and external audit processes, and compliance with applicable laws and regulations.	Compliant	Provide information or link/reference to a document containing information on the Audit Committee, including its functions.  Indicate if it is the Audit Committee's responsibility to recommend the appointment and removal of the company's external auditor.  The ALI Board established an Audit Committee to perform its assigned functions:

		Ref: pg 18 > ALI CG Manual > Article II Governance > 2. Board Committees > 2.4 Audit Committee <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf</a>	
Audit Committee is composed of at least three appropriately qualified non-executive directors, the majority of whom, including the Chairman is independent.	Compliant	Provide information or link/reference to a document containing information on the members of the Audit Committee, including their qualifications and type of directorship.  ALI's Audit Committee is composed of a majority of independent directors. The Chairman in independent.  Ref: pg 105 > ALI 2018 Integrated Report > Corporate Governance > Board Committees > Table on Committee Memberships https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf  Ref: pg 106 > ALI 2018 Integrated Report > Corporate Governance > Board Committees > Audit Committee https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	
All the members of the committee have relevant background, knowledge, skills, and/or experience in the areas of accounting, auditing and finance.	Compliant	Provide information or link/reference to a document containing information on the background, knowledge, skills, and/or experience of the members of the Audit Committee.  All the members of ALI's Audit Committee have the background, knowledge, skills,	

		and/or experience in the areas of accounting, auditing and finance.  Ref: pg 53-55 > ALI 2018 Integrated Report > Our Leaders > Board of Directors > Profiles of Jaime C. Laya, Rizalina G. Mantaring and Antonino T. Aquino  https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf  Ref: pg 100 > ALI 2018 Integrated Report > Corporate Governance > Board Matters > Table on 2018 Board of Directors Expertise https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf	
4. The Chairman of the Audit Committee is not the Chairman of the Board or of any other committee.	Compliant	Provide information or link/reference to a document containing information on the Chairman of the Audit Committee  The Chairman of the Audit Committee is not the Chairman of the Board or of any other committee  Ref: pg 2, Results of the 2018 Annual Stockholders' Meeting and Organizational Board Meeting, 18 April 2018 > IR Website > Disclosures > Results of the Annual Stockholders' Meeting and Organizational Board Meeting https://ir.ayalaland.com.ph/wp- content/uploads/2018/04/SEC-PSE-PDEx- Result-of-ASM-and-Org-BOD 4.18.18.pdf	

		Ref: pg 105 > ALI 2018 Integrated Report > Corporate Governance > Board Committees > Table on Committee Memberships <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf</a>				
Supplement to Recommendation 3.2						
Audit Committee approves all non-audit services conducted by the external auditor.	Compliant	Provide proof that the Audit Committee approved all non-audit services conducted by the external auditor.  ALI's Audit Committee approved all non- audit services conducted by the external auditor  Ref: pg 130-131 > ALI 2018 Integrated Report > Report of the Audit Committee to the Board of Directors <a href="https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf">https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf</a>				
Audit Committee conducts regular meetings and dialogues with the external audit team without anyone from management present.	Compliant	Provide proof that the Audit Committee conducted regular meetings and dialogues with the external audit team without anyone from management present.  The Audit Committee conducts regular meetings and dialogues with SGV & Co., without anyone from management present. The Committee also reviewed and approved all audit, audit-related, and permitted non-audit services provided by SGV & Co. to Ayala Land, Inc. and the related fees for such services. We also assessed the compatibility of non-audit				

		services with the auditor's roles and responsibilities to ensure that such services will not impair their independence Ref: pg 131 > ALI 2018 Integrated Report > Corporate Governance > Report of the Audit Committee to the Board of Directors > Bullet 4 https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	
Optional: Recommendation 3.2  1. Audit Committee meet at least four times during the year.	Compliant	Indicate the number of Audit Committee meetings during the year and provide proof  ALI's Audit Committee held 4 meetings in 2018  Ref: pg 130 > ALI 2018 Integrated Report > Report of the Audit Committee to the Board of Directors  https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	
Audit Committee approves the appointment and removal of the internal auditor.	Compliant	Provide proof that the Audit Committee approved the appointment and removal of the internal auditor.  ALI's Audit Committee approves the appoint and removal of the internal auditor Ref: pg 2 > ALI Charter of the Audit Committee > 3. Roles and Responsibilities > 3.1 Internal Audit > Item b https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-Audit-Committee-Charter-2017-10-06-Final.pdf	

		ALI's Audit Committee recommended to the Board of Directors the re-appointment of SGV & Co. as independent external auditor for 2018.  Ref: pg 130 > ALI 2018 Integrated Report > Report of the Audit Committee to the Board of Directors  https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf	
1. Board establishes a Corporate Governance Committee tasked to assist the Board in the performance of its corporate governance responsibilities, including the functions that were formerly assigned to a Nomination and Remuneration Committee.	Compliant	Provide information or reference to a document containing information on the Corporate Governance Committee, including its functions  Indicate if the Committee undertook the process of identifying the quality of directors aligned with the company's strategic direction, if applicable.  On November 20, 2017, ALI's Board approved the revised charter of the Corporate Governance and Nomination Committee to comply with the Code of Corporate Governance for publicly-listed companies  Ref: pg 2 > SEC-PSE-PDEx Results of Board of Directors Meeting 11-20-2017 > IR Website > Disclosures  https://ir.ayalaland.com.ph/category/disclosures/page/12/	

		ALI's Board established a Corporate Governance and Nomination Committee Ref: pg 15 > ALI CG Manual > Article II Governance > 2. Board Committees > 2.2 Corporate Governance and Nomination Committee https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-Audit- Committee-Charter-2017-10-06-Final.pdf  Ref: pg 2 > Results of the 2018 Annual Stockholders' Meeting and Organizational	
		Board Meeting, 18 April 2018 > IR Website > Disclosures > Results of the Annual Stockholders' Meeting and Organizational Board Meeting <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2018/04/SEC-PSE-PDEx-Result-of-ASM-and-Org-BOD_4.18.18.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2018/04/SEC-PSE-PDEx-Result-of-ASM-and-Org-BOD_4.18.18.pdf</a>	
		Ref: pg 2 > Results of the 2019 Annual Stockholders' Meeting and Organizational Board Meeting, 24 April 2019 > IR Website > Disclosures > Results of the Annual Stockholders' Meeting and Organizational Board Meeting <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2019/05/SEC-PSE-PDEx-Result-of-ASM-and-Org-BOD_4.24.19.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2019/05/SEC-PSE-PDEx-Result-of-ASM-and-Org-BOD_4.24.19.pdf</a>	
Corporate Governance Committee is composed of at least three members, all of whom should be independent directors.	Compliant	Provide information or link/reference to a document containing information on the members of the Corporate Governance Committee, including their qualifications and type of directorship.	

		ALI's Corporate Governance and Nomination Committee is composed of all independent directors Ref: pg 2 > Results of the 2018 Annual Stockholders' Meeting and Organizational Board Meeting, 18 April 2018 > IR Website > Disclosures > Results of the Annual Stockholders' Meeting and Organizational Board Meeting https://ir.ayalaland.com.ph/wp- content/uploads/2018/04/SEC-PSE-PDEx- Result-of-ASM-and-Org-BOD 4.18.18.pdf  Ref: pg 2 > Results of the 2019 Annual Stockholders' Meeting and Organizational Board Meeting, 24 April 2019 > IR Website > Disclosures > Results of the Annual Stockholders' Meeting and Organizational Board Meeting https://ir.ayalaland.com.ph/wp- content/uploads/2019/05/SEC-PSE-PDEx- Result-of-ASM-and-Org-BOD 4.24.19.pdf	
3. Chairman of the Corporate Governance Committee is an independent director.	Compliant	Provide information or link/reference to a document containing information on the Chairman of the Corporate Governance Committee.  The Chairman of ALI's Corporate Governance and Nomination Committee is independent  Ref: pg 2 > Results of the 2018 Annual Stockholders' Meeting and Organizational Board Meeting, 18 April 2018 > IR Website > Disclosures > Results of the Annual Stockholders' Meeting and Organizational Stockholders' Meeting and Organizational	

Optional: Recommendation 3.3.  1. Corporate Governance Committee meet at least twice during the year.	Compliant	Board Meeting https://ir.ayalaland.com.ph/wp- content/uploads/2018/04/SEC-PSE-PDEx- Result-of-ASM-and-Orq-BOD 4.18.18.pdf  Ref: pg 2 > Results of the 2019 Annual Stockholders' Meeting and Organizational Board Meeting, 24 April 2019 > IR Website > Disclosures > Results of the Annual Stockholders' Meeting and Organizational Board Meeting https://ir.ayalaland.com.ph/wp- content/uploads/2019/05/SEC-PSE-PDEx- Result-of-ASM-and-Org-BOD 4.24.19.pdf  Indicate the number of Corporate Governance Committee meetings held	
SEC Form LACCR * Hadated 210ec2017		during the year and provide proof thereof.  The Corporate Governance and Nomination Committee held two meetings in 2018.  Ref: pg 103 > ALI 2018 Integrated Report > Corporate Governance > Board Matters > Summary of 2018 Board and Committee Attendance  https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	

Recommendation 3.4			
1. Board establishes a separate Board Risk Oversight Committee (BROC) that should be responsible for the oversight of a company's Enterprise Risk Management system to ensure its functionality and effectiveness.	Compliant	Provide information or link/reference to a document containing information on the Board Risk Oversight Committee (BROC), including its functions  ALI's Board established a Board Risk Oversight Committee Ref: pg 21 > ALI CG Manual > Article II Governance > 2. Board Committees > 2.5 Board Risk Oversight Committee https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf  Ref: pg 2 > Results of the 2018 Annual Stockholders' Meeting and Organizational Board Meeting, 18 April 2018 > IR Website > Disclosures > Results of the Annual Stockholders' Meeting and Organizational Board Meeting https://ir.ayalaland.com.ph/wp- content/uploads/2018/04/SEC-PSE-PDEx- Result-of-ASM-and-Org-BOD 4.18.18.pdf	
2. BROC is composed of at least three members, the majority of whom should be independent directors, including the Chairman.  Output  Description:	Compliant	Provide information or link/reference to a document containing information on the members of the BROC, including their qualifications and type of directorship  ALI's Board Risk Oversight Committee is composed of a majority of independent directors, including the Chairman  Ref: pg 106 > ALI 2018 Integrated Report > Corporate Governance > Board Committees > Board Risk Oversight Committee	

		https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf  Ref: pg 2 > Results of the 2018 Annual Stockholders' Meeting and Organizational Board Meeting, 18 April 2018 > IR Website > Disclosures > Results of the Annual Stockholders' Meeting and Organizational Board Meeting https://ir.ayalaland.com.ph/wp- content/uploads/2018/04/SEC-PSE-PDEx- Result-of-ASM-and-Org-BOD 4.18.18.pdf  Ref: pg 2 > Results of the 2019 Annual Stockholders' Meeting and Organizational Board Meeting, 24 April 2019 > IR Website > Disclosures > Results of the Annual Stockholders' Meeting and Organizational Board Meeting https://ir.ayalaland.com.ph/wp- content/uploads/2019/05/SEC-PSE-PDEx- Result-of-ASM-and-Org-BOD 4.24.19.pdf	
The Chairman of the BROC is not the Chairman of the Board or of any other committee.	Compliant	Provide information or link/reference to a document containing information on the Chairman of the BROC  The Chairman of ALI's BROC is not the Chairman of the Board or any other committee  Ref: pg 2 > Results of the 2018 Annual Stockholders' Meeting and Organizational Board Meeting, 19 April 2018 > IR Website > Disclosures > Results of the Annual Stockholders' Meeting and Organizational	

