



July 11, 2018

**Philippine Stock Exchange**

6/F PSE Tower  
5<sup>th</sup> Avenue corner 28<sup>th</sup> Street  
Bonifacio Global City, Taguig City

Attention: Ms. Janet A. Encarnacion  
*Head, Disclosure Department*

**Philippine Dealing and Exchange Corporation**

37F Tower 1, The Enterprise Center  
6766 Ayala Ave cor. Paseo de Roxas, Makati City

Attention: Ms. Vina Vanessa S. Salonga  
*OIC, Issuer Compliance and Disclosures Dept.*

Gentlemen:

In compliance with the Exchange's Rule on Minimum Public Ownership, please find attached our Public Ownership Report for the quarter-ended June 2018.

We trust that you will find the report in order.

Thank you.

Very truly yours,

A handwritten signature in black ink, appearing to read 'Solomon M. Hermosura'.

**Solomon M. Hermosura**  
Group General Counsel and  
Corporate Secretary

cc: Bureau of Internal Revenue  
Office of the Assistant Commissioner  
Large Taxpayers Service  
Rm. 301, BIR National Office Building  
BIR Road, Diliman, Quezon City

*(submitted pursuant to Section 6.B of the Revenue Regulation No. 16-2012)*

**AYALA LAND, INC.**

**Computation of Public Ownership as of June 30, 2018**

	Number of Shares			
	A	B	Total	
Number of Issued Shares			14,726,564,771	
Less: Number of Treasury Shares (if any)			0	
<b>Number of Issued and Outstanding Shares</b>			<b>14,726,564,771</b>	
<b>Less:</b>				
	% to total I/O Shares	A	B	Total
<b>Directors</b>				
Fernando Zobel de Ayala				
Direct	0.0001 %			12,000
Jaime Augusto Zobel de Ayala				
Direct	0.0001 %			12,000
Antonino T. Aquino				
Direct	0.0292 %			4,297,165
Indirect (thru ESOWN)	0.1087 %			16,008,061
Delfin L. Lazaro				
Indirect (thru AC as nominee share)	0.0000 %			1
Arturo G. Corpuz				
Indirect (thru ESOWN)	0.0376 %			5,539,126
Direct	0.0050 %			739,385
Cesar V. Purisima				
Direct	0.0000 %			1
Bernard Vincent O. Dy				
Indirect (thru ESOWN)	0.0727 %			10,709,662
Indirect (thru PCD)	0.0143 %			2,103,930
Direct	0.0000 %			10
Jaime C. Laya				
Direct	0.0001 %			10,000
Rizalina G. Mantaring				
Direct	0.0000 %			1
<b>Sub-total</b>	<b>0.2678 %</b>			<b>39,431,342</b>
<b>Officers</b>				
Bernard Vincent O. Dy (same as above)				
Jaime E. Ysmael				
Indirect (thru PCD)	0.0043 %			639,925
Indirect (thru ESOWN)	0.0568 %			8,363,966
Anna Ma. Margarita B. Dy				
Indirect (thru ESOWN)	0.0345 %			5,080,440
Indirect (thru PCD)	0.0047 %			686,327
Dante M. Abando				
Indirect (thru PCD)	0.0000 %			1,063
Indirect (thru ESOWN)	0.0246 %			3,618,427
Direct	0.0073 %			1,080,991
Rowena M. Tomeldan				
Indirect (thru ESOWN)	0.0051 %			756,525
Indirect (thru PCD)	0.0002 %			23,104
Direct	0.0028 %			411,280
Augusto D. Bengzon				
Indirect (thru ESOWN)	0.0159 %			2,336,224
Indirect (thru PCD)	0.0009 %			130,019

