

SEC Reg. No. 152747

## 11 January 2018

Philippine Stock Exchange, Inc.

3<sup>rd</sup> Floor, Tower One and Exchange Plaza Ayala Triangle, Ayala Ave., Makati City

Attention: Mr. Jose Valeriano B. Zuno III

OIC Head, Disclosure Department

Philippine Dealing and Exchange Corporation

37<sup>th</sup> Floor, Tower 1, The Enterprise Center 6766 Ayala Ave cor. Paseo de Roxas, Makati City

Attention: Ms. Vina Vanessa S. Salonga

Head, Issuer Compliance and Disclosures Department

**Securities and Exchange Commission** 

SEC Building, Mandaluyong City

Attention: Hon. Vicente Graciano P. Felizmenio, Jr.

Director, Market Regulation Department

Dear Mesdames and Gentlemen,

Please be informed that SIAL CVS Retailers, Inc., FamilyMart Co., Ltd., and ITOCHU Corporation have concluded the transaction to sell 100% of the outstanding shares of Philippine FamilyMart CVS, Inc. (PFM) to P-H-O-E-N-I-X Petroleum Philippines, Inc. (PNX), further to a Memorandum of Agreement (MOA) entered into by the parties last October 30, 2017.

PFM is the official Area Franchisee of the Family Mart brand of convenience stores in the Philippines, with a current network of 67 company-owned and franchised stores all over the country. PNX is the leading independent and fastest-growing oil company in the Philippines, with a wide network of retail stations and commercial and industrial clients all over the Philippines.

Prior to this transaction, SIAL CVS Retailers, Inc., a 50-50 joint venture company between ALI Capital Corp. (a 100% subsidiary of Ayala Land, Inc.) and SSI Group, Inc. (SSI), owned 60% of PFM, while Japanese companies, FamilyMart Co., Ltd. and ITOCHU Corporation, owned 37.6% and 2.4% respectively.

The transaction was approved by the Philippine Competition Commission (PCC) last January 3, 2018.

Thank you.

**AUGUSTO D. BENGZON** 

Senior Vice-President

CFO, Treasurer, Chief Compliance Officer and Chief Information Officer