		Board Meeting https://ir.ayalaland.com.ph/wp- content/uploads/2018/04/SEC-PSE-PDEx- Result-of-ASM-and-Org-BOD 4.18.18.pdf  Ref: pg 105 > ALI 2018 Integrated Report > Corporate Governance > Board Committees > Table on Committee Memberships https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land-	
		Integrated-Report-2018.pdf  Ref: pg 2 > Results of the 2019 Annual Stockholders' Meeting and Organizational Board Meeting, 24 April 2019 > IR Website > Disclosures > Results of the Annual Stockholders' Meeting and Organizational Board Meeting https://ir.ayalaland.com.ph/wp- content/uploads/2019/05/SEC-PSE-PDEx- Result-of-ASM-and-Org-BOD 4.24.19.pdf	
4. At least one member of the BROC has relevant thorough knowledge and experience on risk and risk management.  Output  Description:	Compliant	Provide information or link/reference to a document containing information on the background, skills, and/or experience of the members of the BROC.  At least 1 member of ALI's BROC has relevant thorough knowledge and experience on risk and risk management.  Ref: pg 53-55 > ALI 2018 Integrated Report > Our Leaders > Board of Directors > Profiles of Jaime C. Laya, Rizalina G. Mantaring and Antonino T. Aquino	

		https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf  Ref: pg 100 > ALI 2018 Integrated Report >	
		Corporate Governance > Board Matters > Table on 2018 Board of Directors Expertise https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	
Recommendation 3.5			
Board establishes a Related Party Transactions     (RPT) Committee, which is tasked with reviewing     all material related party transactions of the     company.	Compliant	Provide information or link/reference to a document containing information on the Related Party Transactions (RPT) Committee, including its functions.  ALI's Board established a Related Party Transactions Review Committee Ref: pg 22 > ALI CG Manual > Article II Governance > 2. Board Committees > 2.6 Related Party Transactions Review Committee https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf	
RPT Committee is composed of at least three non-executive directors, two of whom should be independent, including the Chairman.	Compliant	Provide information or link/reference to a document containing information on the members of the RPT Committee, including their qualifications and type of directorship.  ALI's RPT Review Committee is composed of 3 non-executive, independent directors  Ref: pg 2 > Results of the 2018 Annual Stockholders' Meeting and Organizational	

		Board Meeting, 18 April 2018 > IR Website > Disclosures > Results of the Annual Stockholders' Meeting and Organizational Board Meeting https://ir.ayalaland.com.ph/wp- content/uploads/2018/04/SEC-PSE-PDEx- Result-of-ASM-and-Org-BOD 4.18.18.pdf  Ref: pg 108 > ALI 2018 Integrated Report > Corporate Governance > Board Committees > Related Party Transactions Review Committee https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf	
Recommendation 3.6			
<ol> <li>All established committees have a Committee         Charter stating in plain terms their respective         purposes, memberships, structures, operations,         reporting process, resources and other relevant         information.</li> </ol>	Compliant	Provide information on or link/reference to the company's committee charters, containing all the required information, particularly the functions of the Committee that is necessary for performance evaluation purposes.	
Committee Charters provide standards for evaluating the performance of the Committees.	Compliant	All of ALI's established committees at the Board level has charters. All the charters provide standards for evaluating the performance of the Committees and are fully disclosed in the ALI IR website. Ref: ALI IR Website > Corporate Governance > Board Committees https://ir.ayalaland.com.ph/corporate- governance/board-committees/	

Committee Charters were fully disclosed on the company's website.	Compliant	Provide link to company's website where the Committee Charters are disclosed.  See above response for Recommendation 3.6, items 1-2.	
rinciple 4: To show full commitment to the company,	the directors shou	ld devote the time and attention necessary to propo	erly and effectively perform their duties and
esponsibilities, including sufficient time to be familiar	vith the corporation	on's business.	
ecommendation 4.1			
. The Directors attend and actively participate in all meetings of the Board, Committees and shareholders in person or through tele-/videoconferencing conducted in accordance with the rules and regulations of the Commission.	Compliant	Provide information or link/reference to a document containing information on the process and procedure for tele/videoconferencing board and/or committee meetings.  Provide information or link/reference to a document containing information on the attendance and participation of directors to Board, Committee and shareholders' meetings.  ALI's Board of Directors attend and actively participate in all meetings, in person or through tele/videoconferencing conducted in accordance with the rules and regulations of the SEC  Ref: pg 102-103 > ALI 2018 Integrated Report > Corporate Governance > Board Matters > Board and Committee Attendance 2018  https://ir.ayalaland.com.ph/wp-	

		Ref: pg 8 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.9 Board Meetings and Quorum Requirements https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf
The directors review meeting materials for all Board and Committee meetings.	Compliant	Board materials are distributed to ALI's Board of Directors at least 5 business days so they can review the meeting materials prior to the meeting date. ALI uses the Diligent Board application which allows each director to access the materials online in a secure portal as well as all materials of previous meetings of the Board and the Board Committees. Ref: pg 101 > ALI 2018 Integrated Report > Corporate Governance > Board Matters > Meetings and Attendance https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf
The directors ask the necessary questions or seek clarifications and explanations during the Board and Committee meetings.	Compliant	Provide information or link/reference to a document containing information on any questions raised or clarification/explanation sought by the directors  Board of Directors act judiciously before deciding on any matter by evaluating the issues, asking relevant questions and seeking clarifications as appropriate.  Ref: pg 13 > ALI CG Manual > Article II Governance > Item 1.13 Specific Responsibilities of each Director > Item C

		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2016/02/ALI-CG-Manual-	
		05-26-2017.pdf	
		<u>05-20-2017.puj</u>	
Recommendation 4.2			
111		D: 1 :C:1	
1. Non-executive directors concurrently serve in a	Compliant	Disclose if the company has a policy setting	
maximum of five publicly-listed companies to		the limit of board seats that a non-executive	
ensure that they have sufficient time to fully prepare for minutes, challenge Management's		director can hold simultaneously.	
proposals/views, and oversee the long-term		Provide information or reference to a	
strategy of the company.		document containing information on the	
strategy of the company.		directorships of the company's directors in	
		1	
		both listed and non-listed companies	
		ALI has a policy on multiple board seats	
		indicating that no independent director	
		shall hold no more than five board seats in	
		any group of PLCs and executive Directors	
		shall hold no more than two board seats in	
		listed companies outside the Corporation's	
		group.	
		Ref: pg 8 > ALI CG Manual > Article II	
		Governance > 1. The Board of Directors > 1.8	
		Policy on multiple board seats	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2016/02/ALI-CG-Manual-	
		05-26-2017.pdf	
		Ref: pg 52-53 > ALI 2018 Integrated Report >	
		Our Leaders > Board of Directors Profiles	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2019/04/Ayala-Land-	
		Integrated-Report-2018.pdf	
		integrated-Neport-2010.puj	

Recommendation 4.3			
The directors notify the company's board before accepting a directorship in another company.	Compliant	Provide copy of written notification to the board or minutes of board meeting wherein the matter was discussed.  In the ALI CG Manual, all directors are required to notify the Board before accepting a directorship in another company.  Ref: pg 13 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.13 Specific responsibilities of each director > item j  https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf	
Optional: Principle 4			
Company does not have any executive directors who serve in more than two boards of listed companies outside of the group.	Compliant	The President and CEO, Mr. Bernard Vincent O. Dy does not serve in more than two boards of listed companies outside of the group. Ref: pg 53 > ALI 2018 Integrated Report > Our Leaders > Board Profiles https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf	
Company schedules board of directors' meetings before the start of the financial year.	Compliant	ALI schedules the Board of Directors' Meetings before the start of the financial year and are held at least once every quarter. Ref: pg 101 >ALI 2018 Integrated Report > Corporate Governance > Board Matters > Meetings and Attendance	

			https://ir.ayalaland.com.ph/wp-	
			content/uploads/2019/04/Ayala-Land-	
			<u>Integrated-Report-2018.pdf</u>	
3	. Board of directors meet at least six times during	Compliant	Indicate the number of board meetings	
	the year.		during the year and provide proof	
			The Board held 6 regular meetings in 2018.	
			Ref: pg 102 > ALI 2018 Integrated Report >	
			Corporate Governance > Board Matters >	
			Board and Committee Meeting Attendance	
			https://ir.ayalaland.com.ph/wp-	
			content/uploads/2019/04/Ayala-Land-	
			<u>Integrated-Report-2018.pdf</u>	
4	. Company requires as minimum quorum of at least	Compliant	Indicate the required minimum quorum for	
	2/3 for board decisions.		board decisions	
			Two-thirds of the number of ALI directors	
			shall constitute a quorum	
			Ref: pg 8 > ALI CG Manual > Article II	
			Governance > 1. The Board of Directors > 1.9	
			Board Meetings and Quorum Requirements	
			https://ir.ayalaland.com.ph/wp-	
			content/uploads/2016/02/ALI-CG-Manual-	
			<u>05-26-2017.pdf</u>	

Principle 5: The board should endeavor to exercise an objective and independent judgment on all corporate affairs				
Recommendation 5.1				
<ol> <li>The Board has at least 3 independent directors or such number as to constitute one-third of the board, whichever is higher.</li> </ol>	Compliant	Provide information or link/reference to a document containing information on the number of independent directors in the board		
		The Board has 3 independent directors, constituting one-third of the composition Ref: pg 100 > ALI 2018 Integrated Report > Corporate Governance > Board Matters > Board of Directors 2018 https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf		
Recommendation 5.2				
<ol> <li>The independent directors possess all the qualifications and none of the disqualifications to hold the positions.</li> </ol>	Compliant	Provide information or link/reference to a document containing information on the qualifications of the independent directors.		
		ALI's independent directors possess all the qualifications and none of the disqualifications to hold the positions Ref: pg 53-54 > ALI 2018 Integrated Report > Our Leaders > Board Profiles https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf  Ref: pg 27, 30 and 32 > 2019 Definitive		
		Information Statement > IR Website >Disclosures > Information Statements (SEC		

	1		
		Form 20-IS)> Certification of Independent	
		Directors	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2019/03/ALI-2019-DIS-	
		<u>2019-03-26.pdf</u>	
Supplement to Recommendation 5.2	<u>'</u>		
1. Company has no shareholder agreements, by-laws	Compliant	Provide link/reference to a document	
provisions, or other arrangements that constrain		containing information that directors are	
the directors' ability to vote independently.		not constrained to vote independently.	
		All has no shareholder agreements by	
		ALI has no shareholder agreements, by-	
		laws provisions, or other arrangements	
		that constrain the directors' ability to vote	
		independently	
		Ref: pg 7 > ALI CG Manual > Article II	
		Governance > 1. The Board of Directors > 1.7	
		Independent Directors	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2016/02/ALI-CG-Manual-	
		<u>05-26-2017.pdf</u>	
Recommendation 5.3			
1. The independent directors serve for a cumulative	Compliant	Provide information or link/reference to a	
term of nine years (reckoned from 2012).		document showing the years IDs have	
		served as such.	
		ALI's independent directors serve for a	
		cumulative term of nine years	
		Ref: pg 100 > ALI 2018 Integrated Report >	
		Corporate Governance > Board Matters >	
		Table on 2018 Board of Directors	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2019/04/Ayala-Land-	
		Integrated-Report-2018.pdf	
	1	1	I

		An independent director, after serving nine years, shall be perpetually barred from being elected as such in the Corporation, without prejudice to being elected as independent Director in other companies outside of the business conglomerate, where applicable, under the same conditions provided for in the rules and regulations of the SEC.  Ref: pg 6 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.5 Disqualifications > Item J https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf  ALI's independent directors may serve for a period of not more than nine years Ref: pg 7 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.7 Independent Directors https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf	
The company bars an independent director from serving in such capacity after the term limit of nine years.	Compliant	Provide information or link/reference to a document containing information on the company's policy on term limits for its independent director  An independent director, after serving nine years, shall be perpetually barred from being elected as such in the Corporation, without prejudice to being elected as independent Director in other companies outside of the business conglomerate,	

Recommendation 5.4		Ref: pg 7 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.7 Independent Directors <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf</a>
The positions of Chairman of the Board and Chief Executive Officer are held by separate individuals.	Compliant	Identify the company's Chairman of the Board and Chief Executive Officer  ALI's Chairman of the Board and Chief Executive Officer are held by separate

The Chairman of the Decad and Chief Fuggeting	Canaliant	Ref: pg 98 > ALI 2018 Integrated Report > Corporate Governance > Our Governance Structure > The Chairman, Vice Chairman, and President and CEO https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf  Ref: pg 100 > ALI 2018 Integrated Report > Corporate Governance > Board Matters > Table on 2018 Board of Directors https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf
The Chairman of the Board and Chief Executive Officer have clearly defined responsibilities.	Compliant	Provide information or link/reference to a document containing information on the roles and responsibilities of the Chairman of the Board and Chief Executive Officer.  Identify the relationship of Chairman and CEO.  ALI's Chairman of the Board and CEO have clearly defined responsibilities  Ref: pg 26 > ALI CG Manual > Article III  Management > 3. Roles of the executive officers of the corporation > 3.1 Chairman of the Board and 3.3 President and Chief Executive Officer  https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf  Ref: pg 98 > ALI 2018 Integrated Report >
		Corporate Governance > Our Governance

