

17 December 2018

Philippine Stock Exchange, Inc.

6th Floor, PSE Tower, 28th Street corner 5th Avenue
Bonifacio Global City, Taguig City

Attention: **Ms. Janet A. Encarnacion**
Head, Disclosure Department

Dear Madam,

We respond to your letter seeking clarification/and or confirmation on the news article entitled "Ayala Land pouring P18B for Habini Bay project" posted in BusinessWorld Online on December 17, 2018. The article reported in part that:

"DAVAO CITY — Ayala Land, Inc. (ALI) is spending about P18 billion for its 526-hectare Habini Bay estate located in the towns of Alubijid and Laguindingan in Misamis Oriental province.

Enrique B. Manuel, Jr., ALI assistant vice-president and estate head, said of this amount, about P4 billion will be spent for the first phase of the mixed-use complex, including the construction of an industrial park that will be managed by another Ayala company, Laguna Technopark, Inc. (LTI).

'Expected to be completed in 2022, the fund for the first phase would be spent on land development, the launch of the LTI (-managed park) as well as some concessions for the partner locators,' Mr. Manuel said in an e-mail interview with BusinessWorld.

The industrial park component is intended to attract manufacturers of electronics, automotive, pharmaceuticals and consumer products.

'The total budget for the project will exclude the capital expenditures of locators,' he added.

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The project, a joint venture of ALI and its mother company Ayala Corp., is expected to become a trade and commerce center in the Northern Mindanao Region, the company said in a statement last month.

...."

We wish to clarify that Ayala Land, Inc. (ALI) will invest a total of P14 billion for its 526-hectare Habini Bay estate. Of this amount, approximately P3.8 billion is allotted for the first phase of development and is expected to be spent within the next five years.

Thank you.



AUGUSTO D. BENGZON

Senior Vice-President
CFO, Treasurer and Chief Compliance Officer

Cc

Philippine Dealing and Exchange Corporation
37th Floor, Tower 1, The Enterprise Center
6766 Ayala Ave cor. Paseo de Roxas, Makati City

Attention: **Ms. Paula Beatrice A. Bueno**
OIC, Issuer Compliance and Disclosures Department

Securities and Exchange Commission
SEC Building, Mandaluyong City

Attention: **Hon. Vicente Graciano P. Felizmenio, Jr.**
Director, Market Regulation Department