Jose Emmanuel H. Jalandoni		
Indirect (thru ESOWN)	0.0400 %	5,888,936
Direct	0.0020 %	292,770
Manny A. Blas II		
Direct	0.0033 %	481,928
Indirect (thru ESOWN)	0.0099 %	1,453,314
Aniceto V. Bisnar, Jr.		
Indirect (thru ESOWN)	0.0133 %	1,958,123
Michael Alexis C. Legaspi		
Indirect (thru ESOWN)	0.0257 %	3,787,891
Indirect (thru PCD)	0.0026 %	382,893
Rodelito J. Ocampo		
Indirect (thru ESOWN)	0.0145 %	2,130,536
Indirect (thru PCD)	0.0033 %	482,012
Direct	0.0000 %	7,022
Joseph Carmichael Z. Jugo		
Indirect (thru ESOWN)	0.0036 %	532,413
Indirect (thru PCD)	0.0000 %	3,640
Robert S. Lao		
Indirect (thru ESOWN)	0.0076 %	1,115,885
Christopher B. Maglanoc		
Indirect (thru ESOWN)	0.0046 %	670,611
Indirect (thru PCD)	0.0003 %	50,000
Angelica L. Salvador		
Direct	0.0002 %	29,431
Indirect (thru ESOWN)	0.0065 %	954,324
Indirect (thru PCD)	0.0002 %	28,627
Romeo T. Menpin		
Indirect (thru ESOWN)	0.0028 %	418,687
Indirect (thru PCD)	0.0003 %	39,043
William Thomas F. Mirasol		
Indirect (thru ESOWN)	0.0016 %	236,148
Direct	0.0010 %	141,810
Leovigildo D. Abot		
Direct	0.0010 %	145,199
Indirect (thru ESOWN)	0.0073 %	1,079,677
Myrna Lynne C. Fernandez		
Indirect (thru ESOWN)	0.0063 %	931,159
Indirect (thru PCD)	0.0013 %	193,986
Ginaflor C. Oris		
Indirect (thru ESOWN)	0.0034 %	499,265
Eliezer C. Tanlapco		
Indirect (thru ESOWN)	0.0014 %	205,651
Carol T. Mills		
Indirect (thru ESOWN)	0.0044 %	642,956
Jennylle S. Tupaz		
Indirect (thru ESOWN)	0.0032 %	476,094
Indirect (thru PCD)	0.0000 %	159
Lyle A. Abadia		
Indirect (thru ESOWN)	0.0038 %	555,965
Ruby P. Chiong		
Indirect (thru ESOWN)	0.0065 %	956,719
Dindo R. Fernando		
Indirect (thru ESOWN)	0.0056 %	830,332
Indirect (thru PCD)	0.0007 %	100,000

Javier D. Hernandez		
Indirect (thru ESOWN)	0.0010 %	145,960
Indirect (thru PCD)	0.0006 %	92,647
Amelia Ann T. Alipao		
Indirect (thru ESOWN)	0.0021 %	316,039
Indirect (thru PCD)	0.0074 %	1,083,789
Solomon M. Hermosura		
Direct	0.0000 %	480
<b>Sub-total</b>	<b>0.3563 %</b>	<b>52,470,412</b>

**Principal Stockholders**

Ayala Corporation		
Direct	46.80 %	6,891,880,451
Indirect (thru PCD)	0.22 %	31,787,276
<b>Sub-total</b>	<b>47.01 %</b>	<b>6,923,667,727</b>

**Others**

<b>Government</b>	- %	-
<b>Banks</b>	- %	-
<b>Employees</b>		-
ESOWN Subscriptions	0.2361 %	34,766,842
<b>Lock-Up Shares</b>	- %	-
<b>Sub-total</b>	<b>0.2361 %</b>	<b>34,766,842</b>

**TOTAL** **47.87 %** **7,050,336,323**

**Total Number of Shares Owned by the Public** **7,676,228,448**

**PUBLIC OWNERSHIP PERCENTAGE**  
**Total Number of Shares Owned by the Public**

7,676,228,448 shares = **52.13%**  
14,726,564,771 shares

No. of Issued Common Shares	=	14,726,564,771
Number of Outstanding Common Shares	=	14,726,564,771
Number of Treasury Shares (Common)	=	0
Number of Listed Common Shares	=	14,552,590,453
Number of Foreign-Owned Shares		
Common Shares	=	5,442,956,766
Voting Preferred Shares	=	607,204,775
Foreign Ownership Level (%)	=	21.77%
Foreign Ownership Limit (%)	=	40%