		Structure > The Chairman, Vice Chairman, and President and CEO <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf</a>	
Recommendation 5.5  1. If the Chairman of the Board is not an independent director, the board designates a lead director among the independent directors.	Compliant	Provide information or link/reference to a document containing information on a lead independent director and his roles and responsibilities, if any.  Indicate if Chairman is independent.  ALI's Board designated Mr. Jaime C. Laya as lead independent director  Ref: pg 53 > ALI 2018 Integrated Report > Our Leaders > Board Profiles > Jaime C. Laya, Lead Independent Director  https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf  Roles and responsibilities of the Lead Independent Director  Ref: pg 8 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.7 Independent Directors > item e https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf	

Recommendation 5.6			
Directors with material interest in a transaction affecting the corporation abstain from taking part in the deliberations on the transaction.	Compliant	Provide proof of abstention, if this was the case  There have been no cases of directors with material interest in a transaction affecting the corporation and ALI's Directors and key management personnel are required to abstain and/or inhibit themselves from participating in discussions on a particular agenda item where they are conflicted.  Ref: pg 109 > ALI 2018 Integrated Report > Corporate Governance > Board Committees> Disclosure of Conflict of Interest https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	
Recommendation 5.7			
<ol> <li>The non-executive directors (NEDs) have separate periodic meetings with the external auditor and heads of the internal audit, compliance and risk functions, without any executive present.</li> <li>The meetings are chaired by the lead independent director.</li> </ol>	Compliant	Provide proof and details of said meeting, if any.  Provide information on the frequency and attendees of meetings.  ALI'S NEDS met last April 18, 2018, without any Executive Director.  Ref: pg 9 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.9 Board Meetings and Quorum Requirements > item d https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf	

Ref: pg 101 > ALI 2018 Integrated Report > Corporate Governance > Board Matters > Meetings and Attendance > Paragraph 2 https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf

The Lead Independent Director, Dr. Jaime C. Laya, chaired the NED meeting last April 18, 2018.

Ref: pg 103 > ALI 2018 Integrated Report > Corporate Governance > Board Matters > Board and Committee Meeting Attendance 2018 > Non-executive Directors Meeting <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf</a>

ALI's Lead Independent Director convenes and chairs meetings of the non-executive directors.

Ref: pg 8 > ALI CG Manual > Article II Governance > 1. The Board of Directors > 1.7 Independent Directors > item e https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf

Optional: Principle 5				
None of the directors is a former CEO of the company in the past 2 years.	Compliant	Provide name/s of company CEO for the past 2 years  Mr. Bernard Vincent O. Dy is President and CEO of ALI for more than 4 years since his appointed in April 2014. Mr. Antonino T. Aquino, current non-executive director was former CEO from April 2009 to April 2014		
body, and assess whether it possesses the right mix of bar	•	sessment process. The Board should regularly carry out evaluations t	o appraise its performance as a	
Recommendation 6.1	ackgrounds and co	imperencies.		
Board conducts an annual self-assessment of its	Compliant	Provide proof of self-assessments conducted		
performance as a whole.		for the whole board, the individual		
2. The Chairman conducts a self-assessment of his	Compliant members, the Chairman and the Committees	· ·		
performance.		Committees		
3. The individual members conduct a self-assessment	Compliant	The ALI Board, the Chairman, individual		
of their performance.		members and each committee conducts an		
		annual self-assessment of its performance.		
4. Each committee conducts a self-assessment of its	Compliant	In 2018 an online version of the self- assessment survey was developed and		
performance.		made available for the members of the		
		Board.		
		Ref: pg 10 > ALI CG Manual > Article II		
		Governance > 1. The Board of Directors >		
		1.11 Board Self-Assessment		
		https://ir.ayalaland.com.ph/wp-		
		<u>content/uploads/2016/02/ALI-CG-Manual-</u> 05-26-2017.pdf		
		<u>05 20 2017.puj</u>		

Ref: pg 104 > ALI 2018 Integrated Report > Corporate Governance > Board Matters>

Annual Self-Assessment

		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2019/04/Ayala-Land-	
		Integrated-Report-2018.pdf	
		Summary of Board Self-Assessment Results	
		2014 - 2018	
		Ref: ALI IR Website > Corporate Governance	
		> Board Self-Assessment	
		https://ir.ayalaland.com.ph/corporate-	
		governance/board-self-assessment/	
		governance/bourd-seij-assessment/	
5. Every three years, the assessments are supported	Compliant	Identify the external facilitator and provide	
by an external facilitator.	Compliant	proof of use of an external facilitator.	
by an external facilitator.		proof of use of all external facilitator.	
		To strengthen the objectivity of the	
		assessment, the Board will engage an	
		external facilitator to conduct the process	
		every three years beginning 2019. This	
		policy was instituted in May 2017.	
		Ref: pg 10 > ALI CG Manual > Article II	
		Governance > 1. The Board of Directors >	
		1.11 Board Self-Assessment	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2016/02/ALI-CG-Manual-	
		<u>05-26-2017.pdf</u>	
		Ref: pg 104 > ALI 2018 Integrated Report >	
		Corporate Governance > Board Matters>	
		Annual Self-Assessment	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2019/04/Ayala-Land-	
		Integrated-Report-2018.pdf	
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Rec	ommendation 6.2		
1.	Board has in place a system that provides, at the	Compliant	Provide information or link/reference to a
-	minimum, criteria and process to determine the		document containing information on the
	performance of the Board, individual directors and		system of the company to evaluate the
	committees.		performance of the board, individual
			directors and committees, including a
			feedback mechanism from shareholders
2.	The system allows for a feedback mechanism from	Compliant	
	the shareholders.		ALI's Board has in place a performance
			appraisal system that determines the
			performance of the Board, individual
			directors and committees. One of the tools
			used is the self-assessment exercise.
			Ref: pg 104 > ALI 2018 Integrated Report >
			Corporate Governance > Board Matters>
			Annual Self-Assessment
			https://ir.ayalaland.com.ph/wp-
			content/uploads/2019/04/Ayala-Land-
			Integrated-Report-2018.pdf
			Summary of Board and Committees Self-
			Assessment Results 2014 - 2018
			Ref: ALI IR Website > Corporate Governance
			> Board Self-Assessment
			https://ir.ayalaland.com.ph/corporate-
			governance/board-self-assessment/
			ALI's Board allows for a feedback
			mechanism from Shareholders during the
			Q&A session of the Annual Stockholders'
			Meeting
			Ref: pg 10 > Minutes of the 2018 Annual
			Stockholders' Meeting > IR Website >
			Disclosures > Minutes of the meeting

		https://ir.ayalaland.com.ph/wp- content/uploads/2018/04/ALI-Minutes- ASM-2018.pdf  ALI has a Contact Us Section and published the emails of the respective contact persons on the website for shareholders and the public ALI Website > Contact Us link on Header https://ir.ayalaland.com.ph/	
Principle 7: Members of the Board are duty-bound to ap	pply high ethical sta		keholders.
Recommendation 7.1			
<ol> <li>Board adopts a Code of Business Conduct and Ethics, which provide standards for professional and ethical behavior, as well as articulate acceptable and unacceptable conduct and practices in internal and external dealings of the company.</li> </ol>	Compliant	Provide information on or link/reference to the company's Code of Business Conduct and Ethics.  ALI's Board has a Code of Conduct and Ethics  Ref: Code of Conduct and Ethics > IR Website > Corporate Governance  https://ir.ayalaland.com.ph/corporate- governance/code-of-conduct-and-ethics/	
The Code is properly disseminated to the Board, senior management and employees.	Compliant	Provide information on or discuss how the company disseminated the Code to its Board, senior management and employees.  The Code is properly disseminated to the Board, Senior Management and Employees Ref: Code of Conduct and Ethics > IR Website > Corporate Governance https://ir.ayalaland.com.ph/corporate-governance/code-of-conduct-and-ethics/	

3. The Code is disclosed and made available to the public through the company website.  Output  Description:	Compliant	Provide a link to the company's website where the Code of Business Conduct and Ethics is posted/ disclosed.  ALI's Code of Ethical Behavior is available to the public through the company website Ref: ALI Code of Ethical Behavior > Code of Conduct and Ethics > IR Website > Corporate Governance https://ir.ayalaland.com.ph/wp-content/uploads/2016/01/File 72 Code-of-Ethical-Behavior.pdf	
Supplement to Recommendation 7.1			
Company has clear and stringent policies and procedures on curbing and penalizing company involvement in offering, paying and receiving bribes.	Compliant	Provide information on or link/reference to a document containing information on the company's policy and procedure on curbing and penalizing bribery  ALI has an Anti-Corruption Program Ref: pg 112-113 > ALI 2018 Integrated Report > Corporate Governance > Policies and Practices > Anti-Corruption Programs and Procedures <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf</a>	
Recommendation 7.2			
Board ensures the proper and efficient implementation and monitoring of compliance with the Code of Business Conduct and Ethics.	Compliant	Provide proof of implementation and monitoring of compliance with the Code of Business Conduct and Ethics and internal	
Board ensures the proper and efficient implementation and monitoring of compliance with company internal policies.	Compliant	policies.	

Indicate who are required to comply with the Code of Business Conduct and Ethics and any findings on non-compliance.

ALI's Board ensures the proper and efficient implementation and monitoring of compliance with its Code of Ethical Behavior and internal policies

Ref: pg 112-113 > ALI 2018 Integrated Report > Corporate Governance > Policies and Practices > Anti-Corruption Programs and Procedures

https://ir.ayalaland.com.ph/wpcontent/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf

## **Disclosure and Transparency**

**Principle 8:** The company should establish corporate disclosure policies and procedures that are practical and in accordance with best practices and regulatory expectations.

## Recommendation 8.1

 Board establishes corporate disclosure policies and procedures to ensure a comprehensive, accurate, reliable and timely report to shareholders and other stakeholders that gives a fair and complete picture of a company's financial condition, results and business operations. Compliant

Provide information on or link/reference to the company's disclosure policies and procedures including reports distributed/made available to shareholders and other stockholders

Management, through the Investor Relations function, shall be responsible for publicly and timely disclosure of all material information about the Corporation which could adversely affect its viability or the interest of its stockholders and other stakeholders

Ref: pg 35 > ALI CG Manual > Article VI Communication and Information > 1. Management's Responsibility for

Supplement to Recommendations 8.1		Information and 2. The Investor Relations Function https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf	
1. Company distributes or makes available annual and quarterly consolidated reports, cash flow statements, and special audit revisions.  Consolidated financial statements are published within ninety (90) days from the end of the fiscal year, while interim reports are published within forty-five (45) days from the end of the reporting period.	Compliant	Indicate the number of days within which the consolidated and interim reports were published, distributed or made available from the end of the fiscal year and end of the reporting period, respectively.  ALI publicly discloses its consolidated financial statements within 60 days from the end of the fiscal year while interim quarterly reports are submitted within 45 days from the end of the reporting period.  Ref: Ayala Land Audited Financial Statements as of year ended December 31, 2018 > PSE Edge Website > ALI > Company Disclosures > Material Information/Transactions March 01, 2019 http://edge.pse.com.ph/openDiscViewer.do?edge no=c0019dcdc41cc4c7efdfc15ec263a 54d  Ref: ALI SEC 17Q 1Q 2018 > PSE Edge Website > ALI > Company Disclosures > Quarterly Report May 11, 2018 http://edge.pse.com.ph/openDiscViewer.do?edge no=d55ef785bf57b644443ca035510b6 ec2b#sthash.8WiZSy6B.dpbs	

		Ref: ALI SEC 17Q 2Q 2018 > PSE Edge Website > ALI > Company Disclosures > Quarterly Report August 14, 2018 http://edge.pse.com.ph/openDiscViewer.do ?edge no=67ed5b770b5041bc43ca035510b 6ec2b  Ref: ALI SEC 17Q 3Q 2018 > PSE Edge Website > ALI > Company Disclosures > Quarterly Report November 14, 2018 http://edge.pse.com.ph/openDiscViewer.do ?edge no=57e0d6d5926744b243ca035510b 6ec2b	
2. Company discloses in its annual report the principal risks associated with the identity of the company's controlling shareholders; the degree of ownership concentration; cross-holdings among company affiliates; and any imbalances between the controlling shareholders' voting power and overall equity position in the company.	Compliant	Provide link or reference to the company's annual report where the following are disclosed:  1. principal risks to minority shareholders associated with the identity of the company's controlling shareholders;  2. cross-holdings among company affiliates; and  3. any imbalances between the controlling shareholders' voting power and overall equity position in the company.	
		ALI discloses the shareholdings of controlling shareholders  Ref: pg 54 > ALI SEC 17-A 2018> IR Website > Disclosures > Annual Reports (SEC Form 17-A)  https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/ALI-SEC17-A-2018-2019-04-12-compressed.pdf	

		ALI upholds and protects the rights of minority shareholders  Ref: pg 37 > ALI CG Manual > Article VII  Stockholders Rights and Protection of Minority Stockholders' Interests > 1.  Shareholder Rights > 1.1 Voting Right https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf	
Recommendation 8.2			
<ol> <li>Company has a policy requiring all directors to disclose/report to the company any dealings in the company's shares within three business days.</li> </ol>	Compliant	Provide information on or link/reference to the company's policy requiring directors and officers to disclose their dealings in the	
Company has a policy requiring all officers to disclose/report to the company any dealings in the company's shares within three business days.	Compliant	Indicate actual dealings of directors involving the corporation's shares including their nature, number/percentage and date of transaction.  All ALI Directors and Officers are required to disclose/report any dealings in the company's shares within three business days  Ref: pg 112 > ALI 2018 Integrated Report > Corporate Governance > Policies and Practices > Anti-Corruption Programs and Procedures > Trading Blackout Policy https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	
		Actual dealings of directors involving the corporation's shares	

		Ref: SEC 23B – Arturo Corpuz, April 17, 2019 > ALI IR Website > Disclosures > Statement of Changes in Beneficial Ownership (SEC From 23-A, 23-B) https://ir.ayalaland.com.ph/wp- content/uploads/2019/05/ALI-SEC-Form-23- B-of-Arturo-GCorpuz-04-17-19.pdf	
Supplement to Recommendation 8.2			
1. Company discloses the trading of the corporation's shares by directors, officers (or persons performing similar functions) and controlling shareholders. This includes the disclosure of the company's purchase of its shares from the market (e.g. share buy-back program).	Compliant	Provide information on or link/reference to the shareholdings of directors, management and top 100 shareholders.  Provide link or reference to the company's Conglomerate Map.  ALI discloses the trading of the corporation's shares by directors, officers and controlling shareholders.  Ref: ALI IR Website > Statement of Changes in Beneficial Ownership of Securities https://ir.ayalaland.com.ph/category/disclosures/statement-of-changes-in-beneficial-ownership-of-securities-sec-form-23-a-23-b/  ALI discloses the shareholdings of its directors, management and top 100 shareholders  Ref: ALI Top 100 Shareholders as of March 31, 2019 > ALI IR Website > Disclosures https://ir.ayalaland.com.ph/wp-content/uploads/2019/05/ALI-Top-100-SH-Report-as-of-March-31-2019.pdf	

			Ref: ALI Public Ownership Report as of March 31, 2019 > ALI IR Website > Disclosures <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2019/05/PSE-BIR-Public-Ownership-Report 3.31.19.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2019/05/PSE-BIR-Public-Ownership-Report 3.31.19.pdf</a>	
Re	commendation 8.3			
1.	Board fully discloses all relevant and material information on individual board members to evaluate their experience and qualifications, and assess any potential conflicts of interest that might affect their judgment.	Compliant	Provide link or reference to the directors' academic qualifications, share ownership in the company, membership in other boards, other executive positions, professional experiences, expertise and relevant trainings attended.  **ALI fully discloses the profile of its directors** Ref: pg 52-55 > ALI 2018 Integrated Report > Our Leaders > Board of Directors Profiles** https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf*	
2.	Board fully discloses all relevant and material information on key executives to evaluate their experience and qualifications, and assess any potential conflicts of interest that might affect their judgment.	Compliant	Provide link or reference to the key officers' academic qualifications, share ownership in the company, membership in other boards, other executive positions, professional experiences, expertise and relevant trainings attended.  ALI fully discloses the profile of its key executives  Ref: pg 17-19 > 2019 Definitive Information Statement > ALI IR Website > Disclosures > Information Statements (SEC Form 20-IS)	

		https://ir.ayalaland.com.ph/wp- content/uploads/2019/03/ALI-2019-DIS- 2019-03-26.pdf	
Recommendation 8.4			
Company provides a clear disclosure of its policies and procedure for setting Board remuneration, including the level and mix of the same.	Compliant	Disclose or provide link/reference to the company policy and practice for setting board remuneration	
		ALI provides a clear disclosure on Board Remuneration	
		Ref: pg 101 > ALI 2018 Integrated Report > Corporate Governance > Board Matters > Remuneration	
		https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf	
		megratea neport 2010.pag	
2. Company provides a clear disclosure of its policies and procedure for setting executive remuneration, including the level and mix of the same.	Compliant	Disclose or provide link/reference to the company policy and practice for determining executive remuneration	
		ALI has policies and procedures in place for	
		setting executive remuneration.	
		Ref: pg 17 > ALI CG Manual > Article II Governance > 2. Board Committees > 2.3	
		Personnel and Compensation Committee >	
		item a. https://ir.ayalaland.com.ph/wp-	
		content/uploads/2016/02/ALI-CG-Manual-	
		<u>05-26-2017.pdf</u>	

Company discloses the remuneration on an	Compliant	Provide breakdown of director	
individual basis, including termination and		remuneration and executive compensation,	
retirement provisions.		particularly the remuneration of the CEO.	
		Board of Directors 2018 Gross	
		Remuneration	
		Ref: pg 101 > ALI 2018 Integrated Report >	
		Corporate Governance > Board Matters >	
		Remuneration	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2019/04/Ayala-Land-	
		Integrated-Report-2018.pdf	
		ALI discloses on its Definitive Information	
		Statement the remuneration of its top 5	
		most highly compensated executives,	
		including the CEO.	
		Ref: pg 12 > 2019 ALI Definitive Information	
		Statement > Item 6 > Compensation of	
		Director and Executive Officers	
		https://ir.ayalaland.com.ph/wp-	
		<u>content/uploads/2019/03/ALI-2019-DIS-</u> 2019-03-26.pdf	
		<u>2019-05-20.puj</u>	
Recommendation 8.5			
Company discloses its policies governing Related	Compliant	Disclose or provide reference/link to	
Party Transactions (RPTs) and other unusual or		company's RPT policies	
infrequently occurring transactions in their Manual			
on Corporate Governance.		Indicate if the director with conflict of	
		interest abstained from the board discussion	
		on that particular transaction.	
		ALI discloses its RPT Policy in its website	
		Ref: ALI Related Party Transactions Review	
		Policy > ALI IR Website > Corporate	
		Governance	

		https://ir.ayalaland.com.ph/wp- content/uploads/2016/01/File_111_ALI-RPT- Policy-11.16.2015_clean.pdf  There have been no cases wherein a director in conflict of interest is involved in any of the related party transactions disclosed in the 17-A	
Company discloses material or significant RPTs reviewed and approved during the year.      The second	Compliant	Provide information on all RPTs for the previous year or reference to a document containing the following information on all RPTs:  1. name of the related counterparty; 2. relationship with the party; 3. transaction date; 4. type/nature of transaction; 5. amount or contract price; 6. terms of the transaction; 7. rationale for entering into the transaction; 8. the required approval (i.e., names of the board of directors approving, names and percentage of shareholders who approved) based on the company's policy; and 9. other terms and conditions  ALI discloses the material and significant RPTs reviewed and approved during the year  Ref: pg 108 > ALI 2018 Integrated Report > Corporate Governance > Board Committees  > Related Party Transactions Review Committee	

		https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf	
Supplement to Recommendation 8.5			
Company requires directors to disclose their interests in transactions or any other conflict of interests.	Compliant	Indicate where and when directors disclose their interests in transactions or any other conflict of interests.  ALI requires its directors to disclose their interests  Ref: pg 109 > ALI 2018 Integrated Report > Corporate Governance > Board Committees > Disclosure of Conflict of Interest https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	
Optional: Recommendation 8.5  1. Company discloses that RPTs are conducted in	Compliant	Provide link or reference where this is	
such a way to ensure that they are fair and at arms' length.	Compliant	disclosed, if any  ALI ensures that all RPTs are done in an arms' length basis  Ref: pg 1 > 2. Statement of Policy > ALI RPT  Policy > ALI IR Website > Corporate  Governance  https://ir.ayalaland.com.ph/wp- content/uploads/2016/01/File 111 ALI-RPT-  Policy-11.16.2015 clean.pdf	

Decommondation 9.C				
<ol> <li>Company makes a full, fair, accurate and timely disclosure to the public of every material fact or event that occur, particularly on the acquisition or disposal of significant assets, which could adversely affect the viability or the interest of its shareholders and other stakeholders.</li> <li>Board appoints an independent party to evaluate the fairness of the transaction price on the acquisition or disposal of assets.</li> </ol>	Compliant	Provide link or reference where this is disclosed  ALI Disclosures  Ref: ALI IR Website > Disclosures  https://ir.ayalaland.com.ph/category/disclosures/  Identify independent party appointed to evaluate the fairness of the transaction price  Disclose the rules and procedures for avaluating the fairness of the transaction		
		evaluating the fairness of the transaction price, if any.  In case of mergers, acquisitions and/or takeovers requiring shareholders' approval, the Board of Directors may appoint an independent party to evaluate the fairness of the terms of the transaction.  Ref: pg 111 > ALI 2018 Integrated Report > Corporate Governance > Policies and Practices > Fairness Evaluation in cases of Mergers, Acquisitions and/or takeovers <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf</a>		
Supplement to Recommendation 8.6	Supplement to Recommendation 8.6			
1. Company discloses the existence, justification and details on shareholder agreements, voting trust agreements, confidentiality agreements, and such other agreements that may impact on the control, ownership, and strategic direction of the	h	Provide link or reference where these are disclosed.  All material transactions/information are disclosed in the IR website.		
company.		Ref: ALI IR Website > Disclosures		

	1		
		https://ir.ayalaland.com.ph/category/disclo	
		sures/	
Recommendation 8.7			
1. Company's corporate governance policies,	Compliant	Provide link to the company's website	
programs and procedures are contained in its		where the Manual on Corporate	
Manual on Corporate Governance (MCG).		Governance is posted.	
		ALI 's corporate governance policies,	
2. Company's MCG is submitted to the SEC and PSE.	Compliant	programs and procedures are contained in	
		its CG Manual. It is submitted to the SEC	
3. Company's MCG is posted on its company website.	Compliant	and PSE and is posted on the IR website.	
		Ref: ALI Corporate Governance Manual > ALI	
		IR Website > Corporate Governance > CG	
		Manual	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2016/02/ALI-CG-Manual-	
		<u>05-26-2017.pdf</u>	
		http://edge.pse.com.ph/openDiscViewer.do	
		?edge_no=85f6e869ccc502bf3318251c9257	
		320d#sthash.DMQY105b.dpbs	
Supplement to Recommendation 8.7			
1. Company submits to the SEC and PSE an updated		Provide proof of submission.	
MCG to disclose any changes in its corporate			
governance practices.		ALI's proof of submission of the CG Manual to the PSE	
		Ref: ALI CG Manual > PSE edge > ALI > Other	
		SEC Forms, Reports and Requirements May 30, 2017	
		http://edge.pse.com.ph/openDiscViewer.do	
		?edge_no=85f6e869ccc502bf3318251c9257	
		320d#sthash.cX0Eydq4.dpbs	l

Option	Optional: Principle 8			
	es the company's Annual Report disclose the lowing information:	Compliant	Provide link or reference to the company's Annual Report containing the said information.	
a.	Corporate Objectives	Compliant	ALI 2018 Integrated Report > IR Website >	
b.	Financial performance indicators	Compliant	Home > Annual Reports https://ir.ayalaland.com.ph/wp-	
C.	Non-financial performance indicators	Compliant	content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf	
d.	Dividend Policy	Compliant	Corporate Objectives	
e.	Biographical details (at least age, academic qualifications, date of first appointment, relevant experience, and other directorships in listed companies) of all directors	Compliant	Ref: pg 64  Financial and non-financial performance indicators Ref: pg 8-9	
f.	Attendance details of each director in all directors meetings held during the year	Compliant	Dividend Declaration Ref: pg 111	
g.	Total remuneration of each member of the board of directors	Compliant	Biographical Details Ref: pg 52-55	
			Attendance of each director  Ref: pg 102-103	
			Remuneration Ref: pg 101	
cor Coo noi	e Annual Report contains a statement offirming the company's full compliance with the de of Corporate Governance and where there is n-compliance, identifies and explains reason for ch such issue.	Compliant	Provide link or reference to where this is contained in the Annual Report  Statement confirming the company's full compliance with the Code of Corporate Governance	

			Ref: pg 99 > ALI 2018 Integrated Report >	
			Corporate Governance > Corporate	
			Governance Structure > last paragraph	
			https://ir.ayalaland.com.ph/wp-	
			content/uploads/2019/04/Ayala-Land-	
			Integrated-Report-2018.pdf	
			integratea-neport-2016.paj	
3.	The Annual Report/Annual CG Report discloses	Compliant	Provide link or reference to where this is	
	that the board of directors conducted a review of the company's material controls (including		contained in the Annual Report	
	operational, financial and compliance controls) and		Board of Directors Statement	
	risk management systems.		Ref: pg 130 > ALI 2018 Integrated Report >	
			Financials > Report of the Audit Committee	
			to the Board of Directors > 3rd bullet	
			https://ir.ayalaland.com.ph/wp-	
			content/uploads/2019/04/Ayala-Land-	
			Integrated-Report-2018.pdf	
4.	The Annual Report/Annual CG Report contains a	Compliant	Provide link or reference to where this is	
	statement from the board of directors or Audit Committee commenting on the adequacy of the		contained in the Annual Report	
	company's internal controls/risk management		Board of Directors Statement	
	systems.		Ref: pg 130 > ALI 2018 Integrated Report >	
	Systems		Financials > Report of the Audit Committee	
			to the Board of Directors > 3rd bullet	
			https://ir.ayalaland.com.ph/wp-	
			content/uploads/2019/04/Ayala-Land-	
			Integrated-Report-2018.pdf	
			meegrated neport 2020.pag	
5.	The company discloses in the Annual Report the	Compliant	Provide link or reference to where these are	
	key risks to which the company is materially exposed to (i.e. financial, operational including IT,		contained in the Annual Report	
	environmental, social, economic).		Key Risks	
	· · ·		Ref: pg 116-119 > ALI 2018 Integrated	
			Report > Risk Management > Key risks and	
			mitigating measures	

https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf	

**Principle 9:** The company should establish standards for the appropriate selection of an external auditor, and exercise effective oversight of the same to strengthen the external auditor's independence and enhance audit quality.

# Recommendation 9.1

Neconiniendation 3.1			
<ol> <li>Audit Committee has a robust process for approving and recommending the appointment, reappointment, removal, and fees of the external auditors.</li> </ol>	Compliant	Provide information or link/reference to a document containing information on the process for approving and recommending the appointment, reappointment, removal and fees of the company's external auditor.  The Audit Committee has a robust process for approving and recommending the appointment, reappointment, removal and fees of the external auditors.  Ref: pg 4-5 > ALI Audit Committee Charter > 3. Roles and Responsibilities > 3.3 Independent Audit > items a, b, c, g  https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-Audit- Committee-Charter-2017-10-06-Final.pdf	
2. The appointment, reappointment, removal, and fees of the external auditor is recommended by the Audit Committee, approved by the Board and ratified by the shareholders.	Compliant	Indicate the percentage of shareholders that ratified the appointment, reappointment, removal and fees of the external auditor.  The Board, through the Audit Committee, shall recommend to the stockholders a duly accredited external auditor who shall undertake an independent audit and shall provide an objective assurance on the preparation of ALI's financial statements.	

3. For removal of the external auditor, the reasons for removal or change are disclosed to the regulators and the public through the company website and required disclosures.	Compliant	Ref: pg 32 > ALI CG Manual > Article V Audit and Compliance > 2. External Audit > Item a https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf  Provide information on or link/reference to a document containing the company's reason for removal or change of external auditor.  The reason/s for the resignation, dismissal or cessation from service and date thereof of an external auditor shall be reported in	
		ALI's annual and current reports. Since its incorporation, ALI has not removed nor changed an external auditor in this regard.  Ref: pg 33 > ALI CG Manual > Article V Audit and Compliance > 2. External Audit > Item e https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf	
Company has a policy of rotating the lead audit partner every five years.	Compliant	Provide information on or link/reference to a document containing the policy of rotating the lead audit partner every five years.  The Partner-in-charge is rotated every five years or earlier.  Ref: pg 33 > ALI CG Manual > Article V Audit and Compliance > 2. External Audit > Item d https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf	

Recommendation 9.2		
1. Audit Committee Charter includes the Audit Committee's responsibility on:  i. assessing the integrity and independence of external auditors;  ii. exercising effective oversight to review and monitor the external auditor's independence and objectivity; and iii. exercising effective oversight to review and monitor the effectiveness of the audit process, taking into consideration relevant Philippine professional and regulatory requirements.	Compliant	Provide link/reference to the company's Audit Committee Charter  ALI's Audit Committee Charter Ref: ALI Charter of the Audit Committee > ALI IR Website > Corporate Governance > Board Committees > Audit Committee https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-Audit- Committee-Charter-2017-10-06-Final.pdf
Audit Committee Charter contains the Committee's responsibility on reviewing and monitoring the external auditor's suitability and effectiveness on an annual basis.	Compliant	Provide link/reference to the company's Audit Committee Charter  Refer to response provided in Recommendation 9.2 item 1
Supplement to Recommendations 9.2		
<ol> <li>Audit Committee ensures that the external auditor is credible, competent and has the ability to understand complex related party transactions, its counterparties, and valuations of such transactions.</li> </ol>	Compliant	Provide link/reference to the company's Audit Committee Charter  Refer to response provided in Recommendation 9.2 item 1
Audit Committee ensures that the external auditor has adequate quality control procedures.	Compliant	Provide link/reference to the company's Audit Committee Charter  Refer to response provided in Recommendation 9.2 item 1

Re	Recommendation 9.3			
1.	Company discloses the nature of non-audit services performed by its external auditor in the Annual Report to deal with the potential conflict of interest.	Compliant	Disclose the nature of non-audit services performed by the external auditor, if any.  ALI discloses the nature of non-audit services performed by the external auditor in the Annual Report  Ref: pg 110 > ALI 2018 Integrated Report > Corporate Governance > Policies and Practices > External Audit, Audit and Audit-related Fees <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf</a>	
2.	Audit Committee stays alert for any potential conflict of interest situations, given the guidelines or policies on non-audit services, which could be viewed as impairing the external auditor's objectivity.	Compliant	Provide link or reference to guidelines or policies on non-audit services  Guidelines on non-audit services  Ref: pg 5 > Charter of the Audit Committee > 3. Roles and Responsibilities > 3.3  Independent Audit > Item g <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-Audit-Committee-Charter-2017-10-06-Final.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-Audit-Committee-Charter-2017-10-06-Final.pdf</a>	
Su	pplement to Recommendation 9.3			
	Fees paid for non-audit services do not outweigh the fees paid for audit services.	Compliant	Provide information on audit and non-audit fees paid.  ALI discloses the nature of non-audit services performed by the external auditor in the Annual Report and fees paid for non-audit services do not outweigh the audit services.	

		Ref: pg 110 > ALI 2018 Integrated Report > Corporate Governance > Policies and Practices > External Audit, Audit and Audit- related Fees <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-lntegrated-Report-2018.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-lntegrated-Report-2018.pdf</a>
Additional Recommendation to Principle 9  1. Company's external auditor is duly accredited by the SEC under Group A category.	Compliant	Provide information on company's external auditor, such as:  1. Name of the audit engagement partner; 2. Accreditation number; 3. Date Accredited; 4. Expiry date of accreditation; and 5. Name, address, contact number of the audit firm.  Audit Engagement Partner: Michael C. Sabado SEC Accreditation number: 0664-AR-3 Date Accredited: Mar 16, 2017 Expiry: Mar 15, 2020 Name, address, contact number of audit firm: SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel (632) 8910307 ey.com/ph

2. Company's external auditor agreed to be subjected to the SEC Oversight Assurance Review (SOAR) Inspection Program conducted by the SEC's Office of the General Accountant (OGA).

# Compliant

Provide information on the following:

- 1. Date it was subjected to SOAR inspection, if subjected;
- 2. Name of the Audit firm; and
- 3. Members of the engagement team inspected by the SEC.

SGV & Co. agreed to be subjected to the SEC Oversight Assurance Review (SOAR) Inspection Program. The inspection was done from Nov 12 – 28, 2018. The names of the members of the engagement team were provided to the SEC during the inspection.

**Principle 10:** The company should ensure that the material and reportable non-financial and sustainability issues are disclosed.

### **Recommendation 10.1**

 Board has a clear and focused policy on the disclosure of non-financial information, with emphasis on the management of economic, environmental, social and governance (EESG) issues of its business, which underpin sustainability.

## Compliant

Disclose or provide link on the company's policies and practices on the disclosure of non-financial information, including EESG issues.

The Board commits at all times to full disclosure of material information dealings, including non-financial information, with emphasis on the management of economic, environment, social and governance issues of the business, which underpin sustainability. It shall cause the filing of all required information through the appropriate Exchange mechanisms for listed companies and submissions to the Commission for the interest of its stockholders and other stakeholders.

		Ref: Pg 39 > ALI CG Manual > Article VI
		Communication and Information > 1.
		Management's Responsibility for
		Information > last paragraph
		https://ir.ayalaland.com.ph/wp-
		content/uploads/2016/02/ALI-CG-Manual-
		<u>05-26-2017.pdf</u>
		About the ALI Integrated Report
		Ref: pg 2 > 2018 ALI Integrated Report >
		About this Report
		https://ir.ayalaland.com.ph/wp-
		content/uploads/2019/04/Ayala-Land-
		<u>Integrated-Report-2018.pdf</u>
2. Company adopts a globally recognized	Compliant	Provide link to Sustainability Report, if any.
standard/framework in reporting sustainability and non-financial issues.		Disclose the standards used.
		About the ALI Integrated Report
		Ref: pg 2 > 2018 ALI Integrated Report >
		About this Report
		https://ir.ayalaland.com.ph/wp-
		content/uploads/2019/04/Ayala-Land-
		Integrated-Report-2018.pdf
Principle 11: The company should maintain a compreher	sive and cost-eff	ficient communication channel for disseminating relevant information. This channel is crucial for
informed decision-making by investors, stakeholders and	other interested	d users.
Recommendation 11.1		
1. Company has media and analysts' briefings as	Compliant	Disclose and identify the communication
channels of communication to ensure the timely	·	channels used by the company (i.e., website,
and accurate dissemination of public, material and		Analyst's briefing, Media briefings /press
	I .	

reporting, etc.).
Provide links, if any.

conferences, Quarterly reporting, Current

investors.

relevant information to its shareholders and other

		ALI holds media and analyst briefings to ensure timely and accurate dissemination of public, material and relevant information to its shareholders Ref: pg 91 > ALI 2018 Integrated Report > Social Engagement > Shareholders and Analysts > Analysts' Quarterly Briefings, Investor Meetings, Roadshows and Conferences and Media <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf</a> Ref: Analyst Briefing Podcasts > ALI IR Website > Home > Podcasts and Videos <a href="https://ir.ayalaland.com.ph/category/podcasts-and-videos/">https://ir.ayalaland.com.ph/category/podcasts-and-videos/</a>	
Supplemental to Principle 11			
Company has a website disclosing up-to-date information on the following:     a. Financial statements/reports (latest quarterly)	Compliant Compliant	Provide link to company website  ALI IR Website  https://ir.ayalaland.com.ph/	
b. Materials provided in briefings to analysts and media	Compliant	Financial Statements  https://ir.ayalaland.com.ph/category/disclo sures/annual-reports/	
c. Downloadable annual report	Compliant	Analyst Briefing Materials	
d. Notice of ASM and/or SSM	Compliant	https://ir.ayalaland.com.ph/category/presentations/	
e. Minutes of ASM and/or SSM	Compliant	Downloadable Annual Report	
f. Company's Articles of Incorporation and By- Laws	Compliant	https://ir.ayalaland.com.ph/financials/annual-reports/	

		Notice of ASM <a href="https://ir.ayalaland.com.ph/category/disclosures/notice-of-asm/">https://ir.ayalaland.com.ph/category/disclosures/minutes of ASM</a> <a href="https://ir.ayalaland.com.ph/category/disclosures/minutes-of-meetings/">https://ir.ayalaland.com.ph/category/disclosures/minutes-of-meetings/</a>
		Articles of Incorporation and By-laws  https://ir.ayalaland.com.ph/about-us/our- company/articles-of-incorporation-and-by- laws/
Additional Recommendation to Principle 11		
Company complies with SEC-prescribed website template.	Compliant	ALI IR Website  https://ir.ayalaland.com.ph/
Internal Control System and Risk Management Framew	ork e	
Principle 12: To ensure the integrity transparency and r	roner governance	e in the conduct of its affairs, the company should have a strong and effective internal control system

**Principle 12:** To ensure the integrity, transparency and proper governance in the conduct of its affairs, the company should have a strong and effective internal control system and enterprise risk management framework.

# **Recommendation 12.1**

1.	Company has an adequate and effective internal control system in the conduct of its business.	Compliant	List quality service programs for the internal audit functions.	
			Indicate frequency of review of the internal control system	
			ALI has an adequate and effective internal control system  Ref: pg 2 > Charter of the Audit Committee > 3. Roles and Responsibilities > 3.1 Internal	
			Audit  https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-Audit- Committee-Charter-2017-10-06-Final.pdf	

Company has an adequate and effective enterprise risk management framework in the conduct of its business.	Compliant	Identify international framework used for Enterprise Risk Management  Provide information or reference to a document containing information on:  1. Company's risk management procedures and processes 2. Key risks the company is currently facing 3. How the company manages the key risks  Indicate frequency of review of the enterprise risk management framework.  ALI has an adequate and effective risk management framework  Ref: pg 134-139 > 2018 ALI Integrated Report > Risk Management https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	
Supplement to Recommendations 12.1			
1. Company has a formal comprehensive enterprise-wide compliance program covering compliance with laws and relevant regulations that is annually reviewed. The program includes appropriate training and awareness initiatives to facilitate understanding, acceptance and compliance with the said issuances.	Compliant	Provide information on or link/ reference to a document containing the company's compliance program covering compliance with laws and relevant regulations.  Indicate frequency of review.  ALI has a formal compliance system in place.  Ref: pg 33> ALI CG Manual > Article V Audit	

		https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf	
Optional: Recommendation 12.1			
Company has a governance process on IT issues including disruption, cyber security, and disaster recovery, to ensure that all key risks are identified, managed and reported to the board.	Compliant	Provide information on IT governance process  ALI has a governance process on IT issues and are reported by the Chief Risk Officer to the Board Risk Oversight Committee.  Ref: pg 119 > ALI 2018 Integrated Report > Risk Management > Key Risks and Mitigating Measures > Cyber Risk https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	
Recommendation 12.2	<u> </u>		
Company has in place an independent internal audit function that provides an independent and objective assurance, and consulting services designed to add value and improve the company's operations.	Compliant	Disclose if the internal audit is in-house or outsourced. If outsourced, identify external firm.  Internal audit is in-house with specific responsibilities on Independent Audit Ref: pg 4 > ALI Charter of the Audit Committee > 3. Roles and Responsibilities > 3.3 Independent Audit https://ir.ayalaland.com.ph/wp-content/uploads/2016/02/ALI-Audit-Committee-Charter-2017-10-06-Final.pdf	

Re	Recommendation 12.3				
	Company has a qualified Chief Audit Executive (CAE) appointed by the Board.	Compliant	Identify the company's Chief Audit Executive (CAE) and provide information on or reference to a document containing his/her responsibilities.  ALI has a qualified Chief Audit Executive Ref: pg 99 > ALI 2018 Integrated Report > Corporate Governance > Our Governance Structure > Chief Audit Executive https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf		
2.	CAE oversees and is responsible for the internal audit activity of the organization, including that portion that is outsourced to a third party service provider.	Compliant	Refer to the response on Recommendation 12.3, item 1.		
3.	In case of a fully outsourced internal audit activity, a qualified independent executive or senior management personnel is assigned the responsibility for managing the fully outsourced internal audit activity.	Compliant	Identify qualified independent executive or senior management personnel, if applicable.  ALI's internal audit function is done 100% internally. However, in the event that the audit function should be outsourced, ALI has a qualified senior management personnel who can oversee activity. Ms. Ma. Divina Y. Lopez was appointed Chief Audit Executive of ALI in April 2019 and can assume this function if needed.  Ref: pg 99 > ALI 2018 Integrated Report > Corporate Governance > Our Governance Structure > Chief Audit Executive https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf		

Recommendation 12.4			
Company has a separate risk management function to identify, assess and monitor key risk exposures.	Compliant	Provide information on company's risk management function.  ALI has a separate risk management function  Ref: pg 114-119 > ALI 2018 Integrated Report > Risk Management https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	
Supplement to Recommendation 12.4			
Company seeks external technical support in risk management when such competence is not available internally.  Output  Description:	Compliant	Identify source of external technical support, if any.  ALI seeks external technical support in risk management from various consultants and third parties.  1. KPMG Singapore for the development of ALI's Enterprise-Wide Risk Management (EWRM) framework which raised ALI's program comparable to regional peers  2. Marsh Risk Consulting for risk identification of key sites as well as risk mitigation and control for operational and physical hazards  3. Local and regional insurers and reinsurers for catastrophe analysis and total portfolio exposure analysis  4. Sy2 Co. and Mr. Bryan Tan for geotechnical and structural analysis  5. Philippine Institute of Volcanology and Seismology (PhiVolcS) for natural hazards and the Philippine National	

			Police (PNP) and the Armed Forces of the Philippines (AFP) for man-made risks	
1.	In managing the company's Risk Management System, the company has a Chief Risk Officer (CRO), who is the ultimate champion of Enterprise Risk Management (ERM).	Compliant	Identify the company's Chief Risk Officer (CRO) and provide information on or reference to a document containing his/her responsibilities and qualifications/background.  ALI has a Chief Risk Officer Ref: pg 99 > ALI 2018 Integrated Report > Corporate Governance > Our Governance Structure > Chief Risk Officer https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf	
2.	CRO has adequate authority, stature, resources and support to fulfill his/her responsibilities.	Compliant	The CRO has adequate authority, stature, resources and support to fulfill his/her responsibilities  Ref: pg 99 > ALI 2018 Integrated Report > Corporate Governance > Our Governance Structure > Chief Risk Officer https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	
	ditional Recommendation to Principle 12  Company's Chief Executive Officer and Chief Audit Executive attest in writing, at least annually, that a sound internal audit, control and compliance system is in place and working effectively.	Compliant	ALI CEO, CFO and CAE attestation Ref: ALI IR website > Corporate Governance > CEO, CFO and CAE attestation https://ir.ayalaland.com.ph/corporate- governance/ceo-cfo-cae-attestation/	

# **Cultivating a Synergic Relationship with Shareholders** Principle 13: The company should treat all shareholders fairly and equitably, and also recognize, protect and facilitate the exercise of their rights. **Recommendation 13.1** Provide link or reference to the company's 1. Board ensures that basic shareholder rights are Compliant disclosed in the Manual on Corporate Governance. Manual on Corporate Governance where shareholders' rights are disclosed. ALI's Board ensures that basic shareholder rights are disclosed in the CG Manual Ref: pg 34-39 > ALI CG Manual > Article VII Stockholders' Rights and Protection of Minority Stockholders' Interests https://ir.ayalaland.com.ph/wpcontent/uploads/2016/02/ALI-CG-Manual-05-26-2017.pdf Provide link to company's website 2. Board ensures that basic shareholder rights are Compliant disclosed on the company's website. ALI's Board ensures that basic shareholder rights are disclosed in the IR Website Ref: pg 34-39 > ALI CG Manual > Article VII Stockholders' Rights and Protection of Minority Stockholders' Interests https://ir.ayalaland.com.ph/corporategovernance/rights-of-shareholders/ **Supplement to Recommendation 13.1** 1. Company's common share has one vote for one Compliant Each common and preferred share of Ayala Land entitles the person, in whose share. name the share is registered in the books of the Corporation, to one vote. Ref: pg 91 > ALI 2018 Integrated Report > Social Engagement> Shareholders and *Analysts > Shareholders Voting Rights*

			https://ir.ayalaland.com.ph/wp-	
			content/uploads/2019/04/Ayala-Land-	
			Integrated-Report-2018.pdf	
2.	Board ensures that all shareholders of the same	Compliant	Provide information on all classes of shares,	
	class are treated equally with respect to voting		including their voting rights if any.	
	rights, subscription rights and transfer rights.		medanig their voting rights if any.	
			Each common and preferred share of	
			Ayala Land entitles the person, in whose	
			name the share is registered in the	
			books of the Corporation, to one vote.	
			Ref: pg 91 > ALI 2018 Integrated Report >	
			Social Engagement> Shareholders and	
			Analysts > Shareholders Voting Rights	
			https://ir.ayalaland.com.ph/wp-	
			content/uploads/2019/04/Ayala-Land-	
			Integrated-Report-2018.pdf	
			ALI's Board ensures that all shareholders	
			are treated equally with respect to their	
			rights	
			Ref: pg 34-39 > ALI CG Manual > Article VII	
			Stockholders' Rights and Protection of	
			Minority Stockholders' Interests	
			https://ir.ayalaland.com.ph/corporate-	
			governance/rights-of-shareholders/	
3.	Board has an effective, secure, and efficient voting	Compliant	Provide link to voting procedure. Indicate if	
	system.		voting is by poll or show of hands.	
	•			
			The Board has an effective, secure, and	
			efficient voting system	
			Ref: pg 110 > ALI 2018 Integrated Report >	
			Corporate Governance > Policies and	
				I I

			https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land-	
			Integrated-Report-2018.pdf	
4.	Board has an effective shareholder voting mechanisms such as supermajority or "majority of minority" requirements to protect minority shareholders against actions of controlling shareholders.	Compliant	Provide information on shareholder voting mechanisms such as supermajority or "majority of minority", if any.  ALI's Board ensures the protection of minority shareholders  Ref: pg 34-39 > ALI CG Manual > Article VII Stockholders' Rights and Protection of Minority Stockholders' Interests https://ir.ayalaland.com.ph/corporate-	
			governance/rights-of-shareholders/	
5.	Board allows shareholders to call a special shareholders' meeting and submit a proposal for consideration or agenda item at the AGM or special meeting.	Compliant	Provide information on how this was allowed by board (i.e., minutes of meeting, board resolution)	
			The minority shareholders shall have the right to propose the holding of a meeting, and the right to propose items in the agenda of the meeting, provided the items	
			are for legitimate business purposes.  Ref: pg 38 > ALI CG Manual > Article VII  Stockholders' Rights and Protection of  Minority Stockholders' Interests > 1.	
			Shareholder Rights > 1.4 Right to Information <a href="https://ir.ayalaland.com.ph/corporate-governance/rights-of-shareholders/">https://ir.ayalaland.com.ph/corporate-governance/rights-of-shareholders/</a>	
6.	Board clearly articulates and enforces policies with respect to treatment of minority shareholders.	Compliant	Provide information or link/reference to the policies on treatment of minority shareholders	

		ALI's Board clearly articulates and enforces	
		policies with respect to treatment of	
		minority shareholders	
		Ref: pg 34-39 > ALI CG Manual > Article VII	
		Stockholders' Rights and Protection of	
		Minority Stockholders' Interests	
		https://ir.ayalaland.com.ph/corporate-	
		governance/rights-of-shareholders/	
7. Company has a transparent and specific dividend	Compliant	Provide information on or link/reference to	
policy.	Compilant	the company's dividend Policy.	
poncy.		the company's dividend Folicy.	
		Indicate if company declared dividends. If	
		yes, indicate the number of days within	
		which the dividends were paid after	
		declaration. In case the company has	
		offered scrip-dividends, indicate if the	
		company paid the dividends within 60 days	
		from declaration	
		Trom decidiation	
		ALI's Dividend Declaration	
		Ref: pg 111 > 2018 ALI Integrated Report >	
		Corporate Governance > Policies and	
		Practices > Dividend Declaration	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2019/04/Ayala-Land-	
		Integrated-Report-2018.pdf	
		All declared its first half each dividends on	
		ALI declared its first-half cash dividends on	
		its common shares on February 27, 2019 for	
		shareholders on record as of March 13,	
		2019 with the payment date on March 29,	
		2019, 30 days after its declaration.	
		http://edge.pse.com.ph/openDiscViewer.do	
		?edge_no=6707e3020a5f1828efdfc15ec263	
		<u>a54d</u>	

		ALI declared its dividends for its preferred shares on May 24, 2019 for shareholders on record as of June 7, 2019 with the payment date on June 21, 2019, 28 days after its declaration.  http://edge.pse.com.ph/openDiscViewer.do ?edge_no=82988ddb1ee8bab4efdfc15ec263 a54d	
Optional: Recommendation 13.1  1. Company appoints an independent party to count and/or validate the votes at the Annual Shareholders' Meeting.	Compliant	Identify the independent party that counted/validated the votes at the ASM, if any.  SGV & Co. was appointed as the independent party to validate the votes Ref: pg 110 > ALI 2018 Integrated Report > Corporate Governance > Board Committees> External Audit, Audit and Audit-related Fees https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	
Board encourages active shareholder participation by sending the Notice of Annual and Special Shareholders' Meeting with sufficient and relevant information at least 28 days before the meeting.	Compliant	Indicate the number of days before the annual stockholders' meeting or special stockholders' meeting when the notice and agenda were sent out.  Indicate whether shareholders' approval of remuneration or any changes therein were included in the agenda of the meeting.  Provide link to the Agenda included in the company's Information Statement (SEC Form 20-IS)	

		ALI sent the Notice of Annual and Special Shareholders' Meeting to shareholders on March 12, 2018, 37 days before the Annual Stockholders' Meeting on April 18, 2018 Ref: 2018 Notice and Agenda of Annual Stockholders' Meeting and DIS > ALI IR Website > Disclosures > 2018 Information Statements (SEC Form 20-IS) https://ir.ayalaland.com.ph/wp- content/uploads/2018/03/ALI-2018-DIS.pdf  ALI sent the Notice of Annual and Special Shareholders' Meeting to shareholders on March 27, 2019, 28 days before the Annual Stockholders' Meeting on April 24, 2019 Ref: 2019 Notice and Agenda of Annual Stockholders' Meeting and DIS > ALI IR	
		Website > Disclosures > 2019 Information Statements (SEC Form 20-IS) <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2019/03/ALI-2019-DIS-2019-03-26.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2019/03/ALI-2019-DIS-2019-03-26.pdf</a>	
Supplemental to Recommendation 13.2			
Company's Notice of Annual Stockholders'     Meeting contains the following information:	Compliant	Provide link or reference to the company's notice of Annual Shareholders' Meeting	
<ul> <li>a. The profiles of directors (i.e., age, academic qualifications, date of first appointment, experience, and directorships in other listed companies)</li> </ul>	Compliant	Link to the Notice of ASM  Ref: 2018 Notice and Agenda of Annual  Stockholders' Meeting and DIS > ALI IR  Website > Disclosures > 2018 Information  Statements (SEC Form 20-IS)	
b. Auditors seeking appointment/re-appointment	Compliant	https://ir.ayalaland.com.ph/wp-content/uploads/2018/03/ALI-2018-DIS.pdf	
c. Proxy documents	Compliant	Ref: 2019 Notice and Agenda of Annual Stockholders' Meeting and DIS > ALI IR	

			Website > Disclosures > 2019 Information Statements (SEC Form 20-IS) <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2019/03/ALI-2019-DIS-2019-03-26.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2019/03/ALI-2019-DIS-2019-03-26.pdf</a>	
1.	tional: Recommendation 13.2  Company provides rationale for the agenda items for the annual stockholders meeting	Compliant	Provide link or reference to the rationale for the agenda items  ALI provides the explanation for the agenda items for the ASM  Ref: 2018 Notice and Agenda of Annual Stockholders' Meeting and DIS >2018 ALI IR Website > Disclosures > Information Statements (SEC Form 20-IS) https://ir.ayalaland.com.ph/wp-content/uploads/2018/03/ALI-2018-DIS.pdf  Ref: 2019 Notice and Agenda of Annual Stockholders' Meeting and DIS > ALI IR Website > Disclosures > 2019 Information Statements (SEC Form 20-IS) https://ir.ayalaland.com.ph/wp-content/uploads/2019/03/ALI-2019-DIS-2019-03-26.pdf	
1.	Board encourages active shareholder participation by making the result of the votes taken during the most recent Annual or Special Shareholders' Meeting publicly available the next working day.	Compliant	Provide information or reference to a document containing information on all relevant questions raised and answers during the ASM and special meeting and the results of the vote taken during the most recent ASM/SSM.	

The voting results are posted on the website on the following day of the ASM

Ref: 2018 ASM Voting Results posted on April 19, 2018 > ALI IR Website > Disclosures > Minutes of Meetings

https://ir.ayalaland.com.ph/wpcontent/uploads/2018/04/2018-ALI-Voting-Results.pdf

Ref: 2019 ASM Voting Results posted on April 25, 2019 > ALI IR Website > Disclosures > Minutes of Meetings https://ir.ayalaland.com.ph/wpcontent/uploads/2019/04/2019-ALI-Voting-Results.pdf

## Minutes of the ASM

Ref: Minutes of the 2018 Annual Stockholders' Meeting > ALI IR Website > Disclosures > Minutes of Meetings <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2018/04/ALI-Minutes-ASM-2018.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2018/04/ALI-Minutes-ASM-2018.pdf</a>

Ref: Minutes of the 2019 Annual Stockholders' Meeting > ALI IR Website > Disclosures > Minutes of Meetings https://ir.ayalaland.com.ph/wpcontent/uploads/2019/04/ALI-Minutes-Annual-Stockholders-Mtg.-2019-24April2019.pdf Minutes of the Annual and Special Shareholders' Compliant Provide link to minutes of meeting in the Meetings were available on the company website company website. within five business days from the end of the Indicate voting results for all agenda items, meeting. including the approving, dissenting and abstaining votes. Indicate also if the voting on resolutions was by poll. Include whether there was opportunity to ask question and the answers given, if any Minutes of the 2018 ASM was posted on the ALI IR website on April 23, 2018, within three business days from the date of the ASM, April 18, 2018 Ref: Minutes of the 2018 Annual Stockholders' Meeting > ALI IR Website > Disclosures > Minutes of Meetings https://ir.ayalaland.com.ph/wpcontent/uploads/2018/04/ALI-Minutes-ASM-2018.pdf Minutes of the 2019 ASM was posted on the ALI IR website on April 29, 2019, within three business days from the date of the ASM, April 24, 2019 Ref: Minutes of the 2019 Annual Stockholders' Meeting > ALI IR Website > Disclosures > Minutes of Meetings https://ir.ayalaland.com.ph/wpcontent/uploads/2019/04/ALI-Minutes-Annual-Stockholders-Mtg.-2019-24April2019.pdf

Supplement to Recommendation 13.3			
Board ensures the attendance of the external	Compliant	Indicate if the external auditor and other	
auditor and other relevant individuals to answer		relevant individuals were present during the	
shareholders questions during the ASM and SSM.		ASM and/or special meeting	
		The Partner-in-charge, Michael C. Sabado,	
		and other relevant individuals were present	
		during the ASM.	
Recommendation 13.4			
Board makes available, at the option of a	Compliant	Provide details of the alternative dispute	
shareholder, an alternative dispute mechanism to		resolution made available to resolve intra-	
resolve intra-corporate disputes in an amicable		corporate disputes	
and effective manner.			
		The Corporation adopts the rules and	
		procedures set forth under Republic Act No.	
		9285, otherwise known as the Alternative	
		Dispute Resolution Act of 2004, as an alternative means to settle disputes	
		with a view towards preventing excessive	
		litigation.	
		Ref: pg 39 > ALI CG Manual > Article VII	
		Stockholders' Rights and Protection of	
		Minority Stockholders' Interests > 1.	
		Shareholder Rights > 1.7 Alternative Dispute	
		Mechanism for Intra-Corporate Dispute	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2016/02/ALI-CG-Manual-	
		<u>05-26-2017.pdf</u>	
The alternative dispute mechanism is included in	Compliant	Provide link/reference to where it is found	
the company's Manual on Corporate Governance.	32	in the Manual on Corporate Governance	
		ALI has an alternative dispute mechanism	
		in place to resolve intra-corporate disputes	
		in an amicable and effective manner that is	

		included in the Corporate Governance Manual  Ref: pg 39 > ALI CG Manual > Article VII Stockholders' Rights and Protection of Minority Stockholders' Interests > 1. Shareholder Rights > 1.7 Alternative Dispute Mechanism for Intra-Corporate Dispute https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf	
1. Board establishes an Investor Relations Office (IRO) to ensure constant engagement with its shareholders.    Constant = Constant	Compliant	Disclose the contact details of the officer/office responsible for investor relations, such as:  1. Name of the person 2. Telephone number 3. Fax number 4. E-mail address  Name: Michael Anthony L. Garcia Tel: (632) 9083677 Fax: (632) 750 6970 Email: garcia.mike@ayalaland.com.ph	
IRO is present at every shareholder's meeting.  Supplemental Recommendations to Principle 13	Compliant	Indicate if the IRO was present during the ASM.  The IRO is present at every Annual Shareholder Meeting	
Board avoids anti-takeover measures or similar devices that may entrench ineffective management or the existing controlling shareholder group  SEC Form JACCR * Undeted 21 Dec 2017  SEC Form JACCR * Undeted 21 Dec 2017	Compliant	Provide information on how anti-takeover measures or similar devices were avoided by the board, if any.	

		ALI's Board of Directors avoids anti-	
		takeover measures or similar devices that	
		may entrench ineffective management of	
		the existing controlling shareholder group.	
		An example is the observance of one year-	
		term for its directors. Stockholders are	
		given the opportunity to nominate new	
		candidates for directorship during the ASM.	
		Materials provided to stockholders	
		expressly state that ALI does not solicit	
		proxies.	
		Ref: pg 9 > ALI 2019 Information Statement	
		> Item 5 Directors and Executive Officers	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2019/03/ALI-2019-DIS-	
		2019-03-26.pdf	
		<u> </u>	
		Ref: pg 6 > ALI 2019 Information Statement	
		> Information required on the information	
		statement	
		https://ir.ayalaland.com.ph/wp-	
		content/uploads/2019/03/ALI-2019-DIS-	
		2019-03-26.pdf	
		2019-03-20.puj	
2. Company has at least thirty percent (30%) public	Compliant	Indicate the company's public float.	
float to increase liquidity in the market.	Compliant	indicate the company's public hoat.	
noat to increase inquidity in the market.		ALV's public float is 52.1% as of April 15	
		ALI's public float is 53.1% as of April 15, 2019.	
		http://edge.pse.com.ph/openDiscViewer.do	
		?edge_no=2ad04ece899973adefdfc15ec263	
		a54d#sthash.ga4giqjk.dpbs	

Ор	tional: Principle 13			
1.	Company has policies and practices to encourage shareholders to engage with the company beyond the Annual Stockholders' Meeting	Compliant	Disclose or provide link/reference to policies and practices to encourage shareholders' participation beyond ASM  ALI'S CEO, CFO and Investor Relations Office regularly engage shareholders and analysts through quarterly briefings, one-on-one meetings, conferences and roadshows, conference calls and electronic mail. In addition, contact details of the Investor Relations Office is readily available on the IR website and the 2018 Integrated Report.  Ref: pg 90 - 91 > 2018 Integrated Report > Social Engagement > Shareholders and Analysts  https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	
2.	Company practices secure electronic voting in absentia at the Annual Shareholders' Meeting.	Compliant	Disclose the process and procedure for secure electronic voting in absentia, if any.  Stockholders who are unable to go to the venue of the ASM may vote electronically in absentia on matters in the agenda upon registration and validation online.  Ref: pg 110 - 111> 2018 Integrated Report > Corporate Governance > Policies and Practices > Voting Procedure  https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	

<u>content/uploads/2019/03/ALI-2019-DIS-</u> <u>2019-03-26.pdf</u>	https://ir.ayalaland.com.ph/wp-	> Annex D Requirements and Procedure for	electronic voting in Absentia <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2019/03/ALI-2019-DIS-content/uploads/2019/03/ALI-2019-DIS-">https://ir.ayalaland.com.ph/wp-content/uploads/2019/03/ALI-2019-DIS-</a>
electronic voting in Absentia <a href="https://ir.ayalaland.com.ph/wp-">https://ir.ayalaland.com.ph/wp-</a>			Ref: pg 57 > ALI 2019 Information Statement

#### **Duties to Stakeholders**

**Principle 14:** The rights of stakeholders established by law, by contractual relations and through voluntary commitments must be respected. Where stakeholders' rights and/or interests are at stake, stakeholders should have the opportunity to obtain prompt effective redress for the violation of their rights.

## Recommendation 14.1

Recommendation 14.1			
Board identifies the company's various stakeholders and promotes cooperation between them and the company in creating wealth, growth and sustainability.	Compliant	Identify the company's shareholder and provide information or reference to a document containing information on the company's policies and programs for its stakeholders.  ALI's social engagement practices  Ref: pg 84-93 > ALI 2018 Integrated Report > Social Engagement  https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf	
Recommendation 14.2			
Board establishes clear policies and programs to provide a mechanism on the fair treatment and protection of stakeholders.	Compliant	Identify policies and programs for the protection and fair treatment of company's stakeholders  The Board has clear policies and programs to provide a mechanism on the fair treatment and protection of stakeholders  Ref: pg 84-93 > ALI 2018 Integrated Report > Social Engagement	

Recommendation 14.3		https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf  Ref: pg 37-39 > ALI CG Manual > Artilce VII Stockholders' Rights and Protection of Minority Stockholders' Interest https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf	
Board adopts a transparent framework and process that allow stakeholders to communicate with the company and to obtain redress for the violation of their rights.	Compliant	Provide the contact details (i.e., name of contact person, dedicated phone number or e-mail address, etc.) which stakeholders can use to voice their concerns and/or complaints for possible violation of their rights.  Provide information on whistleblowing policy, practices and procedures for stakeholders  Whistleblowing Contact Person: Name: Ma. Divina Y. Lopez Position: Chief Audit Executive appointed April 1, 2018 Tel: (632) 908 3741 Email: lopez.divine@ayalaland.com.ph Whistleblowing Policy Ref: pg 112-113 > ALI 2018 Integrated Report > Corporate Governance > Policies and Practices > Whistleblowing Policy https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	

		Ref: ALI IR Website > Contact Us https://ir.ayalaland.com.ph/	
		nttps://m.dydidididi.com.phy	
Supplement to Recommendation 14.3			
Company establishes an alternative dispute resolution system so that conflicts and differences with key stakeholders is settled in a fair and expeditious manner.	Compliant	Provide information on the alternative dispute resolution system established by the company.  ALI has an alternative dispute mechanism in place to resolve intra-corporate disputes in an amicable and effective manner  Ref: pg 39 > ALI CG Manual > Article VII Stockholders' Rights and Protection of Minority Stockholders' Interests > 1. Shareholder Rights > 1.7 Alternative Dispute Mechanism for Intra-Corporate Dispute https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/ALI-CG-Manual- 05-26-2017.pdf	
Additional Recommendations to Principle 14			
1. Company does not seek any exemption from the application of a law, rule or regulation especially when it refers to a corporate governance issue. If an exemption was sought, the company discloses the reason for such action, as well as presents the specific steps being taken to finally comply with the applicable law, rule or regulation.	Compliant	Disclose any requests for exemption by the company and the reason for the request.  No such requests were made by ALI	
Company respects intellectual property rights.	Compliant	Provide specific instances, if any.  ALI applies for, obtains, registers, leases, licenses or otherwise acquires to hold, use, own, operate, sell, assign and dispose of any trademark, tradename, trade secrets, formulas, patents, inventions, copyrights	

		and processes used in connection with or secured under letters, patents, copyrights, domestic or foreign.  Ref: pg 2 > ALI Articles of Incorporation > Secondary Purpose > Item 6 https://ir.ayalaland.com.ph/wp- content/uploads/2016/02/File 75 Articles- of-Incorporation.pdf  ALI maintains all its registered intellectual property rights through the submission of declarations of actual use before the Intellectual Property Office.  ALI respects the intellectual property rights of other entities it deals with. For example, ALI's management agreements with third party hotel operators, e.g., Holiday Inn, Fairmont, etc. contain provisions defining terms of ownership and usage of the relevant marks, customer data and system. The joint venture agreements of ALI with partners also contain standard clauses on respecting the intellectual property rights of each partner.	
Company discloses its policies and practices that address customers' welfare	Compliant	Optional: Principle 14  Identify policies, programs and practices that address customers' welfare or provide link/reference to a document containing the same.  Social Engagement (Property Buyers)  Ref: pg 87 > ALI 2018 Integrated Report > Social Engagement > Property Buyers	

		https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf	
Company discloses its policies and practices that address supplier/contractor selection procedures	Compliant	Identify policies, programs and practices that address supplier/contractor selection procedures or provide link/reference to a document containing the same.  Social Engagement (Business Partners, Suppliers and Service Providers)  Ref: pg 90 > ALI 2018 Integrated Report > Social Engagement > Business Partners, Suppliers and Service Providers  https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	

**Principle 15:** A mechanism for employee participation should be developed to create a symbiotic environment, realize the company's goals and participate in its corporate governance processes.

	Recommendation 15.1					
1.	Board establishes policies, programs and procedures that encourage employees to actively participate in the realization of the company's goals and in its governance.	Compliant	Provide information on or link/reference to company policies, programs and procedures that encourage employee participation.			
			Social Engagement (Employees and Workers) Ref: pg 87- 90 > ALI 2018 Integrated Report > Social Engagement > Employees and Workers https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf			

	Supplement to Recommendation 15.1						
1.	Company has a reward/compensation policy that accounts for the performance of the company beyond short-term financial measures.	Compliant	Disclose if company has in place a merit-based performance incentive mechanism such as an employee stock option plan (ESOP) or any such scheme that awards and incentivizes employees, at the same time aligns their interests with those of the shareholders.  Social Engagement (Compensation and Rewards)  Ref: pg 89 > ALI 2018 Integrated Report > Social Engagement > Health and Safety https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf				
2.	Company has policies and practices on health, safety and welfare of its employees.	Compliant	Disclose and provide information on policies and practices on health, safety and welfare of employees. Include statistics and data, if any.  Social Engagement (Heath and Safety) Ref: pg 88 > ALI 2018 Integrated Report > Social Engagement > Health and Safety https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf				

	Company has policies and practices on training and development of its employees.	Compliant	Disclose and provide information on policies and practices on training and development of employees. Include information on any training conducted or attended.  Social Engagement (Training and Development) Ref: pg 88 > ALI 2018 Integrated Report > Social Engagement > Training and Development https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	
1.	Board sets the tone and makes a stand against corrupt practices by adopting an anti-corruption policy and program in its Code of Conduct.	Compliant	Identify or provide link/reference to the company's policies, programs and practices on anti-corruption  ALI's anti-corruption programs and procedures  Ref: pg 112 > ALI 2018 Integrated Report > Corporate Governance > Policies and Practices > Anti-corruption programs and procedures  https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	
2.	Board disseminates the policy and program to employees across the organization through trainings to embed them in the company's culture.	Compliant	Identify how the board disseminated the policy and program to employees across the organization  The Board, through the Human Resources office, puts emphasis on integrity as part of	

		ALI's core values. This is part of the onboarding program of new employees and is embedded in every level-based program as a refresher for tenured employees. In addition, each employee is mandated to submit a disclosure of possible conflicts of interest on annual basis. The anticorruption programs and procedures are likewise available on the ALI IR website. <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf</a>	
Supplement to Recommendation 15.2			
Company has clear and stringent policies and procedures on curbing and penalizing employee involvement in offering, paying and receiving bribes.	Compliant	Identify or provide link/reference to the company policy and procedures on penalizing employees involved in corrupt practices. Include any finding of violations of the company policy.  Conflict of Interest Policy Ref: pg 17 > ALI Code of Ethical Behavior > ALI IR Website > Corporate Governance > Code of Conduct and Ethics https://ir.ayalaland.com.ph/wp-content/uploads/2016/01/File 72 Code-of-Ethical-Behavior.pdf	
Recommendation 15.3	<u> </u>		
Board establishes a suitable framework for whistleblowing that allows employees to freely communicate their concerns about illegal or unethical practices, without fear of retaliation	Compliant	Disclose or provide link/reference to the company whistle-blowing policy and procedure for employees.  Indicate if the framework includes procedures to protect the employees from retaliation.	

2.	Board establishes a suitable framework for whistleblowing that allows employees to have direct access to an independent member of the Board or a unit created to handle whistleblowing concerns.	Compliant	Provide contact details to report any illegal or unethical behavior.  Whistleblowing Policy and Business Integrity Channel Ref: pg 112-113 > ALI 2018 Integrated Report > Corporate Governance > Policies and Practices > Anti-corruption procedures > Whistleblowing, Business Integrity Channel https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf  Ref: ALI IR Website > Contact Us https://ir.ayalaland.com.ph/  Whistleblowing Policy and Business Integrity Channel Ref: pg 112-113 > ALI 2018 Integrated Report > Corporate Governance > Policies and Practices > Anti-corruption procedures > Whistleblowing, Business Integrity Channel https://ir.ayalaland.com.ph/wp- content/uploads/2019/04/Ayala-Land- Integrated-Report-2018.pdf  Ref: ALI IR Website > Contact Us https://ir.ayalaland.com.ph/	
3.	Board supervises and ensures the enforcement of the whistleblowing framework.	Compliant	Provide information on how the board supervised and ensured enforcement of the whistleblowing framework, including any incident of whistleblowing.  The Business Integrity Channels are spearheaded by the Ayala Land Ethics	

Committee. The Ethics Committee, which has a direct reporting line to the Audit Committee of the Board

Ref: pg 113 > ALI 2017 Integrated Report > Corporate Governance > Policies and Practices > Anti-corruption procedures > Whistleblowing, Business Integrity Channel <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf</a>

**Principle 16:** The company should be socially responsible in all its dealings with the communities where it operates. It should ensure that its interactions serve its environment and stakeholders in a positive and progressive manner that is fully supportive of its comprehensive and balanced development.

1. Company recognizes and places importance on the interdependence between business and society, and promotes a mutually beneficial relationship that allows the company to grow its business, while contributing to the advancement of the society where it operates.

## Compliant

# Recommendation 16.1

Provide information or reference to a document containing information on the company's community involvement and environment-related programs.

# Community Involvement and Environmentrelated programs

Ref: pg 72 > ALI 2018 Integrated Report > Business Model > Ayala Land's Sustainability Four Focus Areas

https://ir.ayalaland.com.ph/wpcontent/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf

# **Carbon Neutrality**

Ref: pg 81 > ALI 2018 > Integrated Report > Environmental Stewardship > Carbon Neutrality

https://ir.ayalaland.com.ph/wpcontent/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf

Outional Drive into 16		How we engage communities  Ref: pg 91 > ALI 2018 Integrated Report > Social Engagement > Communities and NGOs <a href="https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf">https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf</a>	
Optional: Principle 16  1. Company ensures that its value chain is environmentally friendly or is consistent with promoting sustainable development	Compliant	Identify or provide link/reference to policies, programs and practices to ensure that its value chain is environmentally friendly or is consistent with promoting sustainable development.  How we create value	
		Ref: pg 70-71 > ALI 2018 Integrated Report > Business Model > How We Create Value https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	
Company exerts effort to interact positively with the communities in which it operates	Compliant	Identify or provide link/reference to policies, programs and practices to interact positively with the communities in which it operates.  Community Involvement and Environment-related programs  Ref: pg 72 > ALI 2018 Integrated Report > Business Model > Ayala Land's Sustainability Four Focus Areas  https://ir.ayalaland.com.ph/wp-content/uploads/2019/04/Ayala-Land-Integrated-Report-2018.pdf	

SIGNATURES  FERNANDO ZOBEL DE AYALA	BERNARD VINCENT O. DY
Chairman of the Board	President and Chief Executive Officer
JAIME CLAYA	RIZALINA G. MANTARING
Lead Independent Director	Independent Director
TOCH!	lel g. L
CESAR V. PURISIMA	SOLOMON M. HERMOSURA
Independent Director	Corporate Secretary
AUGUSTO D. BENGZON  Chief Finance Officer and Chief Compliance Officer	
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SUBSCRIBED AND	SWORN to before me this	day of _	MAY 2 9 2019	20 , affia	nt(s) exhibiting to
me their	, as follows:				
				1	

# NAME/PASSPORT NO.

DATE OF ISSUE

**PLACE OF ISSUE** 

Fernand₀Zobel de Ayala Bernard Vincent O. Dy Rizalina G. Mantaring Jaime C. Laya Cesar V. Purisima Solomon M. Hermosura Augusto D. Bengzon

> Doc. No. 6 Page No. 14 Book No. XII ; Series of 2019.

Notarial DST pursuant to Sec. 188 of the Tax Code affixed on Notary Public's copy.



MARIA PAULA G. ROMERO-BAUTISTA
Notary Public – Makati City
Appt. No. 153 until December 31, 2019 Roll of Attorneys

IBP No - 01/09/19 - Makati City - 0]/08/19 - Makati Citu

MCLE Compliance No. VI -

27th Floor Tower One and Exchange Plaza Ayala Triangle, Ayala Avenue Makatı City, Philippines